



Presentation of Consolidated Financial Results
for the 3rd Quarter of the FY Ended March 31, 2025
(from April 2024 to December 2024)

AIDA

AIDA ENGINEERING, LTD.

Highlights of Consolidated Results P&L



(100million JPY)

(JPY mil.)	FY2024/3 3Q (9M)	FY2025/3 3Q (9M)	Fluctuation		
			Amount	%	
Orders	60,351	52,731	△ 7,619	△12.6%	
Net Sales	51,618	55,081	3,463	6.7%	
Cost of Sales	42,422	43,082	660	1.6%	
Gross Profit	9,195	11,998	2,803	30.5%	
<Gross Profit ratio>	17.8%	21.8%		(+4.0P)	
Selling, general and administrative expenses	7,394	7,841	447	6.1%	
Operating Income	1,801	4,157	2,355	130.8%	
<Operating Income ratio>	3.5%	7.5%		(+4.0P)	
Ordinary Income	1,897	4,155	2,257	119.0%	
Income	2,181	4,939	2,757	126.4%	
Net Income	1,427	3,247	1,819	127.4%	
Exchange Rate	1USD 1EUR	¥143.24 ¥155.25	¥152.63 ¥164.90	9.39 9.65	6.6% 6.2%

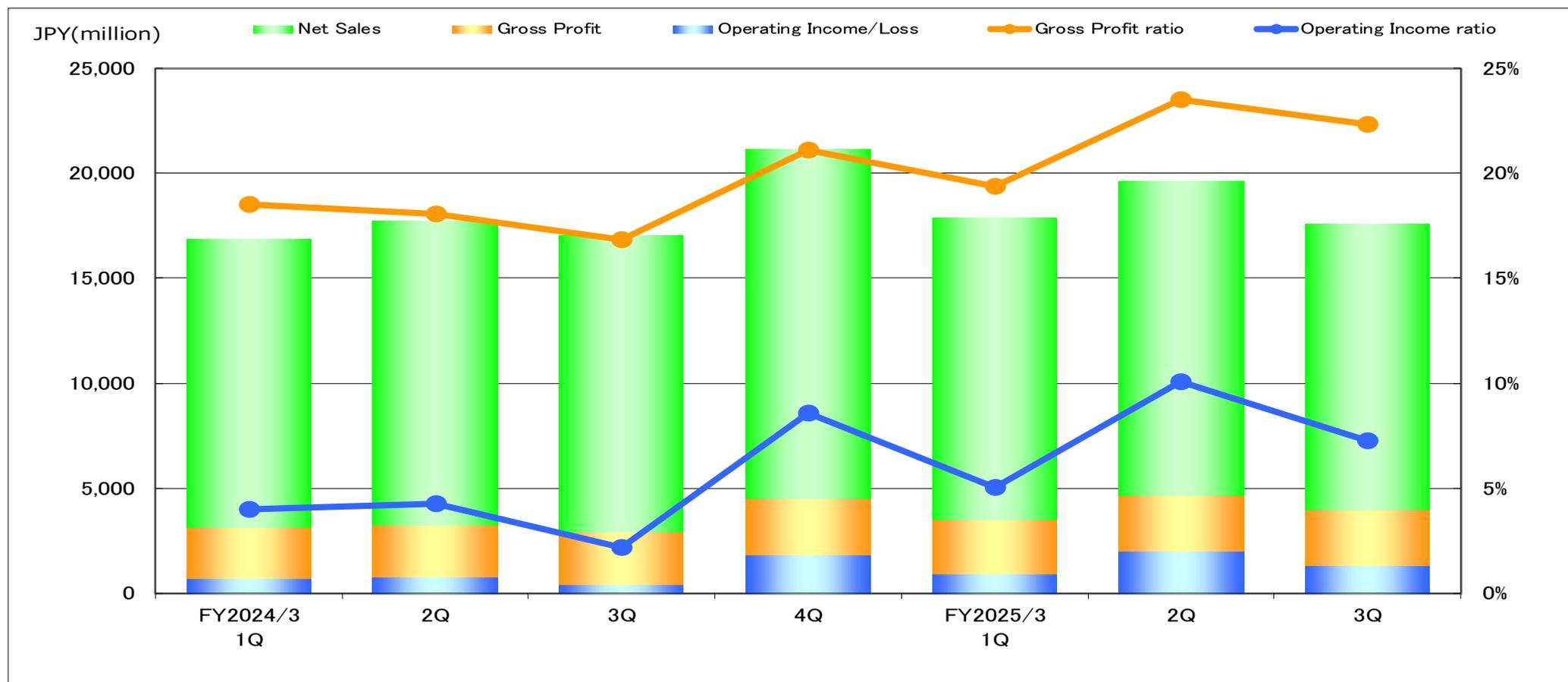
Factors of Change in Operating Income	
Factors of higher gross profit of press machines (excluding REJ and FX valuation)	21.0
Increase of operating income of REJ	2.2
Increase of net sales (excluding REJ and FX valuation)	1.4
FX valuation	0.8
Increase of SG&A expenses (excluding REJ and FX valuation)	△ 1.9
Total	23.5

<Summary>

Orders decreased year-on-year due to a decline in high-speed presses
Sales increased due an increase in middle/large presses, services, and a weaker yen
Profit increased mainly due to higher sales and improved gross margins

Orders	Orders fell 12.6% year-on-year due to a decline in high-speed presses for EVs, despite an increase in middle/large presses (customized presses).
Net Sales	Sales increased by 6.7% year-on-year due to an increase in middle/large presses (customized presses) and services, as well as the impact of the weaker yen.
Gross Profit	Gross profit increased by 30.5% year-on-year due to higher sales and improved gross margins.
Operating Income	Operating income increased by 130.8% year-on-year due to the above-mentioned factors increasing gross profit.
Net Income	Net income increased by 127.4% year-on-year due to the above-mentioned factors increasing gross profit and the sale of investment securities, etc.

Trend of Sales, Gross Profit and Operating Income

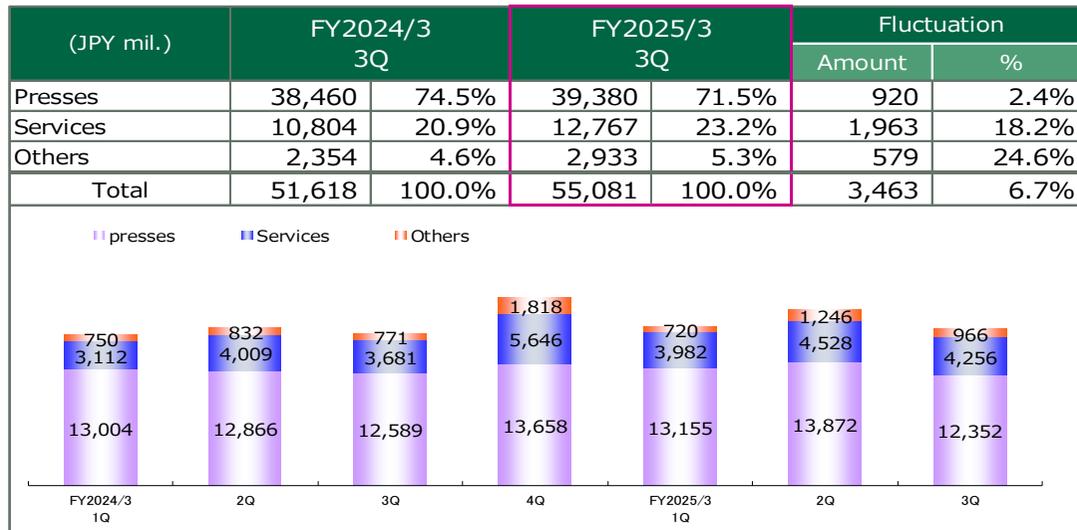


JPY(million)		FY2024/3				FY2025/3		
		1Q	2Q	3Q	4Q	1Q	2Q	3Q
	Net Sales	16,867	17,708	17,042	21,124	17,858	19,647	17,575
	Gross Profit	3,124	3,200	2,871	4,460	3,461	4,614	3,923
	Operating Income/Loss	671	756	373	1,813	899	1,982	1,275
	Gross Profit ratio	18.5%	18.1%	16.8%	21.1%	19.4%	23.5%	22.3%
	Operating Income ratio	4.0%	4.3%	2.2%	8.6%	5.0%	10.1%	7.3%

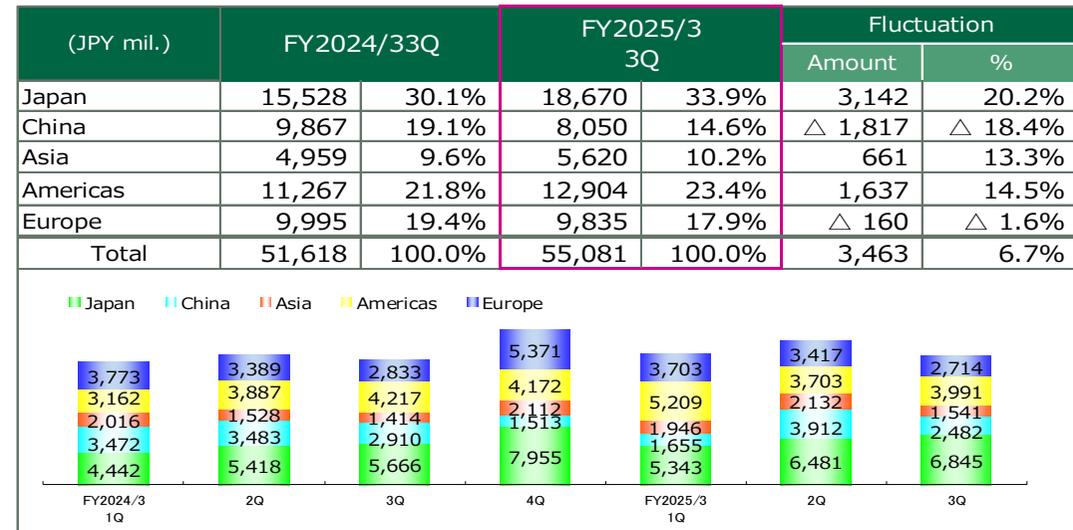
Sales to Third Party (by Business/Customer/Geographic segment)



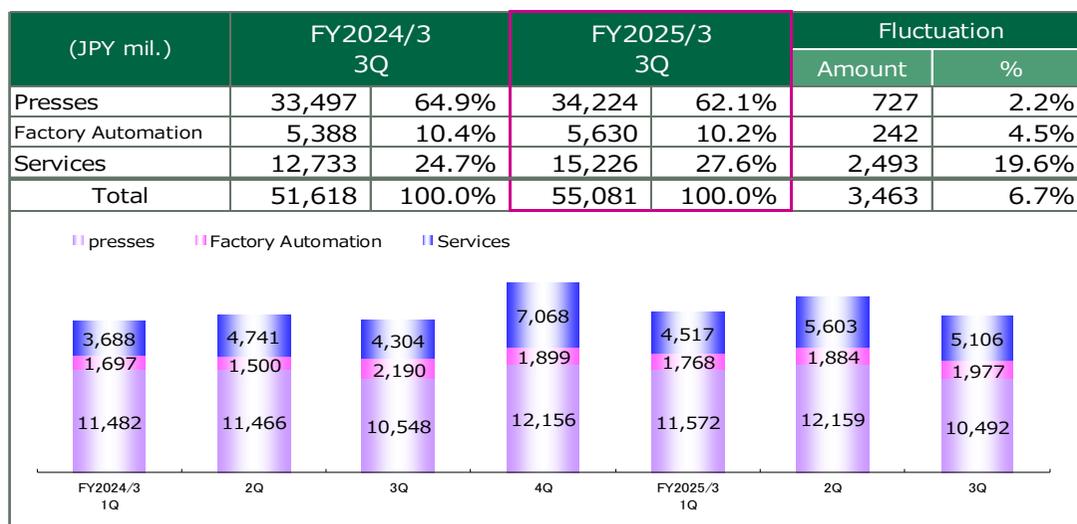
Sales by Business segment (Press related / Others)



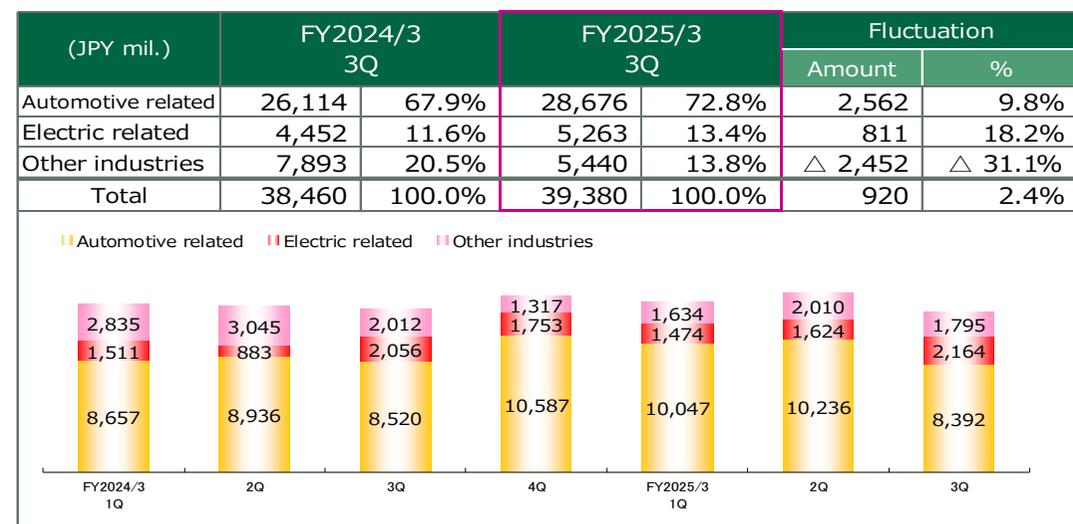
Sales by Geographic segment



Sales by Business segment of the Medium-Term Management Plan (Press / FA / Service)



Sales (presses) by Customer industry



Sales / Operating Income (by Geographic segment)

Japan

(JPY mil.)	FY2024/3		FY2025/3		Fluctuation	
	3Q		3Q		Amount	%
Net Sales	29,584		33,957		4,372	14.8%
Operating Income / Loss	2	0.0%	1,968	5.8%	1,966	-



China

(JPY mil.)	FY2024/3		FY2025/3		Fluctuation	
	3Q		3Q		Amount	%
Net Sales	10,147		9,003		△ 1,143	△ 11.3%
Operating Income/ Loss	675	6.7%	592	6.6%	△ 83	△ 12.4%



Asia

(JPY mil.)	FY2024/3		FY2025/3		Fluctuation	
	3Q		3Q		Amount	%
Net Sales	7,615		8,193		577	7.6%
Operating Income/ Loss	774	10.2%	430	5.3%	△ 344	△ 44.4%



Americas

(JPY mil.)	FY2024/3		FY2025/3		Fluctuation	
	3Q		3Q		Amount	%
Net Sales	11,782		13,054		1,272	10.8%
Operating Income/ Loss	160	1.4%	1,084	8.3%	924	576.7%



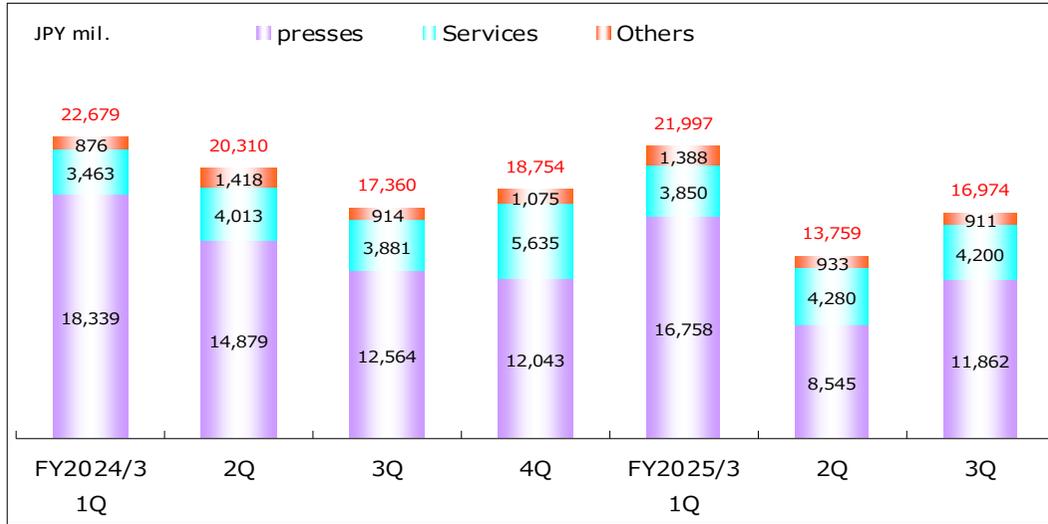
Europe

(JPY mil.)	FY2024/3		FY2025/3		Fluctuation	
	3Q		3Q		Amount	%
Net Sales	11,104		10,878		△ 226	△ 2.0%
Operating Income/ Loss	208	1.9%	222	2.0%	14	6.7%

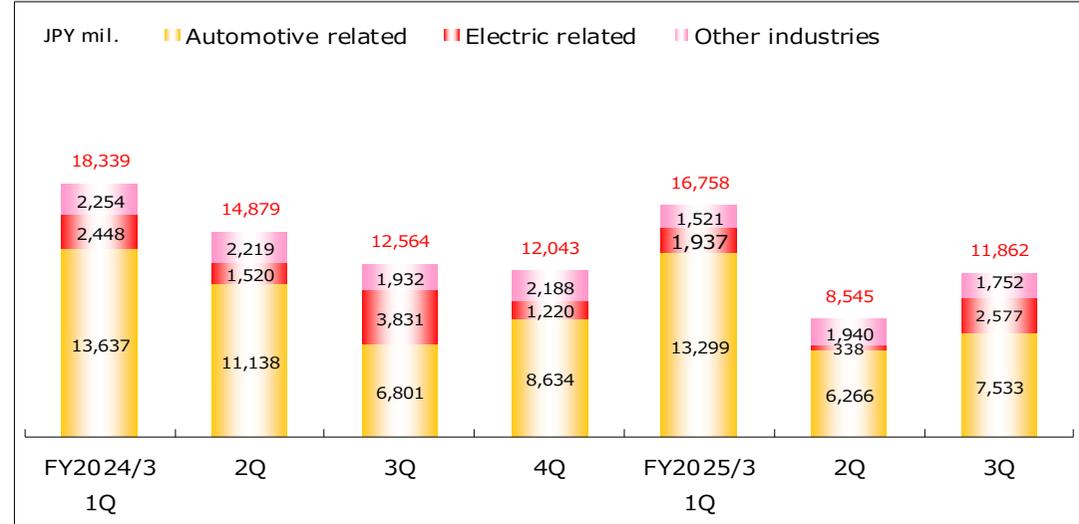


Orders & Backlog (by Business/Customer/Geographic segment)

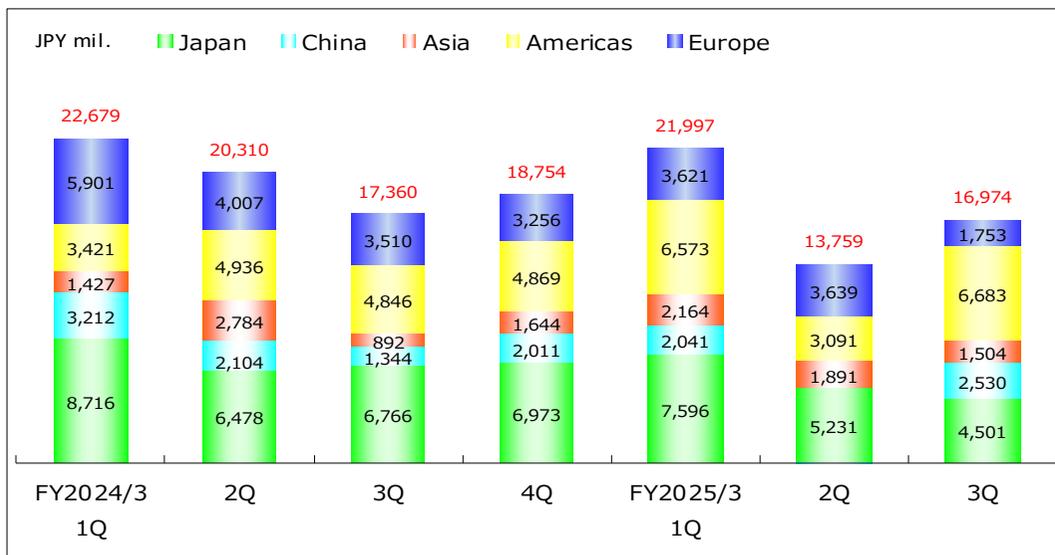
Orders by Business Segment



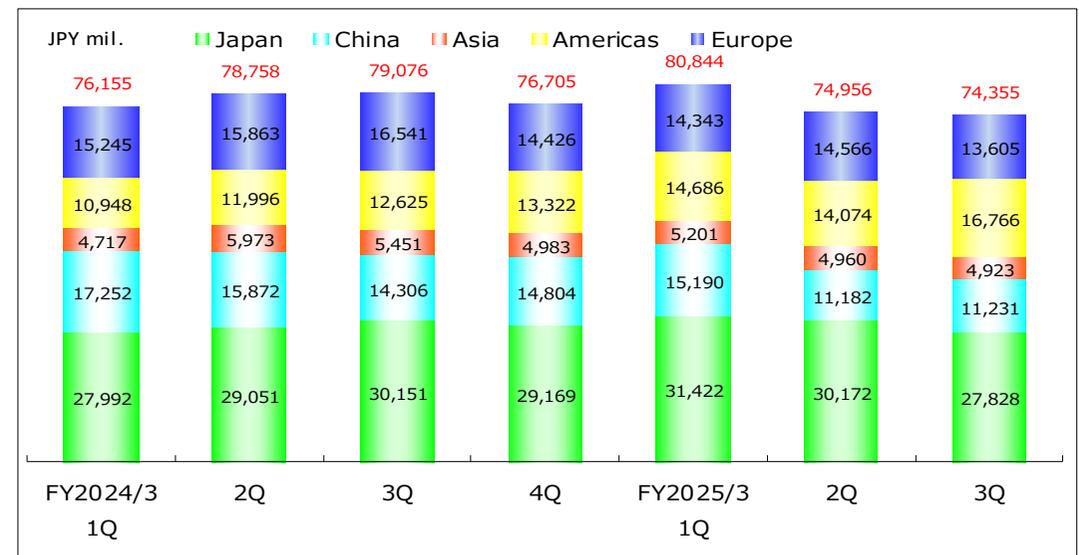
Orders by Customer Industry (Presses)



Orders by Geographic Segment



Order Backlog by Geographic Segment

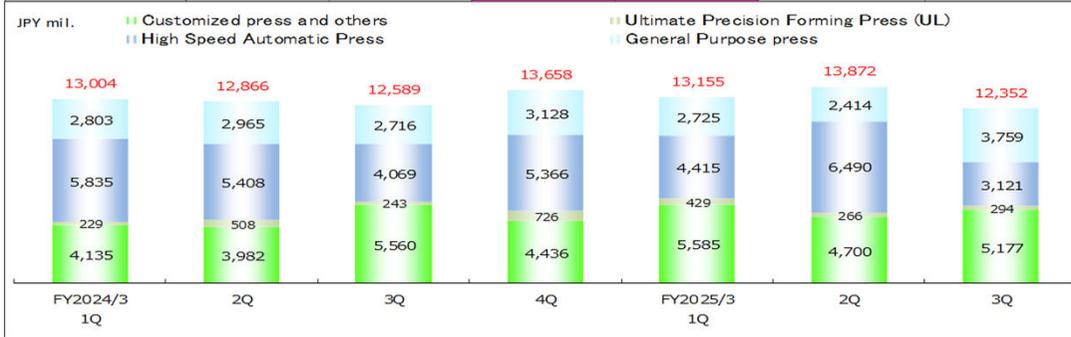


Sales & Orders & Order Backlog (by Press type)



Sales by Press type

(JPY mil.)	FY2024/3 3Q		FY2025/3 3Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	13,678	35.6%	15,463	39.3%	1,785	13.1%
Ultimate Precision Forming Press (UL)	982	2.6%	989	2.5%	7	0.7%
High Speed Automatic Press	15,314	39.8%	14,027	35.6%	△ 1,286	△ 8.4%
General Purpose press	8,485	22.1%	8,899	22.6%	413	4.9%
Total	38,460	100.0%	39,380	100.0%	920	2.4%



General Purpose press
⇒ Small size basic models



Ultimate Precision Forming Press (UL)
⇒ Special machines which provide improved precision with high frame-rigidity



High Speed Automatic Press
⇒ Small and mid-size models, designed for high-speed forming strokes

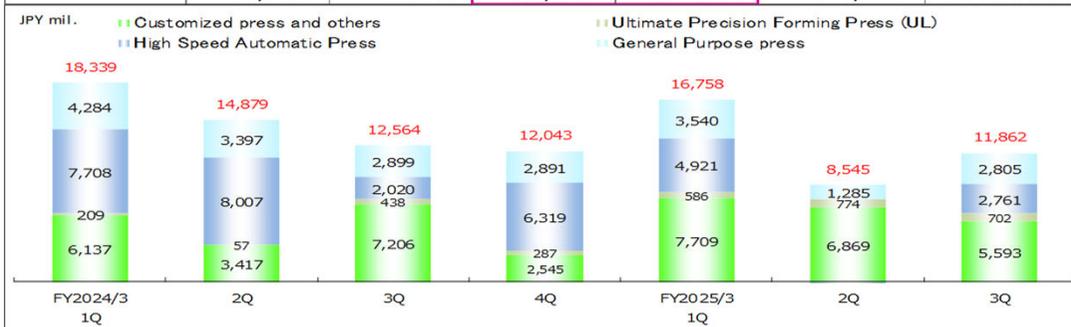


Customized press and others
⇒ Middle and large size machines, upon requests from customers



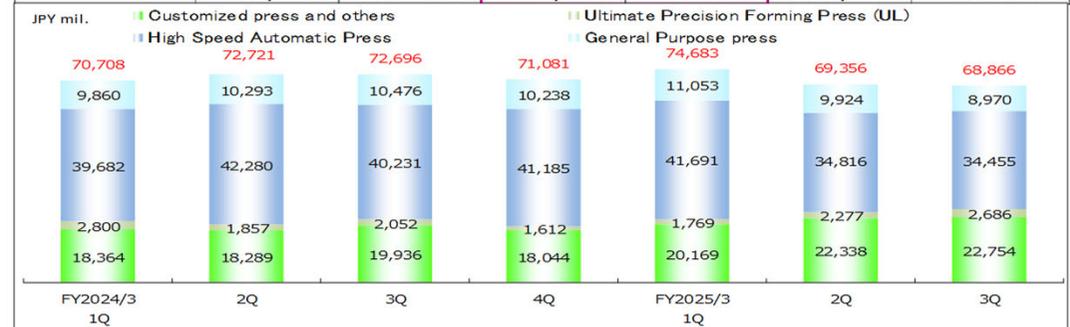
Orders by Press type

(JPY mil.)	FY2024/3 3Q		FY2025/3 3Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	16,761	36.6%	20,172	54.3%	3,411	20.4%
Ultimate Precision Forming Press (UL)	704	1.5%	2,063	5.6%	1,359	193.1%
High Speed Automatic Press	17,736	38.7%	7,298	19.6%	△ 10,438	△ 58.9%
General Purpose press	10,581	23.1%	7,631	20.5%	△ 2,950	△ 27.9%
Total	45,783	100.0%	37,165	100.0%	△ 8,617	△ 18.8%



Order Backlog by Press type

(JPY mil.)	FY2024/3 3Q		FY2025/3 3Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	19,936	27.4%	22,754	33.0%	2,818	14.1%
Ultimate Precision Forming Press (UL)	2,052	2.8%	2,686	3.9%	633	30.9%
High Speed Automatic Press	40,231	55.3%	34,455	50.0%	△ 5,776	△ 14.4%
General Purpose press	10,476	14.4%	8,970	13.0%	△ 1,505	△ 14.4%
Total	72,696	100.0%	68,866	100.0%	△ 3,829	△ 5.3%



Trend of Orders & Order Backlog



(JPY mil.)			FY2023/3				FY2024/3				FY2025/3		vs. FY2024/3 3Q (9M)		
			3Q (9M)		Full-year		3Q (9M)		Full-year		3Q (9M)		Fluctuation		
			Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	%	
Orders	Business	Presses	51,118	77.5%	64,308	76.6%	45,783	75.9%	57,827	73.1%	37,165	70.5%	△ 8,617	△ 18.8%	
		Customer Buymer	Automotive related	40,502	79.2%	51,533	80.1%	31,577	69.0%	40,211	69.5%	27,098	72.9%	△ 4,478	△ 14.2%
			Electric related	4,237	8.3%	5,412	8.4%	7,800	17.0%	9,020	15.6%	4,853	13.1%	△ 2,946	△ 37.8%
			Other industries	6,378	12.5%	7,362	11.4%	6,406	14.0%	8,594	14.9%	5,213	14.0%	△ 1,192	△ 18.6%
		Services	10,961	16.6%	14,852	17.7%	11,358	18.8%	16,993	21.5%	12,332	23.4%	973	8.6%	
	Others	3,849	5.8%	4,834	5.8%	3,209	5.3%	4,285	5.4%	3,233	6.1%	23	0.7%		
	Region	Japan	22,884	34.7%	29,065	34.6%	21,961	36.4%	28,935	36.6%	17,329	32.9%	△ 4,631	△ 21.1%	
		China	14,419	21.9%	17,124	20.4%	6,660	11.0%	8,672	11.0%	4,477	8.5%	△ 2,183	△ 32.8%	
		Asia	4,861	7.4%	7,340	8.7%	5,104	8.5%	6,749	8.5%	5,560	10.5%	455	8.9%	
		Americas	11,749	17.8%	16,309	19.4%	13,204	21.9%	18,073	22.8%	16,348	31.0%	3,144	23.8%	
Europe		12,014	18.2%	14,154	16.9%	13,419	22.2%	16,675	21.1%	9,014	17.1%	△ 4,405	△ 32.8%		
Total			65,929	100.0%	83,994	100.0%	60,351	100.0%	79,105	100.0%	52,731	100.0%	△ 7,619	△ 12.6%	
Order Backlog	Region	Japan	25,221	34.6%	23,718	33.7%	30,151	38.1%	29,169	38.0%	27,828	37.4%	△ 1,341	△ 4.6%	
		China	18,160	24.9%	17,512	24.9%	14,306	18.1%	14,804	19.3%	11,231	15.1%	△ 3,572	△ 24.1%	
		Asia	4,780	6.6%	5,306	7.5%	5,451	6.9%	4,983	6.5%	4,923	6.6%	△ 59	△ 1.2%	
		Americas	10,667	14.6%	10,688	15.2%	12,625	16.0%	13,322	17.4%	16,766	22.5%	3,444	25.9%	
		Europe	14,108	19.3%	13,117	18.6%	16,541	20.9%	14,426	18.8%	13,605	18.3%	△ 820	△ 5.7%	
	Total			72,938	100.0%	70,343	100.0%	79,076	100.0%	76,705	100.0%	74,355	100.0%	△ 2,350	△ 3.1%

Major Changes on Balance Sheet

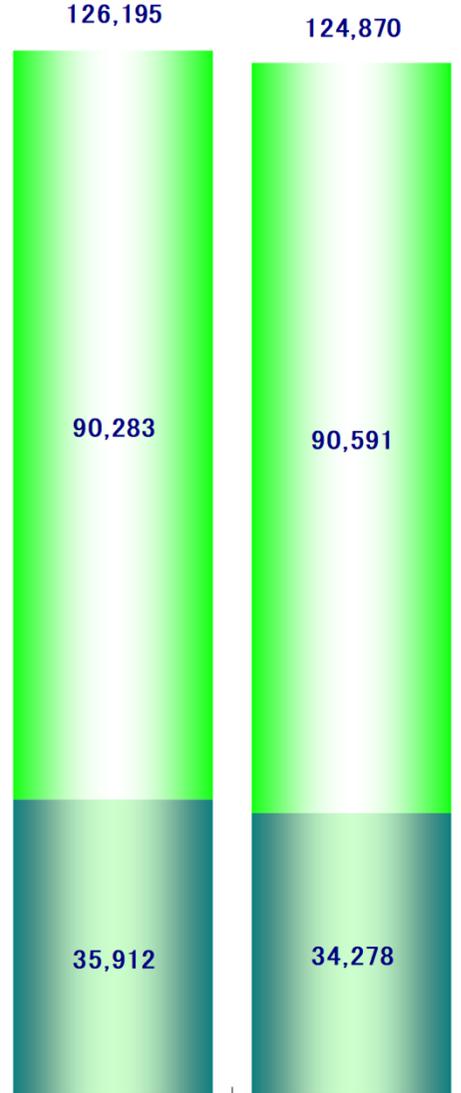


Assets

■ Fixed assets ■ Current assets

(JPY mil.)

VS end of Previous FY



Total assets \triangle 1,325

Current assets **+ 308**

Cash and deposits + 3,209

Notes and accounts receivable - trade, and contract assets, Electronically recorded \triangle 3,196

Inventories + 3,373

other non-current securities (advance payments.etc) \triangle 3,076

Fixed assets \triangle 1,633

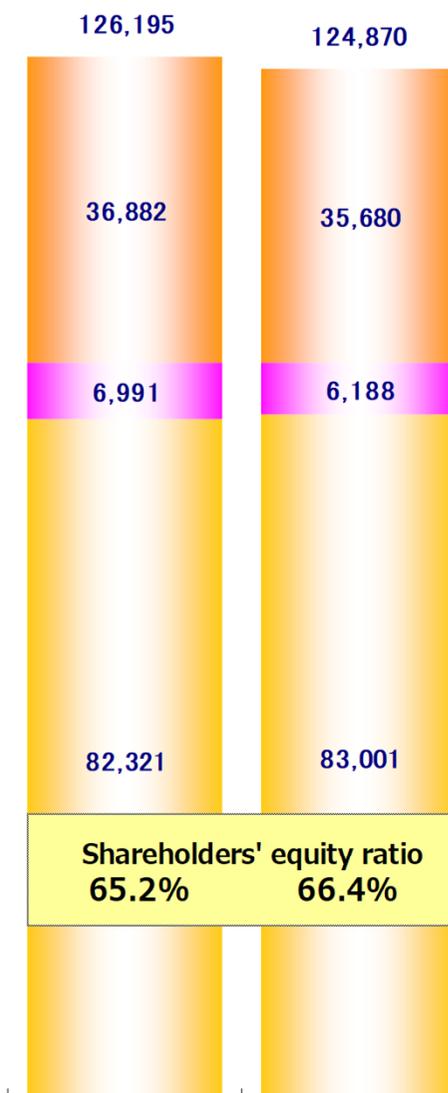
Investment securities \triangle 1,191

Liabilities and Net Assets

■ Current liabilities ■ Non-current liabilities ■ Net assets

(JPY mil.)

VS end of Previous FY



Total liabilities \triangle 2,005

Current liabilities \triangle 1,201

Accounts payable -trade and electronically recorded monetary obligations - operating \triangle 2,342

Non-current liabilities \triangle 803

Net assets **+ 679**

Shareholders' equity (profit dividend, treasury stock acquisition etc.) \triangle 668

Valuation difference on available-for-sale \triangle 796

Foreign currency translation adjustment + 2,101

Shareholders' equity ratio
65.2% 66.4%

FY2024/3

FY2024/12

FY2024/3

FY2024/12

Highlights: Forecasts of FY2025/3 Consolidated Results



(JPY mil.)	FY2024/3	FY2025/3			Fluctuation	
		3Q (9M) Results	4Q Forecast	Full-year forecast	Amount	%
Orders	79,105	52,731	19,268	72,000	△ 7,105	△ 9.0%
Net Sales	72,742	55,081	18,918	74,000	1,257	1.7%
Cost of Sales	59,086	43,082	15,317	58,400	△ 686	△ 1.2%
Gross Profit	13,656	11,998	3,601	15,600	1,943	14.2%
<Gross Profit ratio>	18.8%	21.8%	19.0%	21.1%		(+2.3P)
Selling, general and administrative expenses	10,041	7,841	2,458	10,300	258	2.6%
Operating Income	3,615	4,157	1,142	5,300	1,684	46.6%
<Operating Income ratio>	5.0%	7.5%	6.0%	7.2%		(+2.2P)
Ordinary Income	3,595	4,155	1,144	5,300	1,704	47.4%
Income Before Income Taxes	4,233	4,939	1,130	6,070	1,836	43.4%
Net Income	2,808	3,247	952	4,200	1,391	49.6%
Cash Dividends per Share	30円	—	—	30円	—	—
Exchange Rate	1USD =	¥144.53	¥152.63	¥152.00	7.47	5.2%
	1EUR =	¥156.73	¥164.90	¥163.00	6.27	4.0%

<Summary>

Orders are expected to decrease year-on-year due to a decline in high-speed presses
Sales are expected to increase due to an increase in middle/large presses and services, and a weaker yen
Profit is expected to increase mainly due to higher sales and improved gross margins

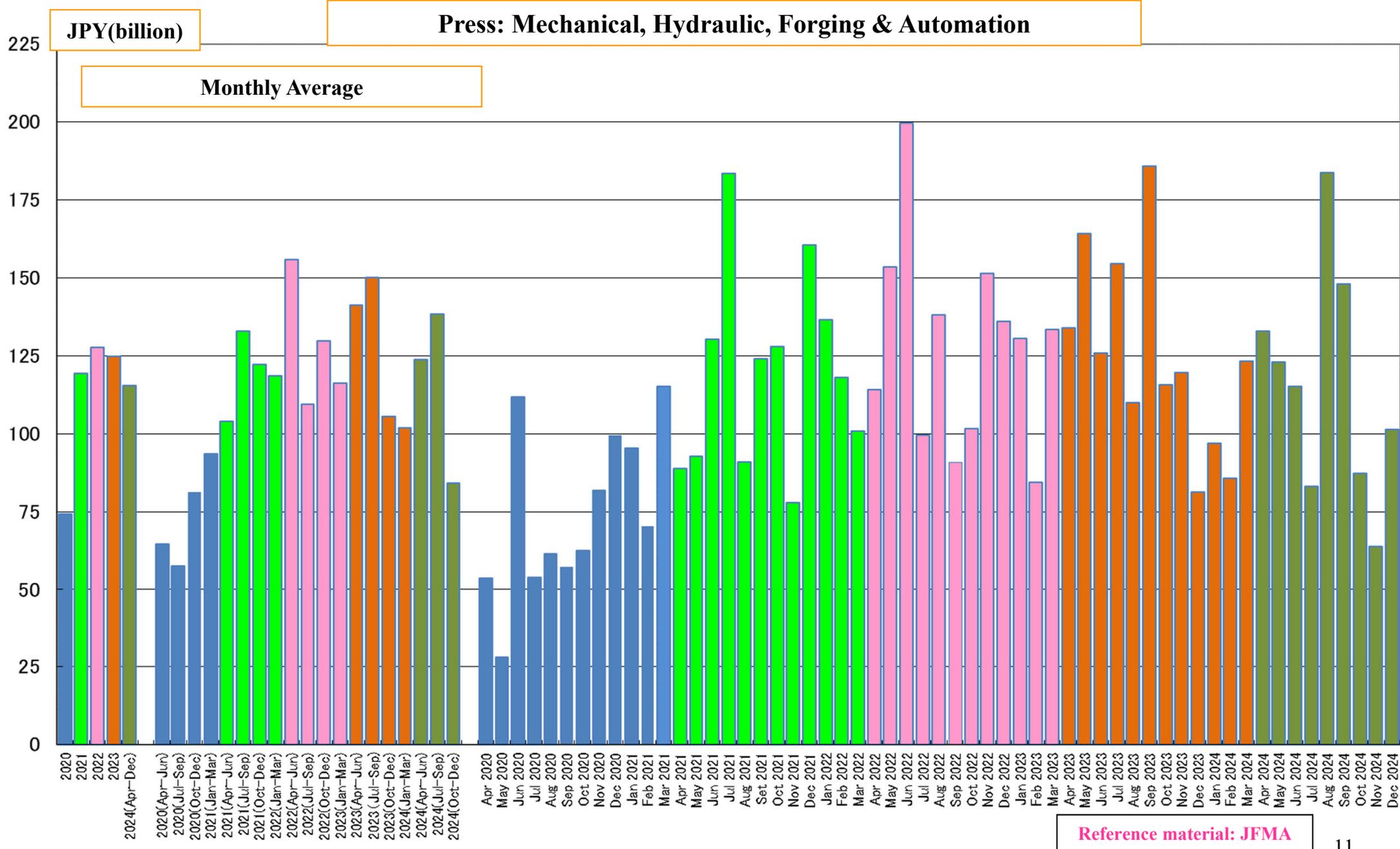
Orders:	Orders for high-speed presses decline due to slowdown in EV-related investment; overall orders are expected to fall by 9.0% year-on-year, despite a recovery in customized presses. Due to postponement and review of automobile-related investment, forecast is to be revised downwards to 72 billion yen from 74 billion yen as of 2Q.
Net Sales:	Sales are expected to increase by 1.7% year-on-year due to an increase in middle/large presses (customized presses) and services, as well as the impact of a weaker yen.
Gross Profit:	Due to increased sales, improved gross margins for presses (especially customized presses) and service, gross profit is expected to increase by 14.2% year-on-year.
Operating Income:	Operating income is expected to increase by 46.6% year-on-year due to the above-mentioned factors increasing gross margins.
Net Income:	Net income is expected to increase by 49.6% year-on-year due to the above factors increasing gross profit and the sale of investment securities, etc.

(100million JPY)

Factors of Change in Operating Income

Factors of higher gross profit of press machines (excluding REJ and FX valuation)	17.4
FX valuation	1.4
Decrease of expenses (excluding REJ and FX valuation)	0.5
Increase of operating income of REJ	0.3
Decrease of sales (excluding REJ and FX valuation)	△ 2.8
Total	16.8

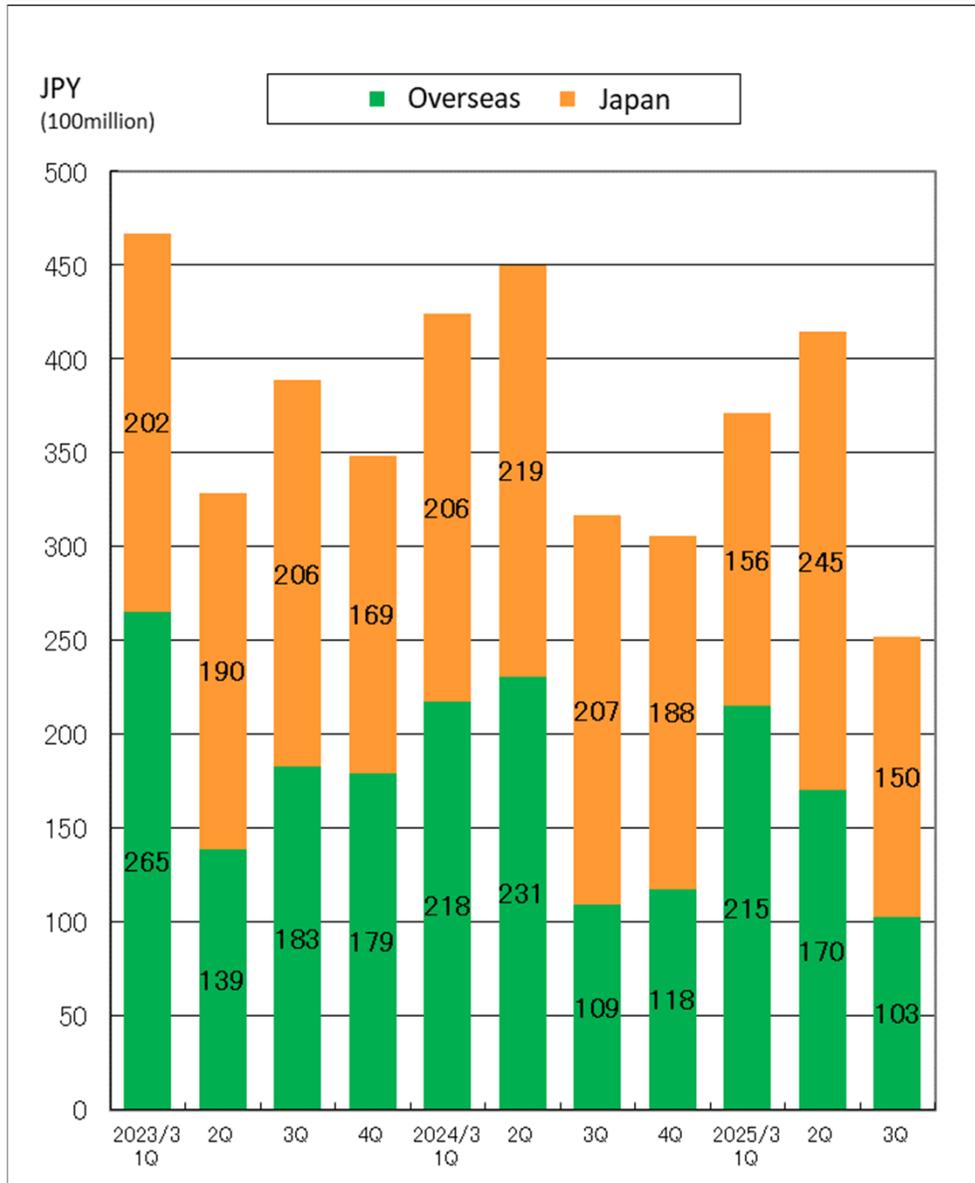
(for Reference) Statistics of Forming Machinery Industry-1



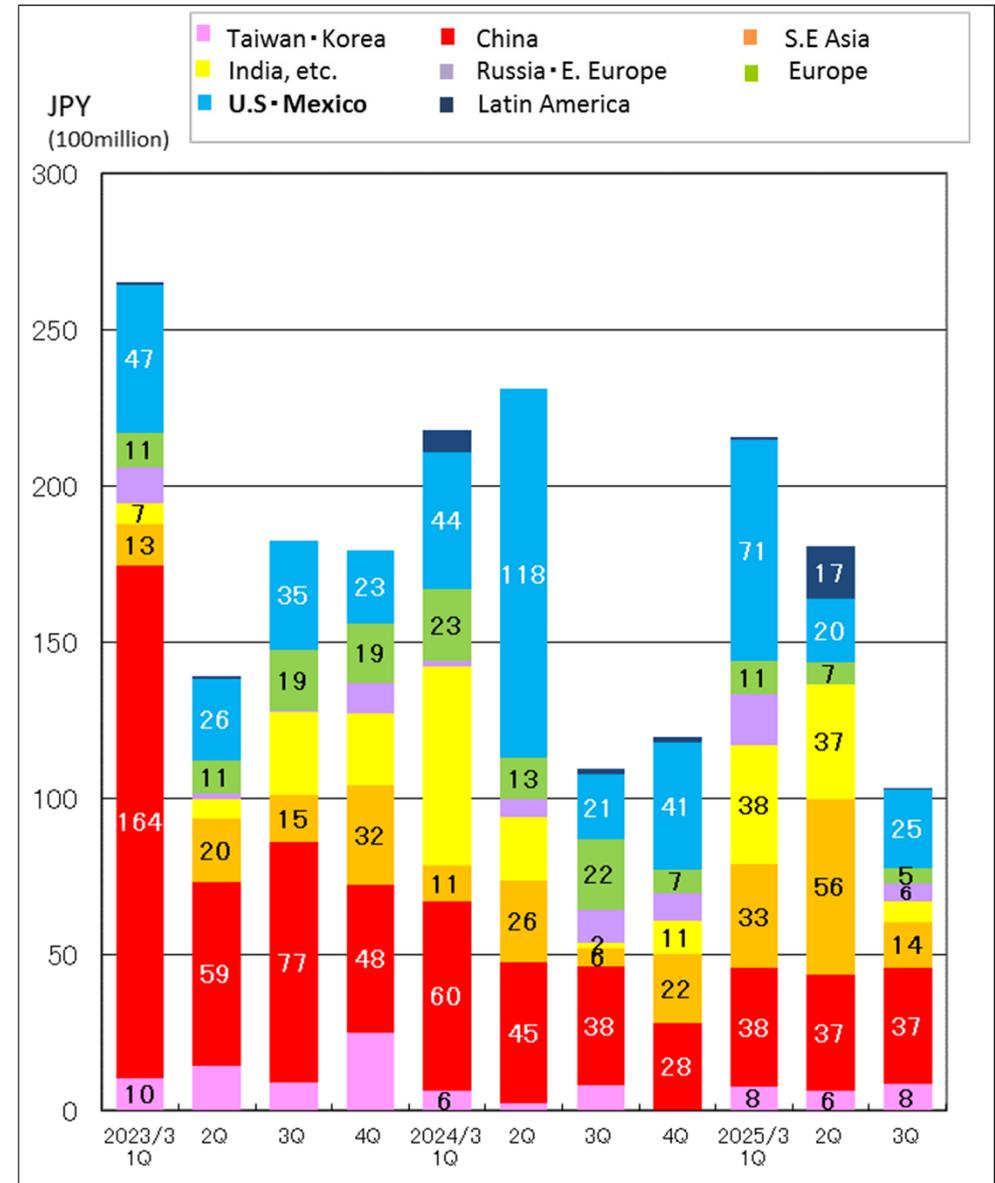
(for Reference) Statistics of Forming Machinery Industry- 2



Orders



Trend of Orders (Overseas) by Geographic Segment



Remarks



Cautions about forecast statements contained in this package

- **The information in this package contains future forecasts.**
- **Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.**
- **Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.**

February 2025

AIDA ENGINEERING, LTD.