



# Medium-Term Management Plan/Revised Plan (FY2020~FY2022)

Building our Future

Upward revision

Target of FY2022 (100 mil JPY)

Sales : JPY 700  
Op. Income : JPY 63

- Increase of demand for press is more than expected due to recovery of capital investments in Automotive industry
- Service business will pick up faster due to recovery of activities in manufacturing sector

【Sales】 Order intakes recover in FY21

⇒ Net sales will come back to normal in FY22

【Profit】 Improve business portfolio and press product mix

⇒ aim 9% of Op. profit ratio in FY22

Result

Revised Plan

FY2020

FY2021

FY2022

Press Business

Sales	342	345	390
Op. Income	6.2	8.0	19.0
%	1.8%	2.3%	4.9%

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Automation/FA Business

Sales	79	85	110
Op. Income	-0.5	1.5	6.0
%	-0.7%	1.8%	5.5%

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Maintenance / Modernization business

Sales	160	190	200
Op. Income	31.5	35.5	38.0
%	19.7%	18.7%	19.0%

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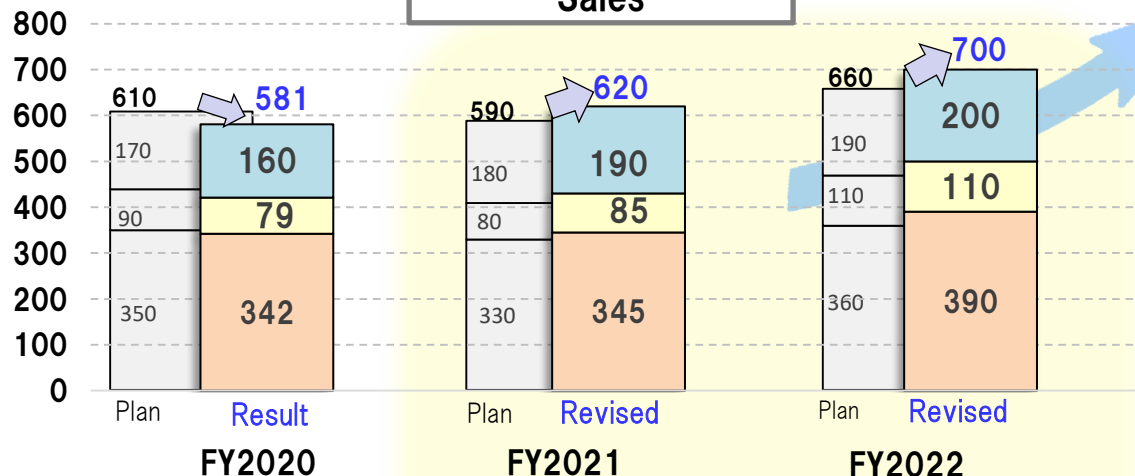
Total

Sales	581	620	700
Op. Income	37.2	45.0	63.0
%	6.4%	7.3%	9.0%

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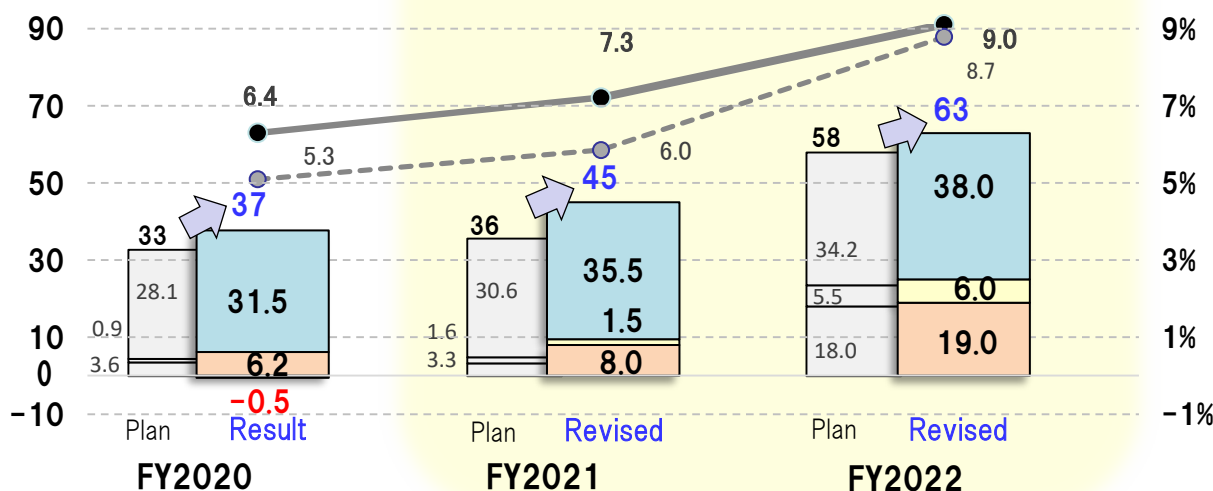
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Sales



(Unit: 100 mil JPY)

Operating Income



■ Maintenance / Modernization Business    
 ■ Automation/FA Business    
 ■ Press Business    
 ● Op. income ratio (result/revised)    
 ○ Op. income ratio (original)