

AIDA by the Numbers

Introduction

The Value Creation Story

The Vision of AIDA

Strategies for Achieving Our Vision

Governance

Financial/Corporate Data

Press Business

Business Overview

We provide a wide array of presses that support production in metalforming industries, including the production of automobiles, home appliances, electronic devices, and construction materials. We also provide large servo presses for forming automobile body panels and high-speed precision presses for forming motor cores for electric vehicles.

Principal Products

General-purpose servo presses, midsize and large servo presses, precision forming presses, general-purpose mechanical presses, midsize and large mechanical presses, high-speed precision presses, and cold forging presses, etc.



Net Sales
¥ **45.6** billion
Ratio of Net Sales
62.8%

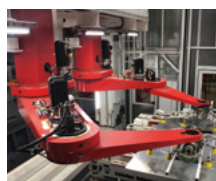
Automation/FA Business

Business Overview

We develop and manufacture material feeders, transfer robots, product removal equipment, and other peripheral equipment needed to automate our presses. Our ability to provide a fully integrated production line brings with it many advantages, such as higher productivity.

Principal Products

Piling systems, material feeders (coil feeders, destack feeders, etc.), transfer equipment (transfer robots, intermediate transfer feeders, die changers, etc.), electrical control equipment, etc.



Net Sales
¥ **7.2** billion
Ratio of Net Sales
10.0%

Service Business

Business Overview

Presses have a long lifespan. To support their trouble-free use for many years after delivery, we provide both preventive and corrective maintenance services as we strive to sustain and strengthen our relationships with customers.

Principal Services

Repairs/troubleshooting, retrofits/modernization, overhauls, preventive maintenance, press inspections, machine relocations, etc.



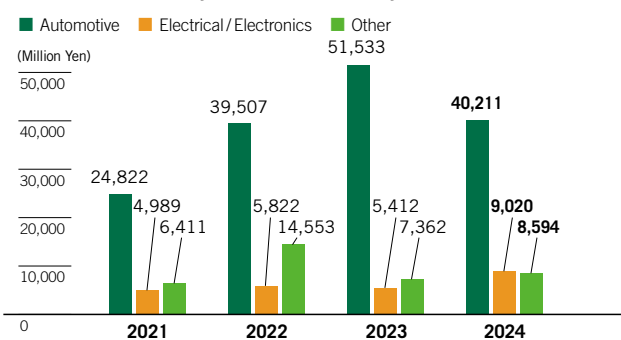
Net Sales
¥ **19.8** billion
Ratio of Net Sales
27.2%

Note: Business classifications based on the Medium-Term Management Plan

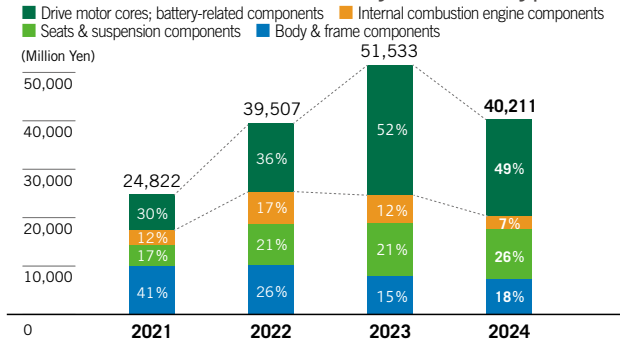
Manufacturing Capital

Demand levels remain high despite a drop in orders for high-speed precision presses related to EV investments. We expect orders to remain strong for EV-related components such as drive motors and batteries.

Press Orders (by Customer Industry)



Automotive-Related Orders by Product Type

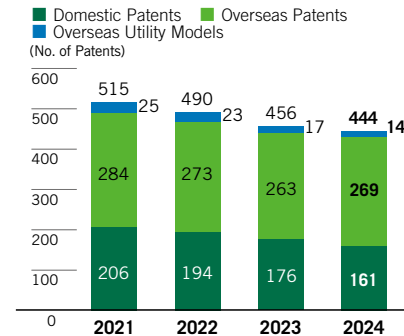


MSP Series High-Speed Precision Presses
EV Drive Motor Core Production Presses

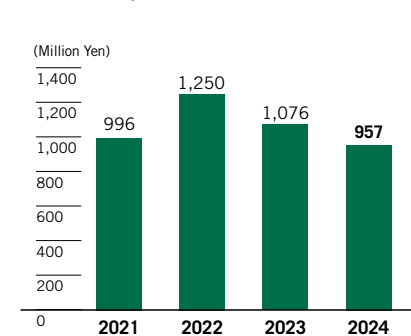
Market share in Japan: **80%+***

* Internal estimate of AIDA's Japanese market share based on Japan Forming Machinery Association data (FY2023) for specialized high-speed progressive stamping presses with rated capacities of 300 tons or higher.

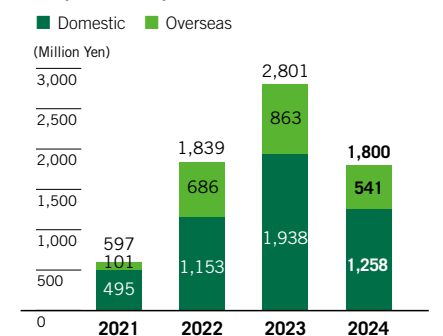
Domestic/Overseas Patent Trends



R&D Expenditures

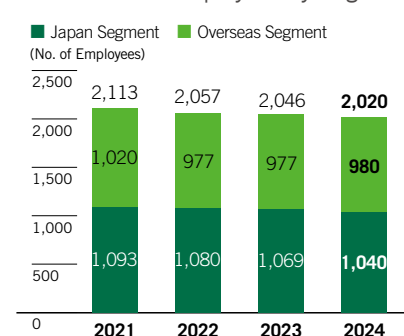


Capital Expenditures

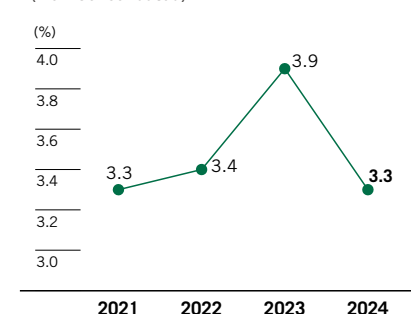


Human Capital

Consolidated Employees by Segment



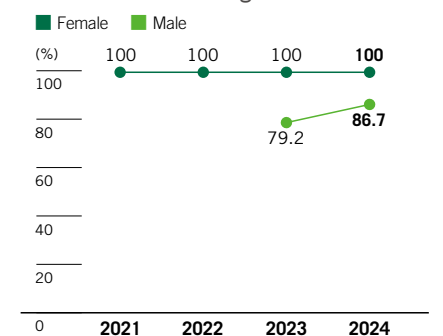
Proportion of Women in Managerial Roles (Non-Consolidated)



Note 1: Figures for prior years have been recalculated from the fiscal year ended March 2023 based on nonconsolidated employee numbers.

Note 2: Calculation based on terms as defined in The Act on Promotion of Women's Participation and Advancement in the Workplace (Act 64, 2015)

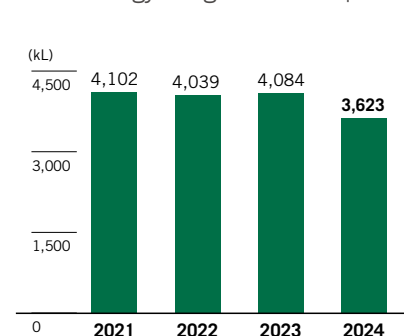
Childcare Leave Usage (Non-Consolidated)



Note: Calculation based on childcare leave-related terms as defined in the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (Act 76, 1991) and in Article 71 Section 4 of the Ordinance for Enforcement of the Act on Childcare Leave, Caregiver Leave, and Other Measures for the Welfare of Workers Caring for Children or Other Family Members (MHLW Ordinance 25, 1991)

The Environment

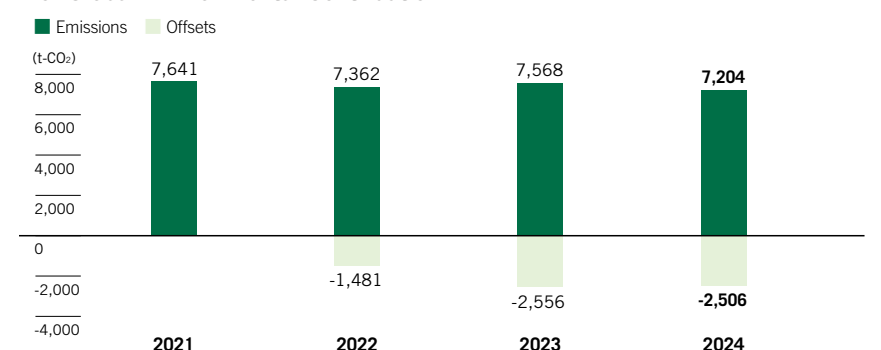
Total Energy Usage (Crude Oil Equivalent)



Note 1: Scope of Aggregate Data: AIDA ENGINEERING, LTD. (HQ/Sagami Plant, Tsukui Plant, Shimokuzawa Plant, and Hakusan Plant)

Note 2: Figures for prior years were recalculated from fiscal year ended March 2023 in line with a change in the calculation method.

CO₂ Emissions*1 *2 and Offsets from Utilizing of Carbon-Offset City Gas*3 *4 for Global Environmental Contribution



*1 Scope of Aggregate Data: AIDA ENGINEERING, LTD. (HQ/Sagami Plant, Tsukui Plant, Shimokuzawa Plant, and Hakusan Plant)

*2 Figures for prior years were recalculated from the fiscal year ended March 2023 in line with a change in the calculation method.

*3 "Carbon-offset city gas" is city gas that can help reduce greenhouse gas emissions on a global scale by offsetting (carbon offsetting) all or part of the greenhouse gases generated during the city gas life cycle by means of CO₂ reductions or absorptions from various projects both domestically and overseas.

*4 Use of carbon-offset city gas by AIDA since October 2021