

FY 2015 Second Quarter Financial Results

(from Apr. 2014 to Sep. 2014)

AIDA



Highlights of Consolidated Results Summary of P&L

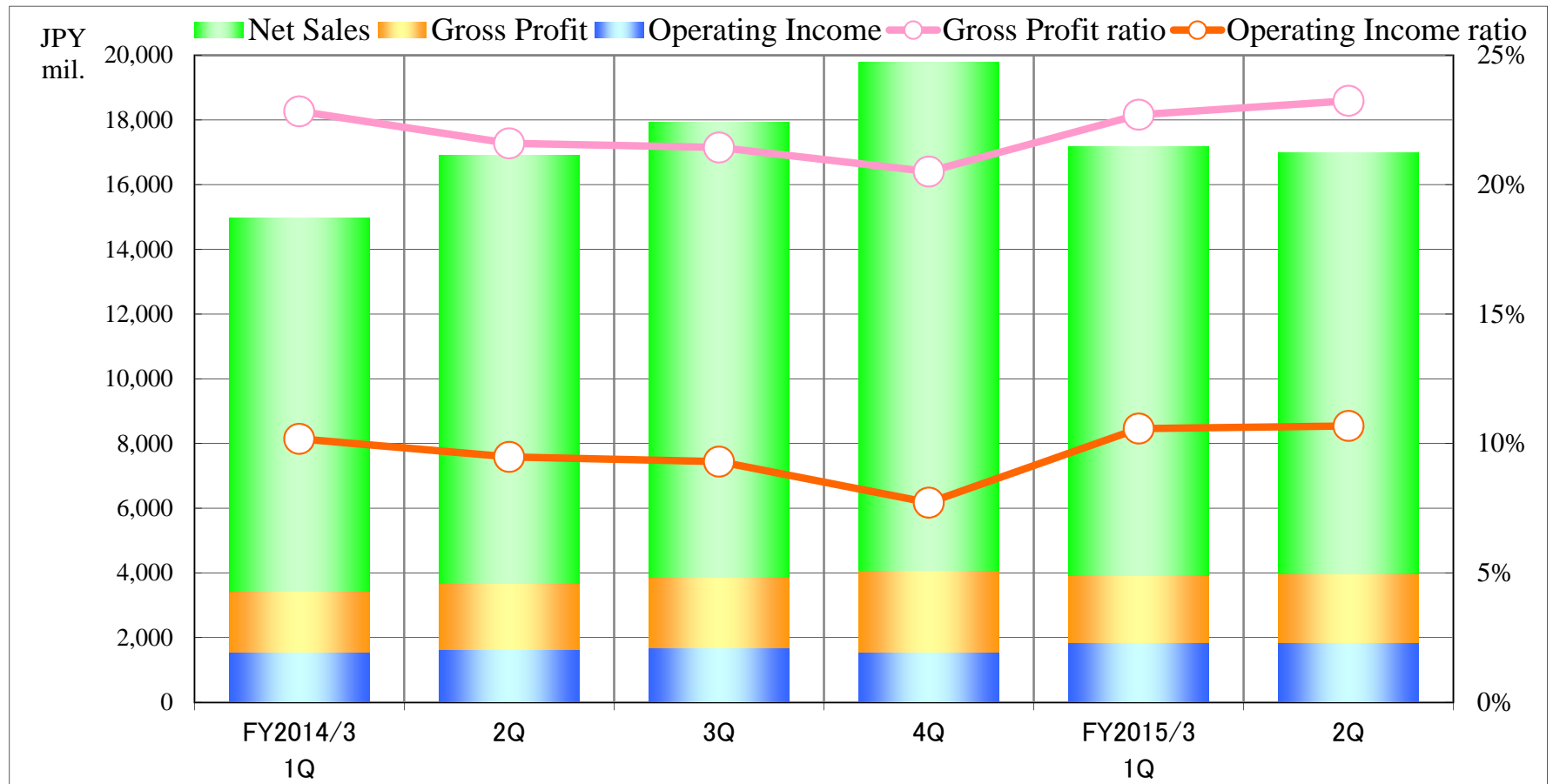


(JPY mil.)	FY2014/3	FY2015/3	Fluctuation		FY2015/3	vs. Initial Forecast	
	1st Half	1st Half	Amount	%	Initial Forecast	Amount	%
Net Sales	31,874	34,163	2,289	7.2%	35,000	Δ 836	Δ2.4%
Cost of Sales	24,805	26,316	1,510	6.1%	27,200	Δ 884	Δ3.2%
Gross Profit	7,068	7,847	778	11.0%	7,800	47	0.6%
<Gross Profit ratio>	22.2%	23.0%		(+0.8P)	22.3%		(+0.7P)
Selling, general and administrative expenses	3,941	4,216	275	7.0%	4,600	Δ 383	Δ8.3%
Operating Income	3,126	3,630	503	16.1%	3,200	430	13.5%
<Operating Income ratio>	9.8%	10.6%		(+0.8P)	9.1%		(+1.5P)
Ordinary Profit	3,472	3,784	311	9.0%	3,300	484	14.7%
Income Before Income Taxes	3,471	3,919	448	12.9%	3,300	619	18.8%
Net Income	3,054	2,739	Δ 314	Δ10.3%	2,600	139	5.4%

Summary

Net Sales:	Total sales of press machines to automotive industries expanded, especially in Americas and Japan.
Gross Profit:	Gross profit increased by 11.0% from 1st Half of FY2014/3 due to increase of Net Sales and improvement of manufacturing cost.
Operating Income:	Increase of Gross profit contributed to increase of operating income. (16.1% increase from 1st Half of FY2014/3.)
Ordinary Profit:	Net of non-operating income and expenses decreased by 130 million yen, mainly due to decrease of foreign exchange profits.
Net Income:	While corporate tax rate increased due to elimination of loss carried forward in tax accounting in Aida Japan, net income exceeded the original forecast by 5.4%.

Quarterly Financial Performances



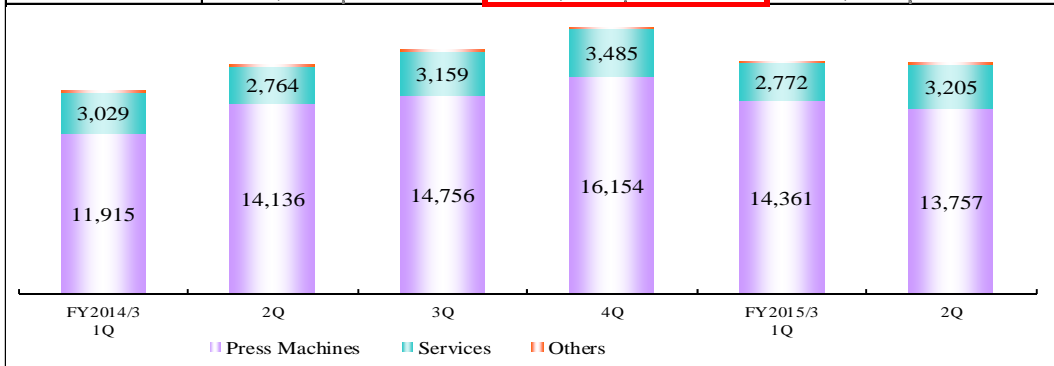
		FY2014/3				FY2015/3	FY2015/3
		1Q	2Q	3Q	4Q	1Q	2Q
	Net Sales	14,960	16,913	17,930	19,789	17,168	16,994
	Gross Profit	3,415	3,652	3,843	4,057	3,897	3,949
	Operating Income	1,522	1,603	1,667	1,526	1,815	1,814
	Gross Profit ratio	22.8%	21.6%	21.4%	20.5%	22.7%	23.2%
	Operating Income ratio	10.2%	9.5%	9.3%	7.7%	10.6%	10.7%

Sales (by Business/Customer/Geographic segment)



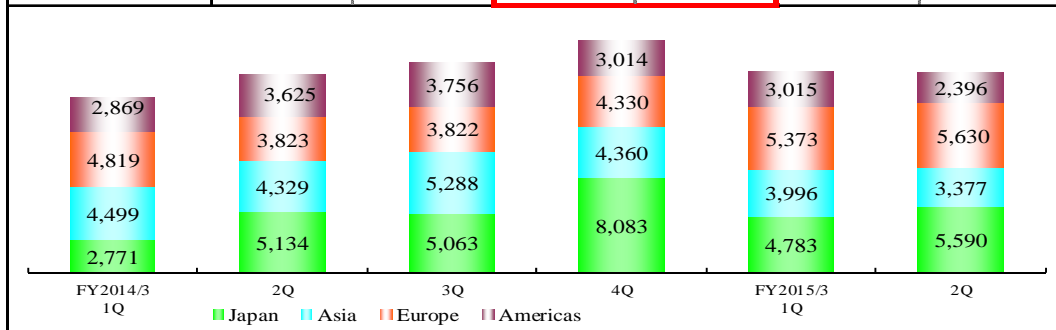
Sales by Business segment

(JPY mil.)	FY2014/3		FY2015/3		Fluctuation	
	1st Half		1st Half		Amount	%
Press Machines	26,052	81.7%	28,119	82.3%	2,067	7.9%
Services	5,794	18.2%	5,978	17.5%	184	3.2%
Others	27	0.1%	65	0.2%	37	134.5%
Total	31,874	100.0%	34,163	100.0%	2,289	7.2%



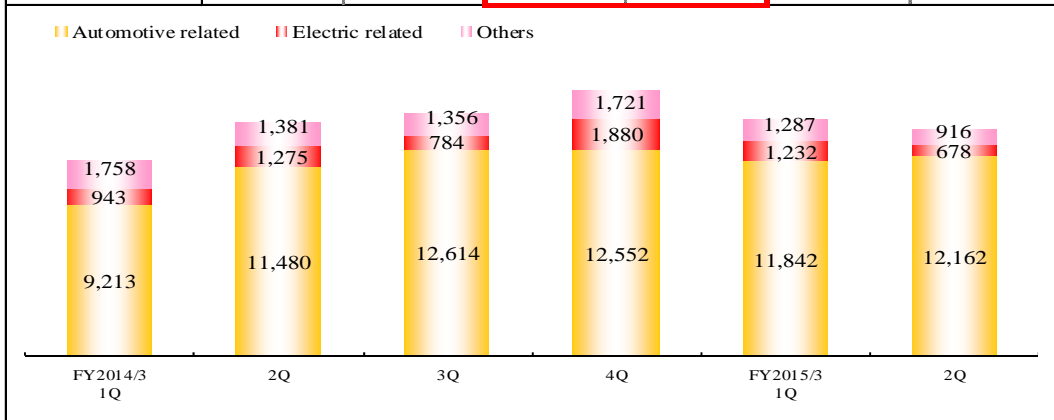
Sales by Geographic segment

(JPY mil.)	FY2014/3		FY2015/3		Fluctuation	
	1st Half		1st Half		Amount	%
Japan	7,906	24.8%	10,373	30.4%	2,467	31.2%
Asia	8,829	27.7%	7,373	21.6%	Δ 1,455	Δ 16.5%
Americas	8,643	27.1%	11,003	32.2%	2,360	27.3%
Europe	6,495	20.4%	5,411	15.8%	Δ 1,083	Δ 16.7%
Total	31,874	100.0%	34,163	100.0%	2,289	7.2%

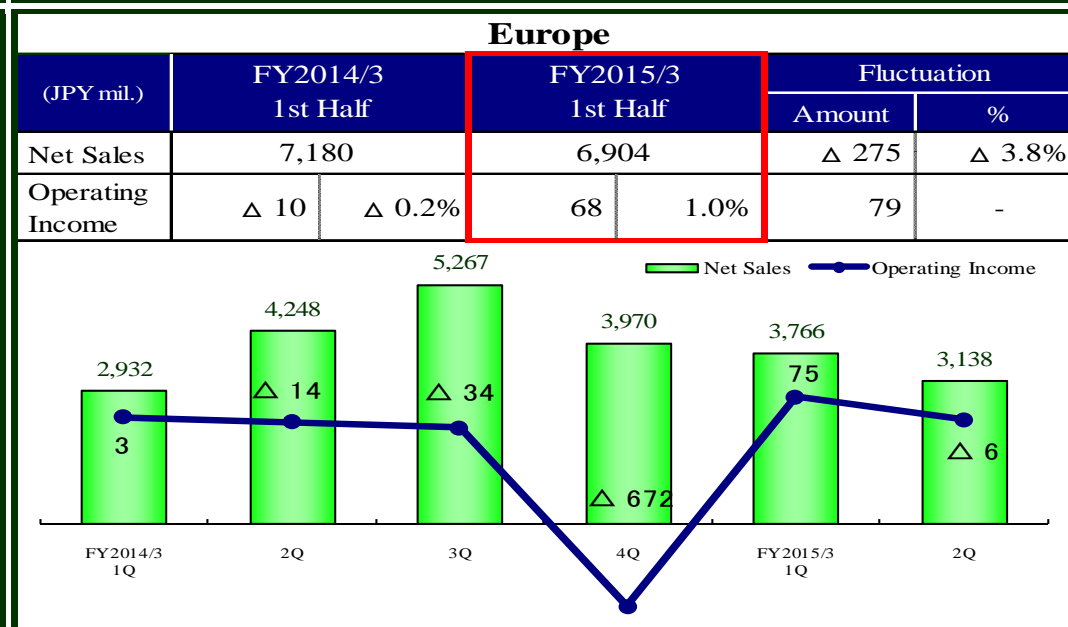
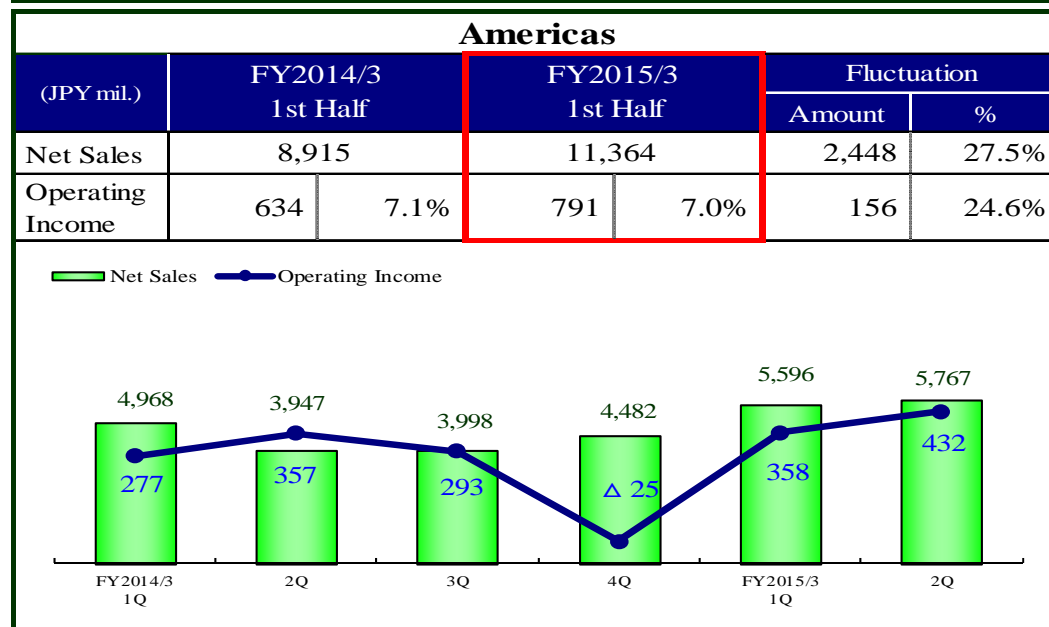
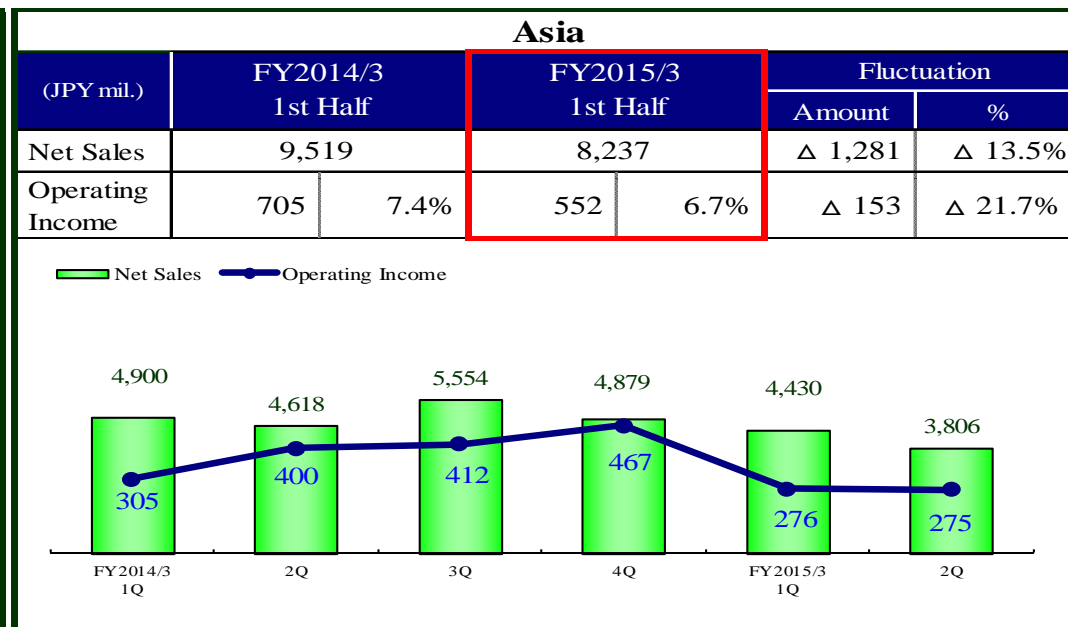
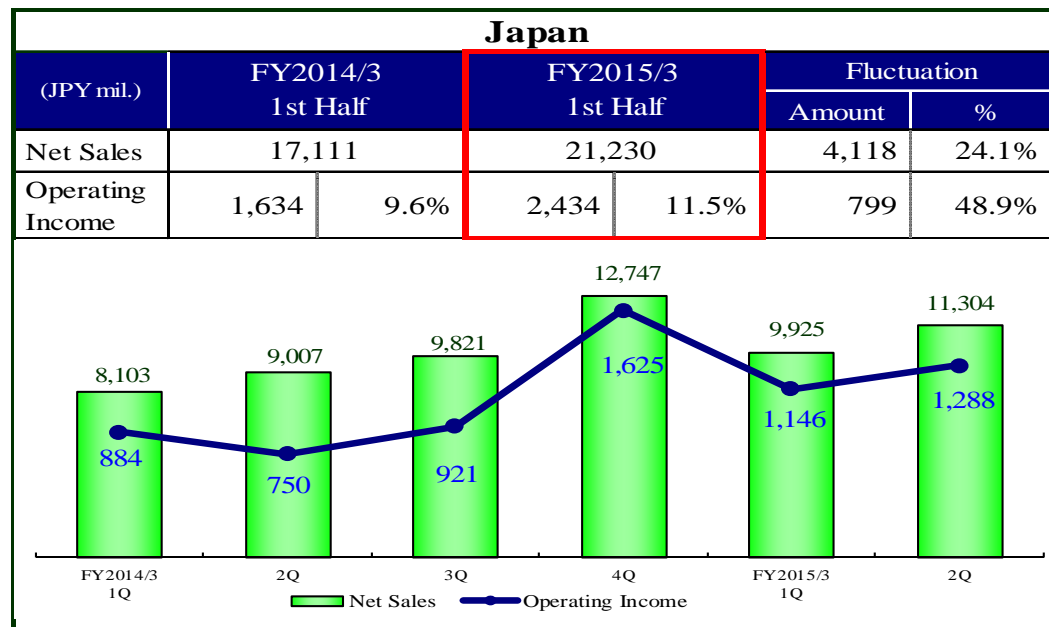


Sales (press machines) by Customer industry

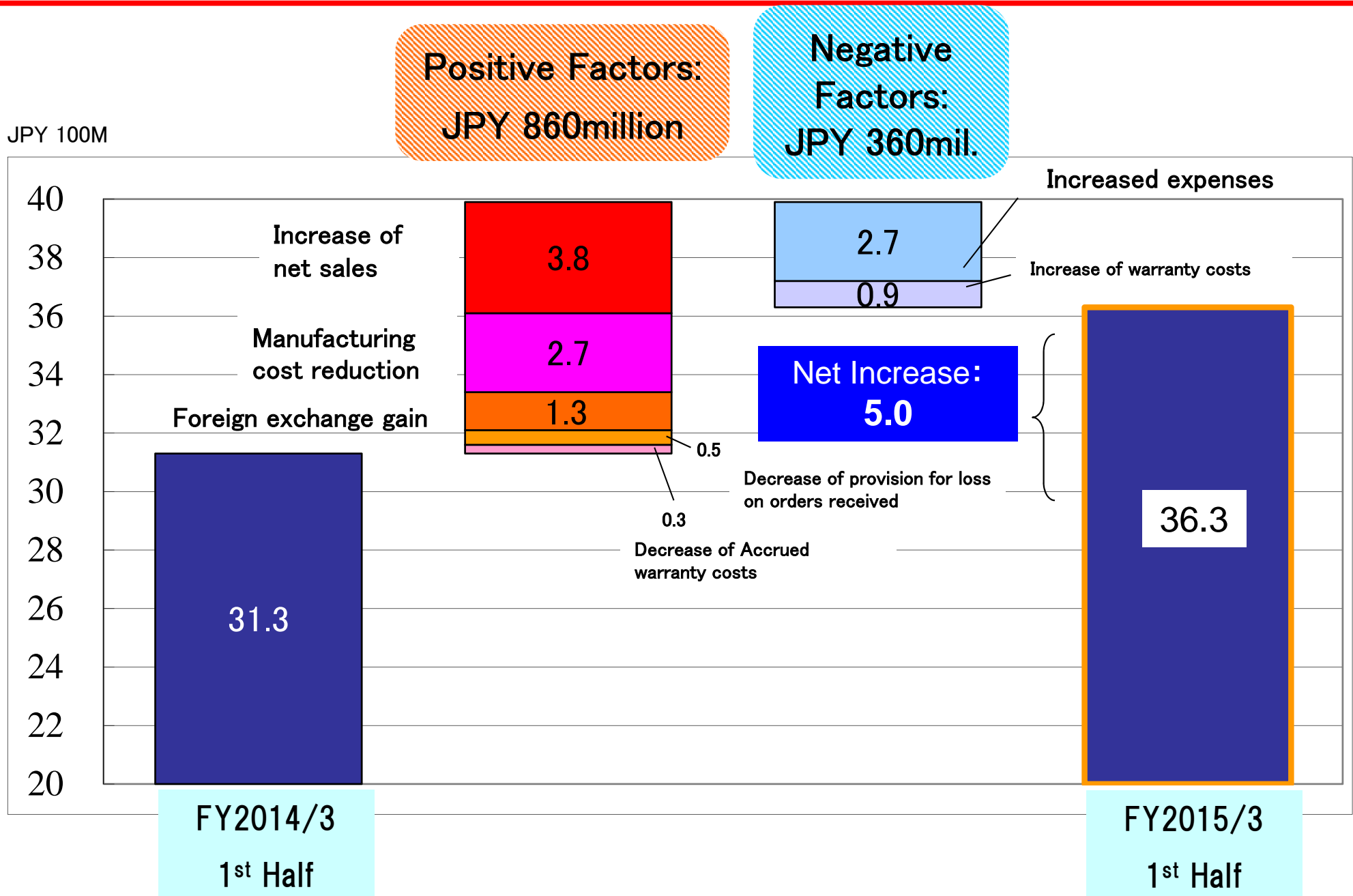
(JPY mil.)	FY2014/3		FY2015/3		Fluctuation	
	1st Half		1st Half		Amount	%
Automotive	20,694	79.4%	24,004	85.4%	3,310	16.0%
Electric related	2,218	8.5%	1,910	6.8%	Δ 307	Δ 13.9%
Others	3,139	12.1%	2,203	7.8%	Δ 935	Δ 29.8%
Total	26,052	100.0%	28,119	100.0%	2,067	7.9%



Sales (by Business/Customer/Geographic segment)



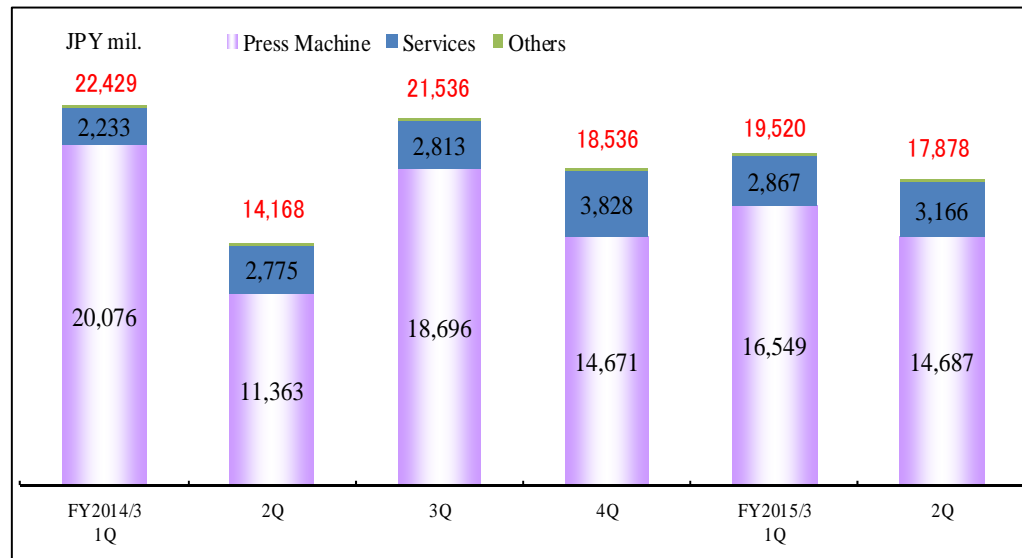
Fluctuation Analysis with regards to Operating Income



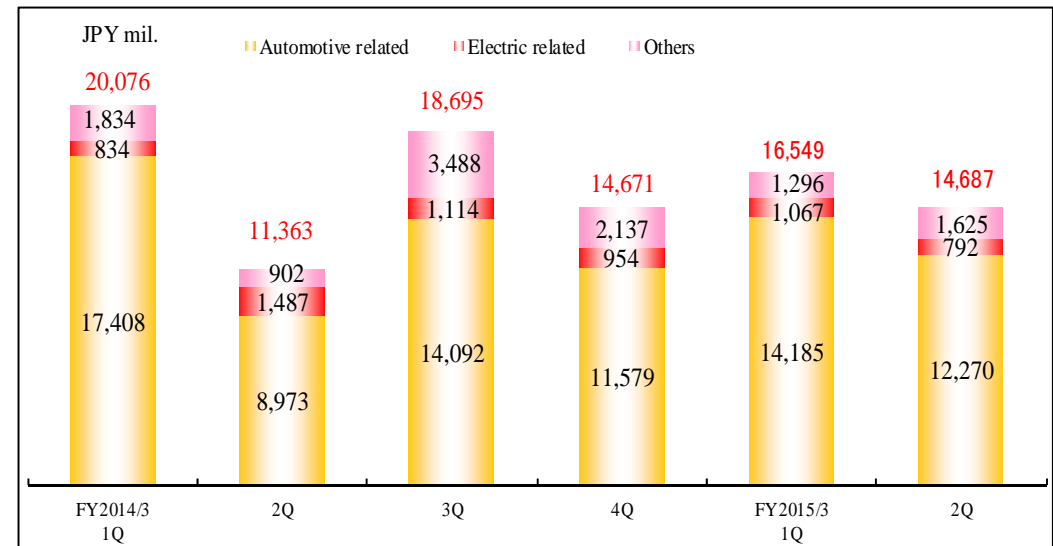
Orders Intake & Backlog (by Business/Customer/Geographic segment)



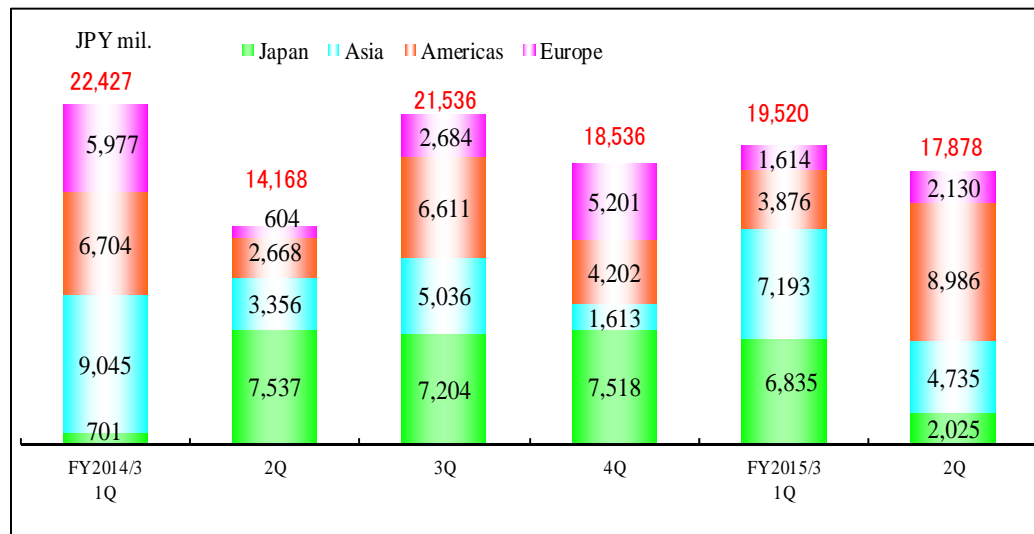
Orders Intake by Business Segment



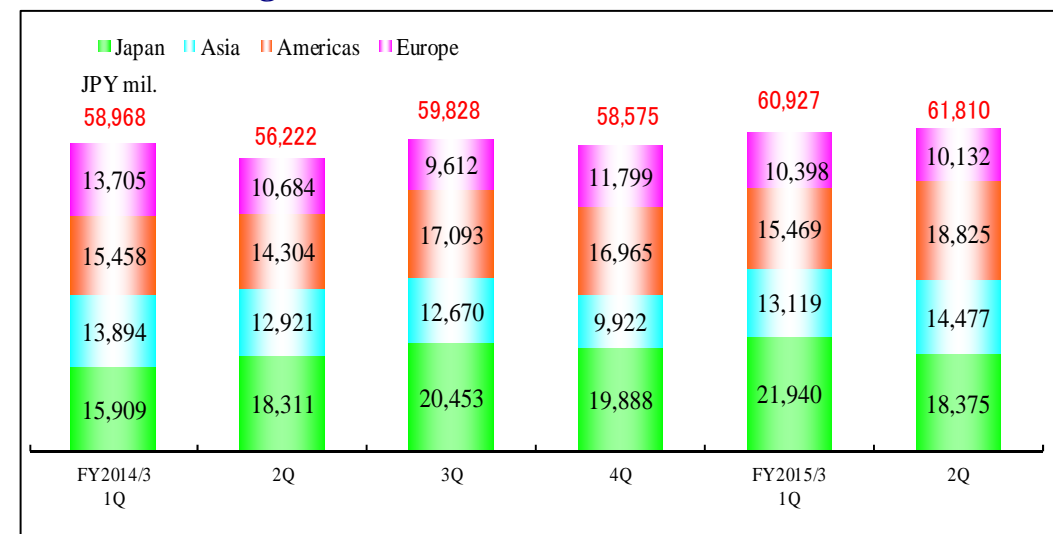
Orders Intake by Customer Industry (Press Machines)



Orders Intake by Geographic Segment



Orders Backlog by Geographic Segment



Orders Intake & Backlog (by Business/Customer/Geographic segment)

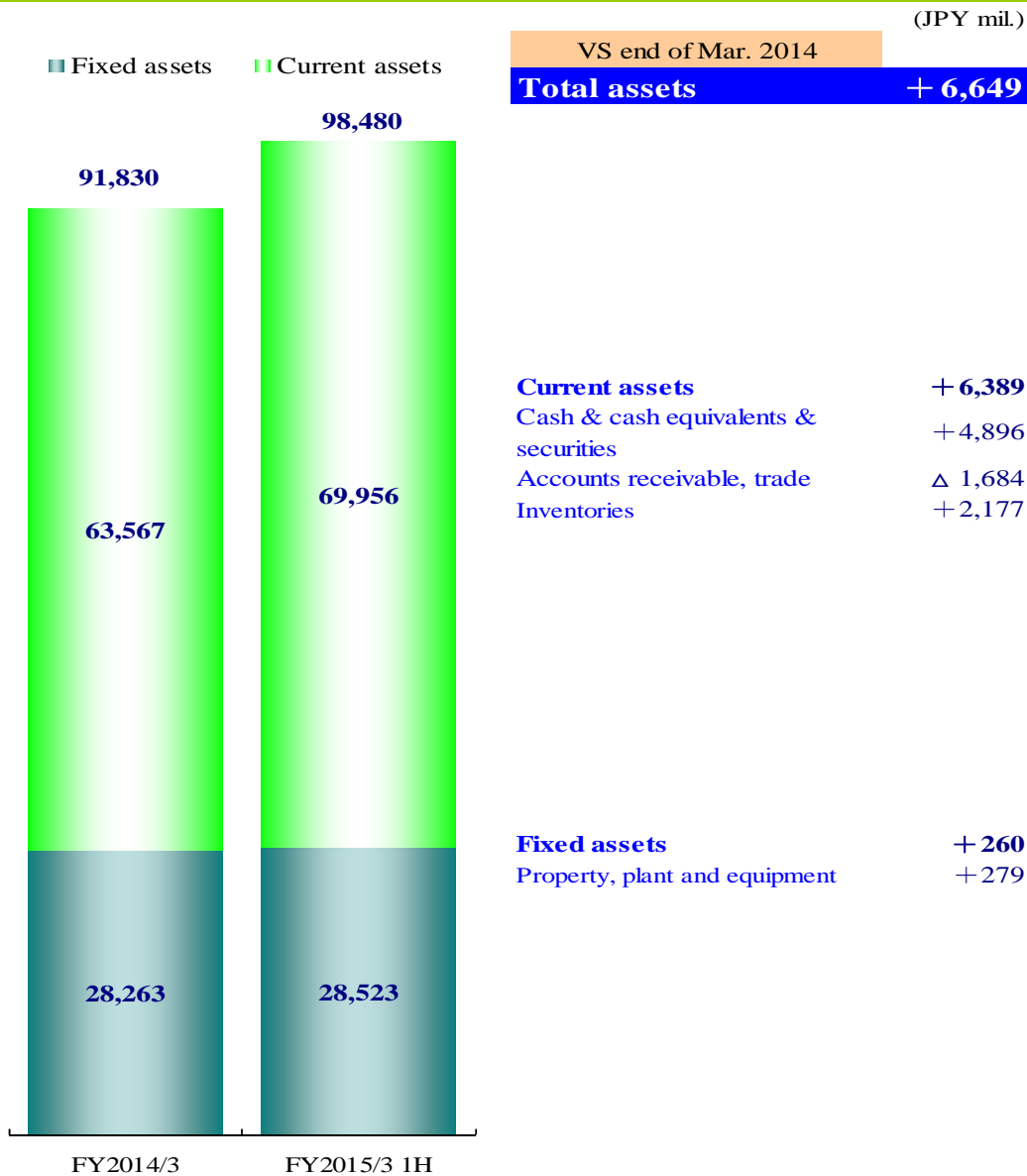


(JPY mil.)	FY2013/3				FY2014/3				FY2015/3		vs. FY2014/3	
	1st Half		Full-year		1st Half		Full-year		1st Half		Fluctuation	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	%
Order Intake: total	39,032	100.0%	73,033	100.0%	36,597	100.0%	76,670	100.0%	37,399	100.0%	801	2.2%
By Business												
Press Machine	32,492	83.2%	57,914	79.3%	31,439	85.9%	64,807	84.5%	31,236	83.5%	Δ 202	Δ 0.6%
By Customer												
Automotive related	27,973	86.1%	49,283	85.1%	26,381	83.9%	52,053	80.3%	26,455	84.7%	74	0.3%
Electric related	3,227	9.9%	5,190	9.0%	2,321	7.4%	4,390	6.8%	1,859	6.0%	Δ 461	Δ 19.9%
Other industries	1,292	4.0%	3,440	5.9%	2,736	8.7%	8,363	12.9%	2,921	9.4%	184	6.8%
Services	6,441	16.5%	14,998	20.5%	5,009	13.7%	11,650	15.2%	6,034	16.1%	1,025	20.5%
Others	97	0.3%	120	0.2%	148	0.4%	212	0.3%	127	0.3%	Δ 20	Δ 14.1%
By Region												
Japan	17,290	44.3%	25,329	34.7%	8,238	22.5%	22,961	29.9%	8,860	23.7%	622	7.6%
Asia	9,200	23.6%	17,291	23.7%	12,402	33.9%	19,052	24.9%	11,928	31.9%	Δ 473	Δ 3.8%
Americas	7,227	18.5%	18,855	25.8%	9,373	25.6%	20,188	26.3%	12,863	34.4%	3,489	37.2%
Europe	5,313	13.6%	11,556	15.8%	6,582	18.0%	14,467	18.9%	3,745	10.0%	Δ 2,836	Δ 43.1%
Order Backlog: total	48,608	100.0%	51,499	100.0%	56,222	100.0%	58,575	100.0%	61,810	100.0%	5,588	9.9%
By Region												
Japan	20,228	41.6%	17,979	34.9%	18,311	32.6%	19,888	34.0%	18,375	29.7%	63	0.3%
Asia	9,106	18.7%	9,347	18.2%	12,921	23.0%	9,922	16.9%	14,477	23.4%	1,556	12.0%
Americas	9,208	18.9%	13,573	26.4%	14,304	25.4%	16,965	29.0%	18,825	30.5%	4,521	31.6%
Europe	10,065	20.7%	10,597	20.6%	10,684	19.0%	11,799	20.1%	10,132	16.4%	Δ 552	Δ 5.2%

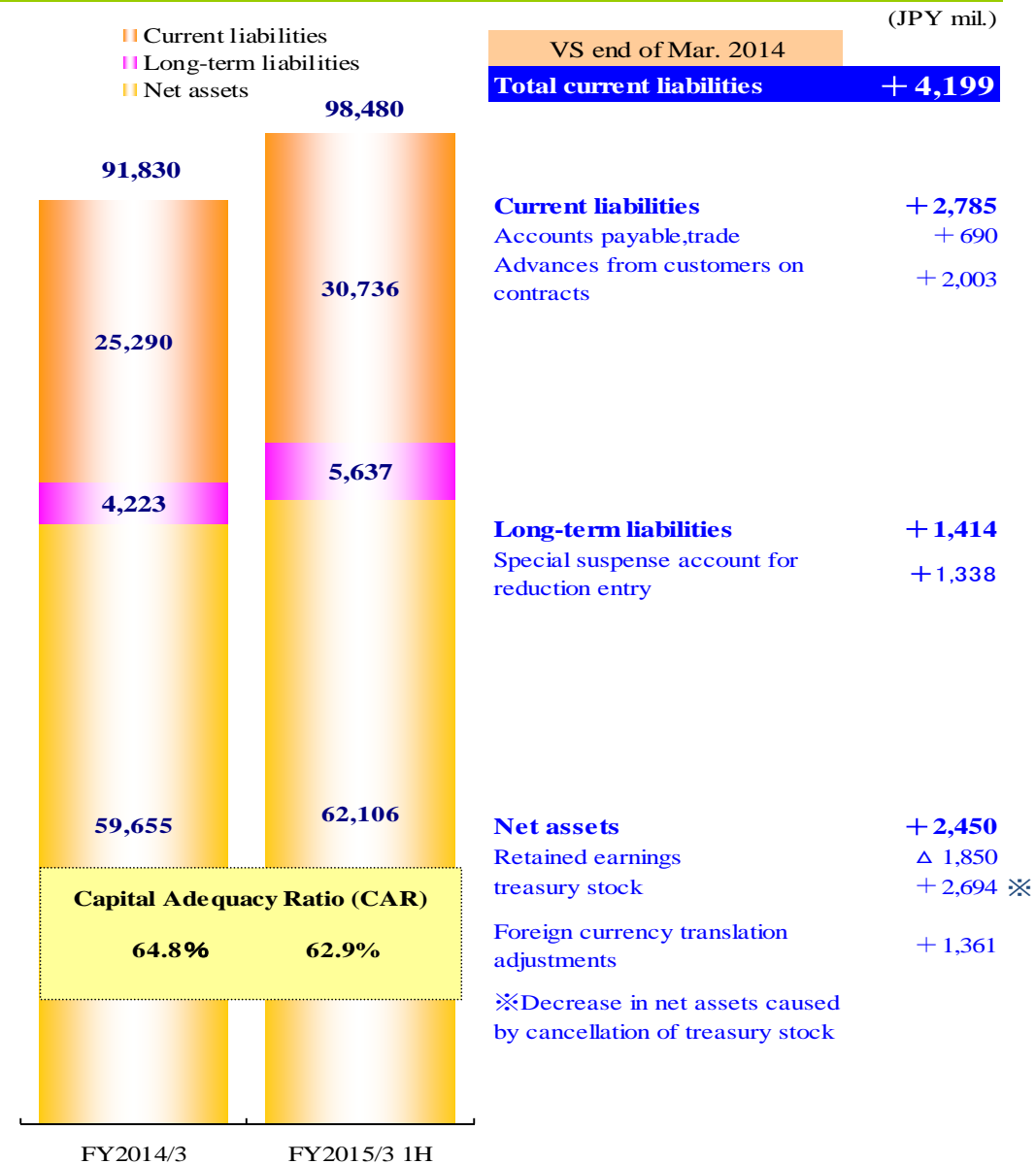
Major Changes on Balance Sheet



Assets



Liabilities and Net Assets



Highlights: Forecasts of FY2015 Consolidated Results



(JPY mil.)	FY2014/3	FY2015/3			Fluctuation		FY2015/3 Initial Forecast[B]	Change= [A]-[B]	
		1H Results	2H Forecast (revised)	Full-year forecast [A]	Amount	%		Amount	%
Net Sales	69,594	34,163	35,837	70,000	406	0.6%	70,000	—	—
Cost of Sales	54,617	26,316	27,484	53,800	Δ 817	-1.5%	54,400	Δ 600	-1.1%
Gross Profit	14,969	7,847	8,353	16,200	1,231	8.2%	15,600	600	3.8%
<Gross Profit ratio>	21.5%	23.0%	23.3%	23.1%		(+1.4P)	22.3%		(+0.8P)
Selling, general and administrative expenses	8,656	4,216	4,984	9,200	544	6.3%	9,200	—	—
Operating Income	6,320	3,630	3,370	7,000	680	10.8%	6,400	600	9.4%
<Operating Income ratio>	9.1%	10.6%	9.4%	10.0%		(+0.9P)	9.1%		(+0.9P)
Ordinary Profit	6,715	3,784	3,316	7,100	385	5.7%	6,600	500	7.6%
Income Before Income Taxes	6,584	3,919	3,181	7,100	516	7.7%	6,600	500	7.6%
Net Income	5,127	2,739	2,461	5,200	73	1.4%	5,200	—	—
Cash Dividends per Share	¥25	—	—	¥25	—	—	¥25	—	—

【Summary】

Increase sales, profit and net income for 5 consecutive terms, achieving record high

Net Sales:	Press sales to automotive industries will continue to grow, especially in Japan and Americas.
Gross Profit:	Gross Profit Ratio will improve due to reduction of manufacturing cost and improvement of productivity.
Operating Income:	Operating Income will increase due to sales increase, making up for increase in expenses for R&D and human resource development, resulting to renewal of record high.
Ordinary Profit:	Foreign exchange gain or loss is not assumed in the forecast.
Net Income:	While corporate tax rate increased due to elimination of loss carried forward in tax accounting in Aida Japan, net income is expected to achieve record high.
Dividend per Share:	Aim for 25 yen per share of dividend as originally planned (maintaining 30% of dividend payout ratio).

Forecasts of Orders Intake/Sales/Operating Income (by segment)



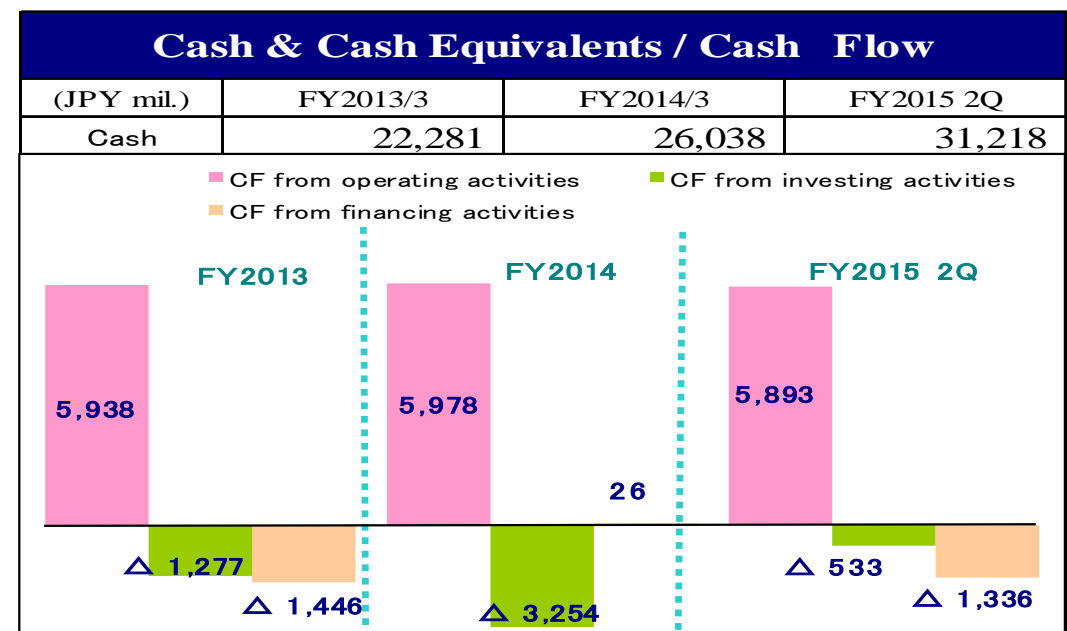
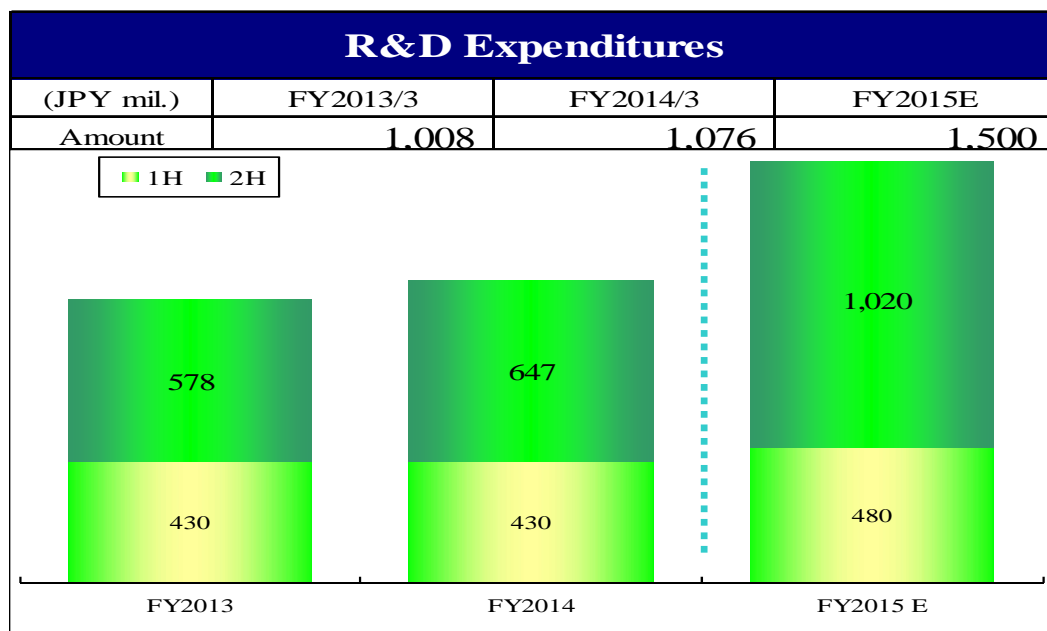
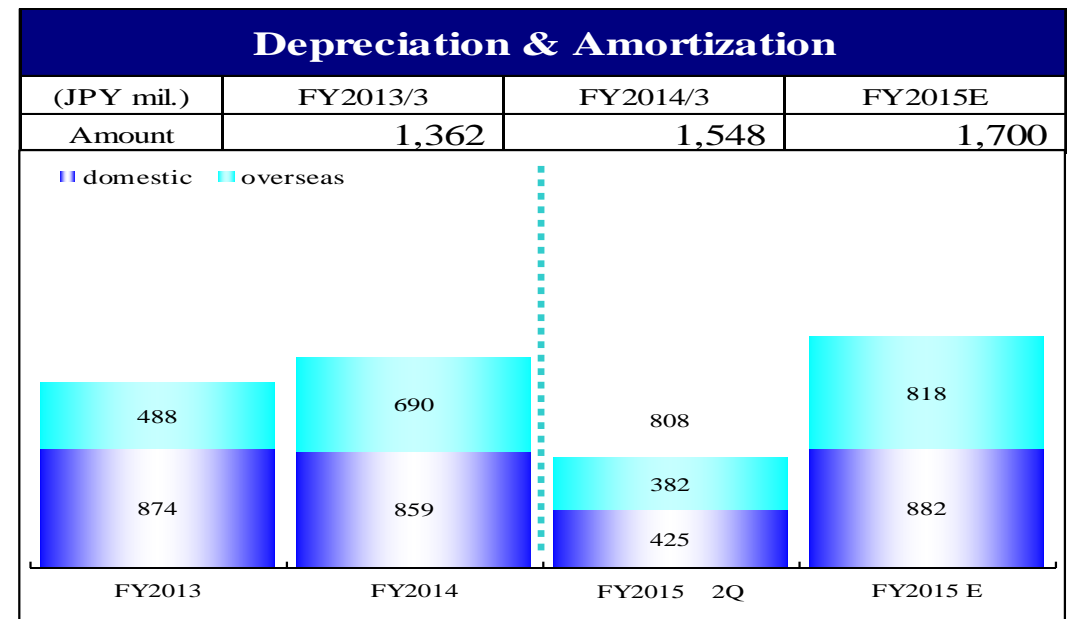
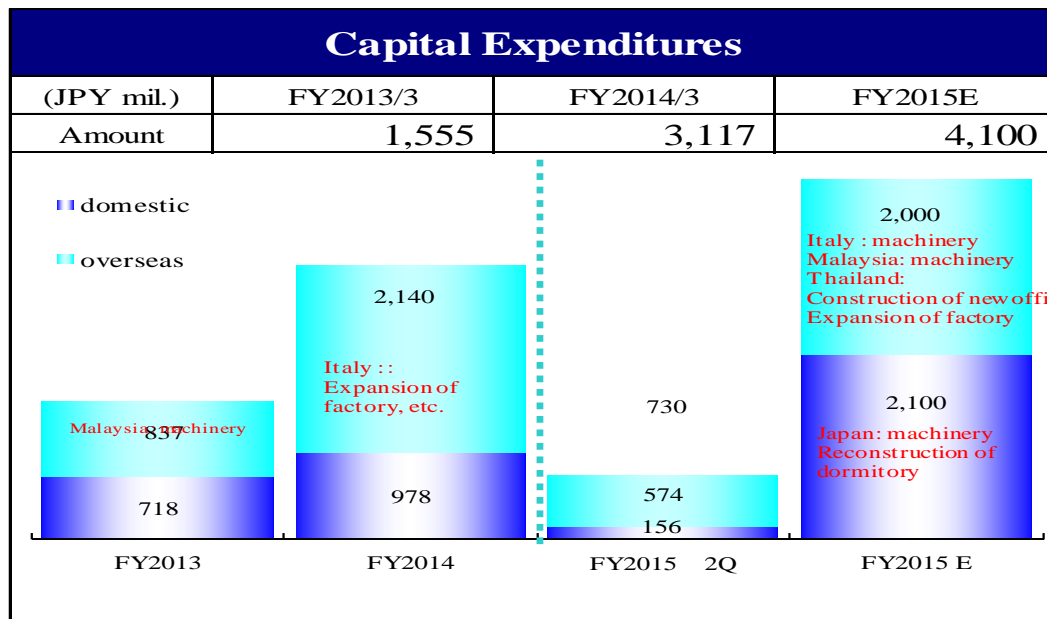
By Business

(JPY mil.)	Orders					Net Sales				
	FY2014	FY2015 Original forecast	FY2015 Revised forecast	Fluctuation: Revised FY2015 vs FY2014		FY2014	FY2015 Original forecast	FY2015 Revised forecast	Fluctuation: Revised FY2015 vs FY2014	
				Amount	%				Amount	%
Press Machine	64,807	65,000	65,000	193	0.3%	56,963	57,000	57,000	37	0.1%
Services	11,650	13,300	13,300	1,650	14.2%	12,439	12,800	12,800	361	2.9%
Others	212	200	200	Δ 12	Δ 5.7%	191	200	200	9	4.7%
Consolidated	76,670	78,500	78,500	1,830	2.4%	69,594	70,000	70,000	406	0.6%

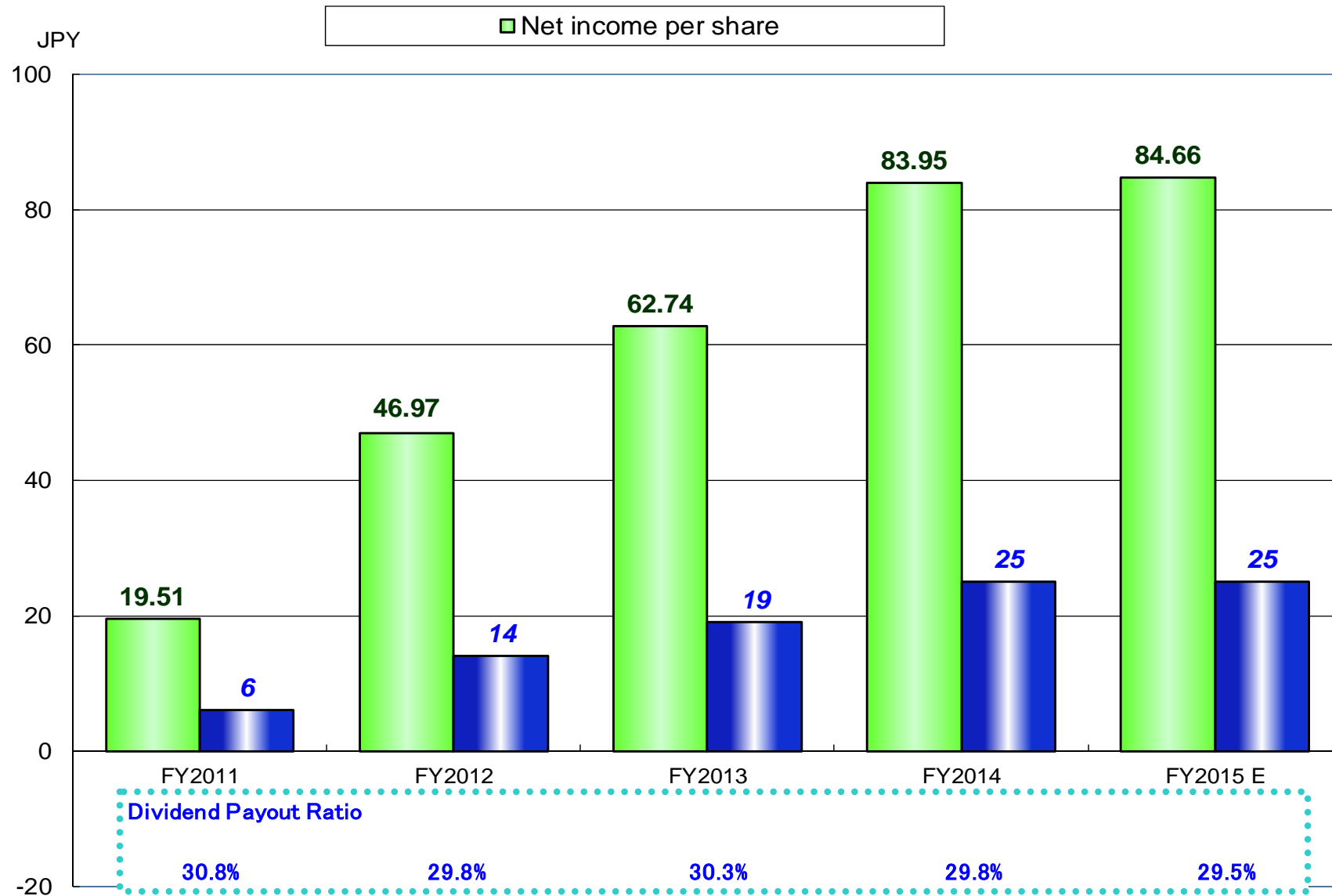
By Region

(JPY mil.)	Orders					Net Sales					Operating income				
	FY2014	FY2015 Original forecast	FY2015 Revised forecast	Fluctuation: Revised FY2015 vs FY2014		FY2014	FY2015 Original forecast	FY2015 Revised forecast	Fluctuation: Revised FY2015 vs FY2014		FY2014	FY2015 Original forecast	FY2015 Revised forecast	Fluctuation: Revised FY2015 vs FY2014	
				Amount	%				Amount	%				Amount	%
Japan	22,961	22,500	20,000	Δ 2,961	Δ 12.9%	39,679	40,500	42,500	2,821	7.1%	4,181	3,500	4,500	319	7.6%
Asia	19,052	20,000	22,000	2,948	15.5%	19,954	19,000	16,500	Δ 3,454	Δ 17.3%	1,585	1,600	1,200	Δ 385	Δ 24.3%
Americas	20,188	20,000	22,000	1,812	9.0%	17,397	24,000	24,000	6,603	38.0%	902	1,000	1,300	398	44.1%
Europe	14,467	16,000	14,500	33	0.2%	16,418	17,000	15,000	Δ 1,418	Δ 8.6%	Δ 717	200	100	817	-
Reconciliation						Δ 23,854	Δ 30,500	Δ 28,000	Δ 4,146	17.4%	368	100	Δ 100	Δ 468	-
Consolidated	76,670	78,500	78,500	1,830	2.4%	69,594	70,000	70,000	406	0.6%	6,320	6,400	7,000	680	10.8%

Trend of Capex, Depreciation, R&D & CF



Return to Shareholders



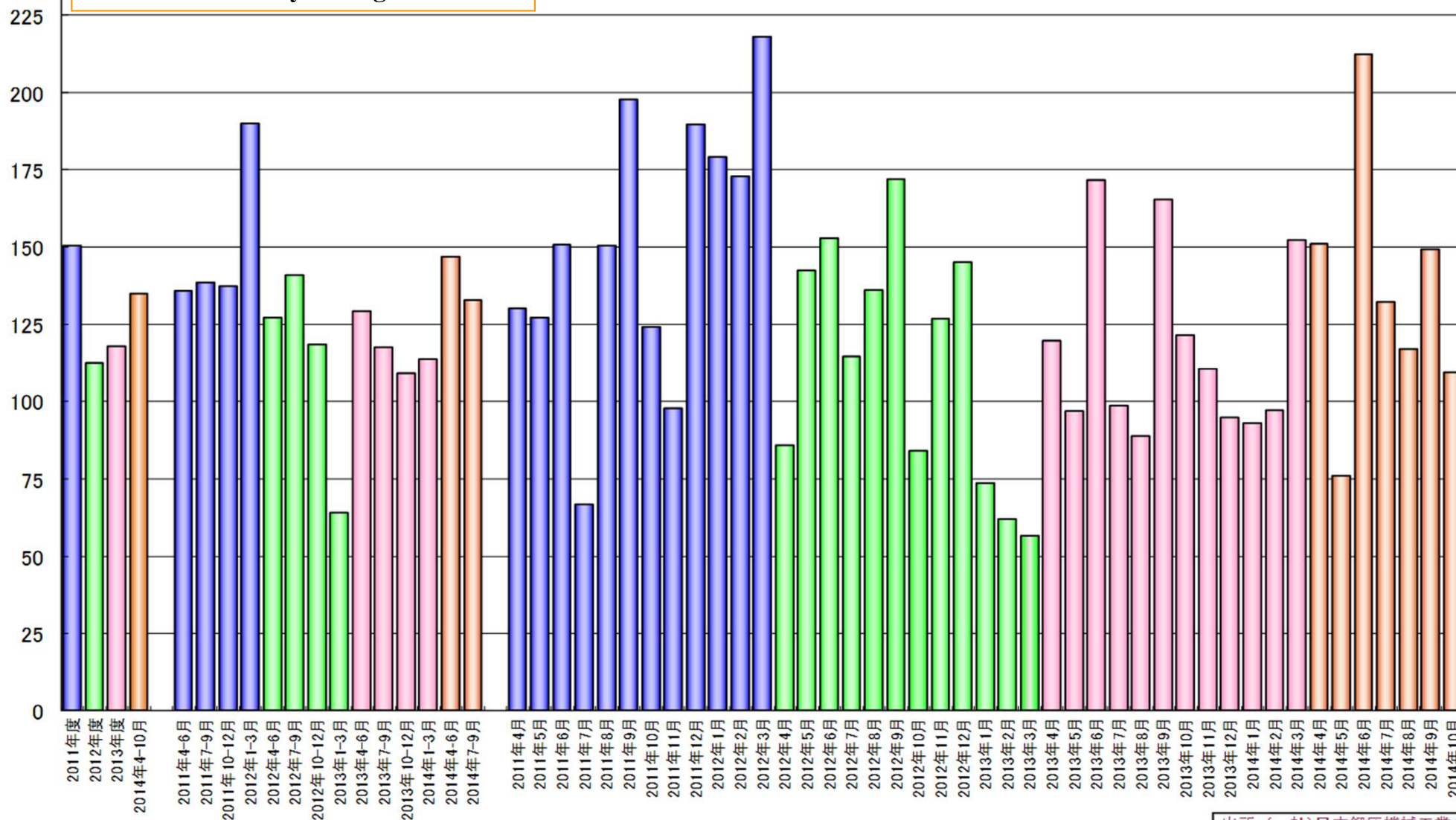
(for Reference) Statistics of Forming Machinery Industry- 1)



JPY(billion)

Press: Mechanical, Hydraulic, Forging & Automation

Monthly Average

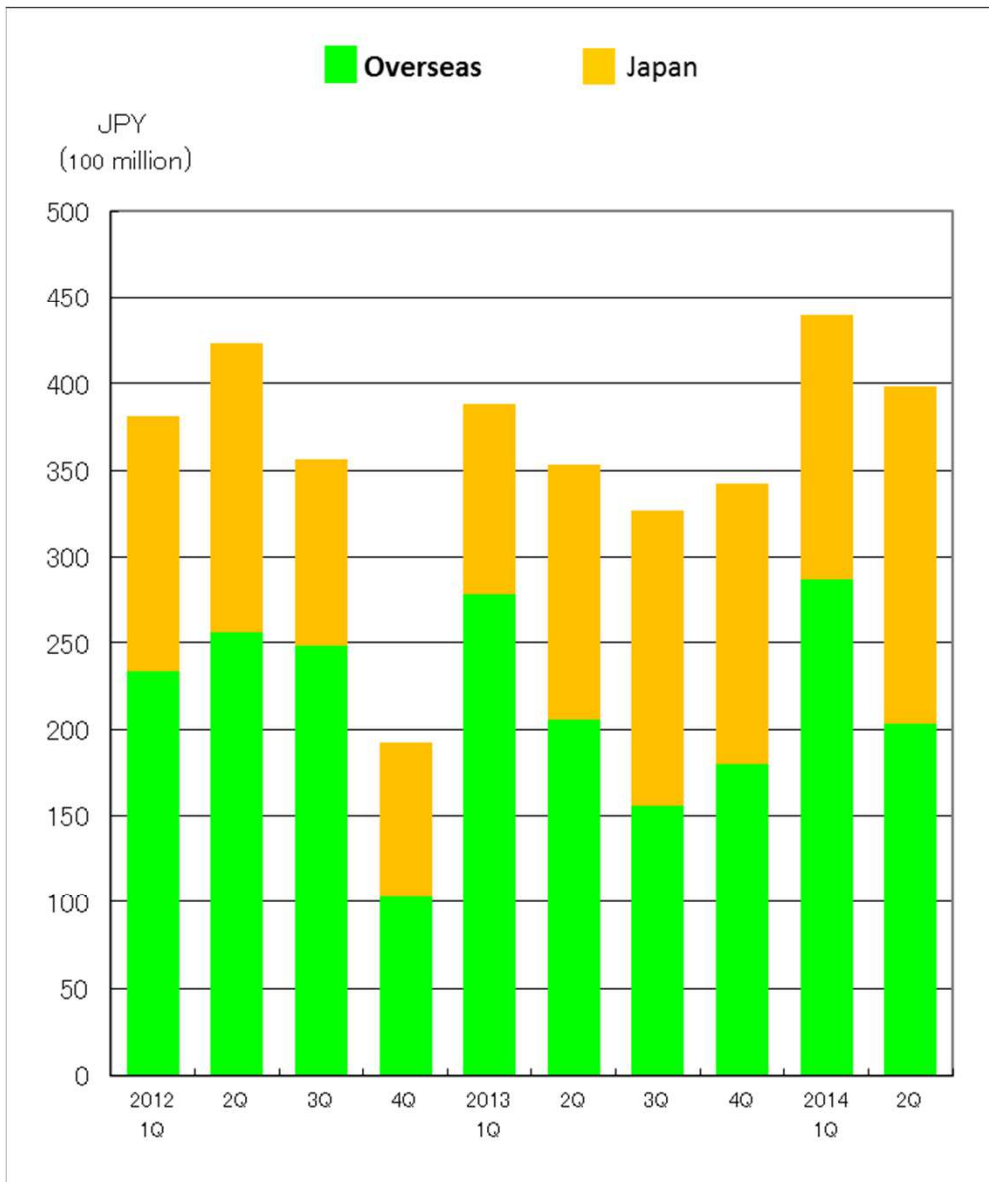


出所: (一社)日本鍛圧機械工業会

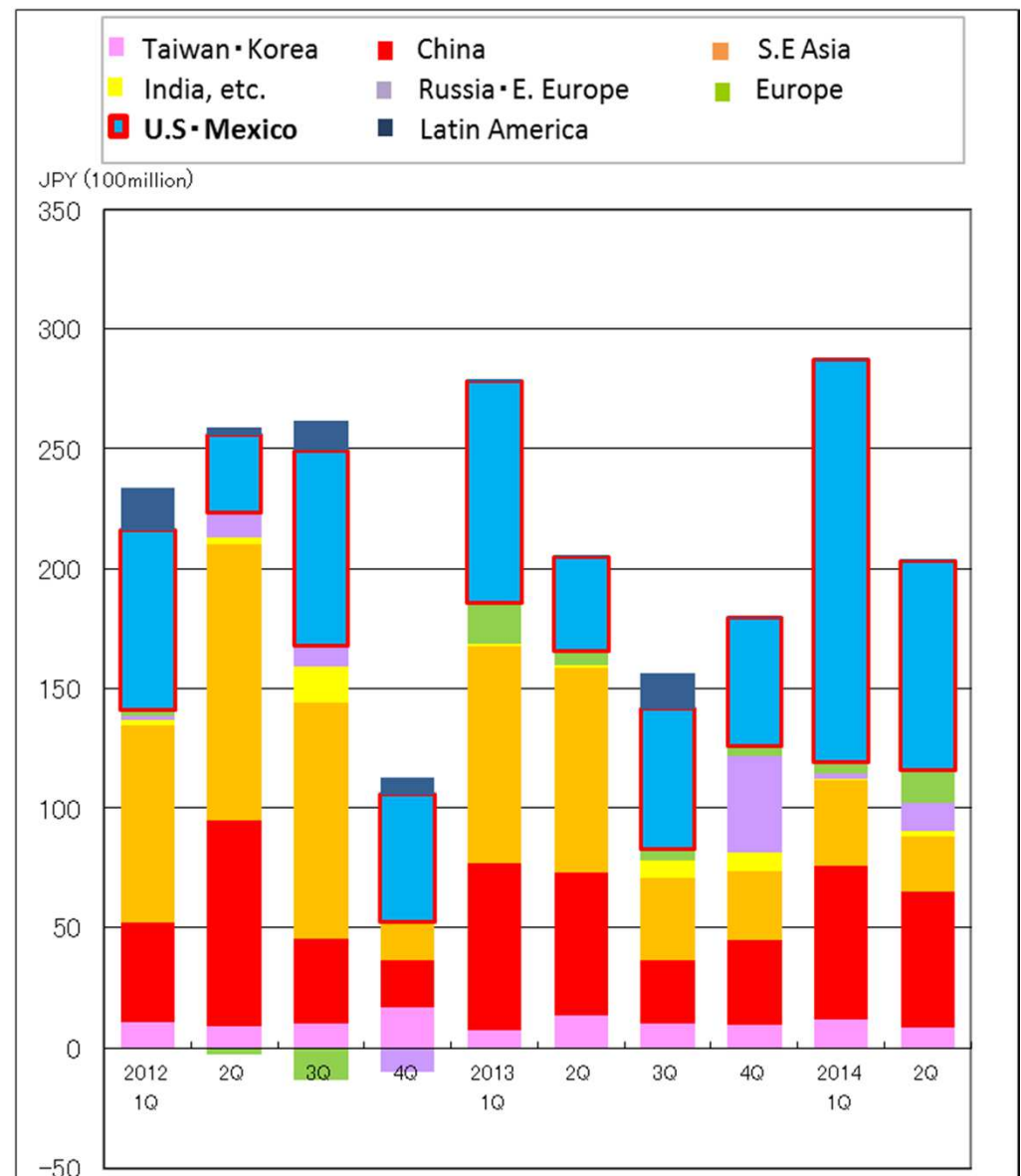
(for Reference) Statistics of Forming Machinery Industry- 2)



Trend of Order Intake



Trend of Order Intake (Overseas) by Geographic Segment



Cautions about forecast statements contained in this package

- **The information in this package contains future forecasts.**
- **Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.**
- **Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.**

November 2014

AIDA ENGINEERING, LTD.