# The Medium-Term Management Plan

(Fiscal Years Ending March 2024–2026)

## Management Policies for the Medium-Term Management Plan

Improving corporate value by solving societal issues and aiming for sustainable growth together with our stakeholders

### Medium-Term Management Plan Core Strategies

## Transforming Our Business Portfolio

Expanding high-value-added/ growth fields

Shifting of management resources

### Creating New Added Value

Further evolving AIDA's technologies (forming technologies, die/forming methodology expertise, servo technologies, and manufacturing expertise)

#### Strengthening Our Business Infrastructure

Lay the groundwork to transform business portfolios and create new added value

# Environmental Measures and Contributing to the Community

Achieve sustainable growth 'for the community' and 'together with the community'

### Capital Policies

Emphasize a balance between strategic investments, manpower investments, and profit distribution

### **Expand Corporate Value**



### Solve Customer and Societal Issues

- Support the manufacturing of next-generation vehicles
- Support customer productivity improvements (automation/digitalization)
- Support customers in reducing their environmental impact, etc.

### Contributing to Stakeholders

Customers

Employees

Suppliers

Regional Communities

Business Partners

Shareholders/ Investors



#### Results for the Fiscal Year Ended March 2023

Net sales: ¥68.7 billion Operating income: ¥1.5 billion Operating income ratio: 2.2% P/B: 0.6x Medium-Term Management Plan Targets (Fiscal Year Ending March 2026)

> Net Sales: ¥75.0 billion Operating Income: ¥6.2 billion Operating Income Ratio: 8.3%

Projected P/B: 0\_8 x (assuming P/E = 15x)

Long-term operating income ratio goal for fiscal year ending March 2028: 10%

Goal of P/B > 1.0 X (assuming P/E = 15x)

**Creating Sustained Growth by Implementing Plan Strategies** 

**Prior Medium-Term New Medium-Term** Management Plan Management Plan Create New Added Value Growth Fields  $\Rightarrow$  Expand **Transforming Our Business Portfolio** (including improving press product mix) Mature Fields → Boost Competitiveness Fiscal Year ending Fiscal Year ended Fiscal Year ending March 2023 March 2026 March 2031