

Presentation of Consolidated Financial Results for the 1st Quarter of the FY Ended March 31, 2025 (from April 2024 to June 2024)

AIDA ENGINEERING, LTD.

Highlights of Consolidated Results P&L



(JPY mil.)				
Orders				
Net Sales				
Cost of Sales				
Gross Profit				
<gross profit="" r<="" td=""><td>ratio></td></gross>	ratio>			
Selling, general an expenses	d administrative			
Operating Incor	ne			
<operating income="" ratio=""></operating>				
Ordinary Income				
Income				
Net Income				
Exchange Rate	1USD 1EUR			

FY2024/3 1Q (3M)	FY2025/3 1Q (3M)
22,679	21,997
16,867	17,858
13,743	14,397
3,124	3,461
18.5%	19.4%
2,453	2,562
671	899
4.0%	5.0%
748	860
755	1,220
473	776
¥137.31	¥155.94
¥149.50	¥167.89

Fluctuation						
Amount	%					
△ 682	△3.0%					
991	5.9%					
654	4.8%					
337	10.8%					
	(+0.9P)					
109	4.5%					
227	33.9%					
	(+1.0P)					
112	15.0%					
464	61.5%					
303	64.0%					
18.63	13.6%					
18.39	12.3%					

(100million JPY)

Factors of Change in Operating Inco	me
Improvement of gross profit of press sales	1.3
Increase of REJ's operating income	1.0
Total	2.3

<Summary>

Orders decreased year-on-year due to a decline in high-speed presses
Sales increased due to higher sales of middle/large presses and services and a weaker yen
Profit increased mainly due to higher sales and improved gross margins

Orders	Although orders for middle/large presses (customized presses) increased, a decline in high-speed presses for EVs led to a 3% year-on-year decrease.
Net Sales	Sales increased by 5.9% year-on-year due to higher sales of middle/large presses (customized presses) and services, as well as the effect of a weaker yen.
Gross Profit	Gross profit increased by 10.8% year-on-year due to increased sales and improved gross margins.
Operating Income	Operating income increased by 33.9% year-on-year due to the above-mentioned factors for increased gross profit.
Net Income	Net income increased by 64.0% year-on-year due to the above-mentioned factors for increased gross profit and the sale of investment securities.

Trend of Sales, Gross Profit and Operating Income





JPY(million)		FY2025/3			
JPT (TIIIIIOTT)	1Q	2Q	3Q	4Q	1Q
Net Sales	16,867	17,708	17,042	21,124	17,858
Gross Profit	3,124	3,200	2,871	4,460	3,461
Operating Income/Loss	671	756	373	1,813	899
Gross Profit ratio	18.5%	18.1%	16.8%	21.1%	19.4%
Operating Income ratio	4.0%	4.3%	2.2%	8.6%	5.0%

Sales to Third Party (by Business/Customer/Geographic segment)



Sales by Business segment (Press related / Others)

(JPY mil.)	FY2024/3		FY2024/3 FY2025/3		Fluctuation	
(JPY Mill.)	10	ر ک	10	Q	Amount	%
Presses	13,004	77.1%	13,155	73.7%	151	1.2%
Services	3,112	18.5%	3,982	22.3%	869	27.9%
Others	750	4.5%	720	4.0%	△ 30	△ 4.0%
Total	16,867	100.0%	17,858	100.0%	991	5.9%
□ presses	Services	□ Others				
750 3,112	832 4,009		771 3,681	1,818 5,646		720 982
750 3,112 13,004					3,	

Sales by Geographic segment

(JPY mil.)	FY2024/31Q		FY20	25/3	Fluct	uation
(JFT IIIII.)	FTZUZ	+/31Q	1Q		Amount	%
Japan	4,442	26.3%	5,343	29.9%	901	20.3%
China	3,472	20.6%	1,655	9.3%	△ 1,817	△ 52.3%
Asia	2,016	12.0%	1,946	10.9%	△ 70	△ 3.5%
Americas	3,162	18.7%	5,209	29.2%	2,047	64.8%
Europe	3,773	22.4%	3,703	20.7%	△ 69	△ 1.8%
Total	16,867	100.0%	17,858	100.0%	991	5.9%
□ Japan □ Chin	a <mark>∥</mark> Asia <mark>∥</mark> A	ımericas □ Eu	ırope			
				5,371		
3,773 3,162 2,016 3,472 4,442	3,389 3,887 1,528 3,483 5,418		2,833 4,217 1,414 2,910 5,666	4,172 2,112 1,513 7,955	5, 1,	703 209 946 655 343
FY2024/3 1Q	2Q		3Q	4Q		025/3 1Q

Sales by Business segment of the Medium-Term Management Plan (Press / FA / Service)

(1DV:)	FY20	FY2024/3 F		25/3	Fluctuation	
(JPY mil.)	10	ر ک	1	Q	Amount	%
Presses	11,482	68.1%	11,572	64.8%	90	0.8%
Factory Automation	1,697	10.1%	1,768	9.9%	71	4.2%
Services	3,688	21.9%	4,517	25.3%	829	22.5%
Total	16,867	100.0%	17,858	100.0%	991	5.9%
3,688	4,741		4,304	7,068	4	,517
		_		7 068	_	_
1,697	1,500		2,190	1,899	1	,768
11,482	11,466		10,548	12,156	1:	1,572

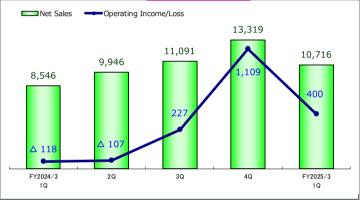
Sales (presses) by Customer industry

(JPY mil.)	FY20	P24/3 FY2025/3 Fluctuation		uation		
(JPY IIIII.)	1Q		1	Q	Amount	%
Automotive relate	8,657	66.6%	10,047	76.4%	1,389	16.1%
Electric related	1,511	11.6%	1,474	11.2%	△ 37	△ 2.5%
Other industries	2,835	21.8%	1,634	12.4%	△ 1,201	△ 42.4%
Total	13,004	100.0%	13,155	100.0%	151	1.2%
2,835 1,511 8,657	1,511 2,056					
FY2024/3 1Q	2Q		3Q	4Q		2025/3 1Q

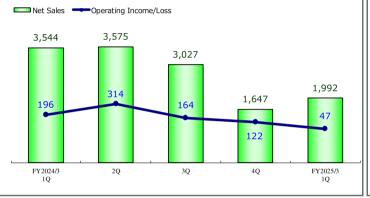
Sales / Operating Income (by Geographic segment)



Japan								
(JPY mil.)	FY20	24/3	FY20:	25/3	Fluctuation			
(JPT IIIII.)	1	.Q	1Q		Amount	%		
Net Sales	8,5	546	10,716		2,170	25.4%		
Operating Income / Loss	△ 118	△ 1.4%	400	3.7%	518	-		



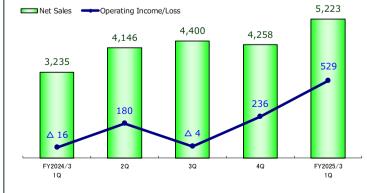
<u>China</u>							
FY2024/3		FY20	FY2025/3		Fluctuation		
1	Q	1Q		Amount	%		
3,5	544	1,992		△ 1,552	△43.8%		
196	5.5%	47	2.4%	△ 149	△76.0%		
	1 3,5	1Q 3,544	FY2024/3 FY20 1Q 1 3,544 1,9	FY2024/3 FY2025/3 1Q 1Q 3,544 1,992	FY2024/3 FY2025/3 Flucture 1Q 1Q Amount 3,544 1,992 △ 1,552		



Asia									
(JPY mil.)	FY2024/3		FY2025/3		Fluctuation				
(JF1 11III.)	1	1Q 1Q		Amount	%				
Net Sales	2,8	93	2,601		△ 292	△10.1%			
Operating Income/ Loss	338	11.7%	135	5.2%	△ 202	△59.9%			
		,							

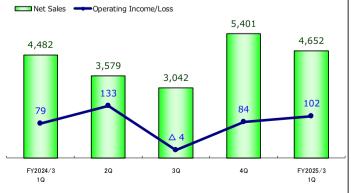


Operating	Americas								
1Q 1Q Amount % Net Sales 3,235 5,223 1,987 61.49 Operating	(IDV mil.)					Fluctuation			
Operating , , , , , , , , , , , , , , , , , , ,	(JPT IIIII.)					Amount	%		
	Net Sales	3,2	235	5,2	223	1,987	61.4%		
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Income/	△ 16	△ 0.5%	529	10.1%	545	-		



Ш	24.000									
	(JPY mil.)	FY2024/3 1Q		FY2025/3 1Q		Fluctuation				
	(JFT IIIII.)					Amount	%			
l	Net Sales	4,4	82	4,6	552	169	3.8%			
	Operating Income/ Loss	79	1.8%	102	2.2%	23	29.2%			
1										

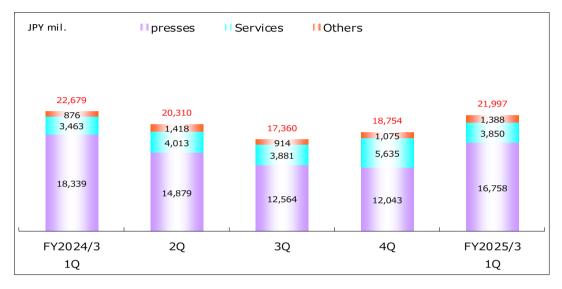
Europe



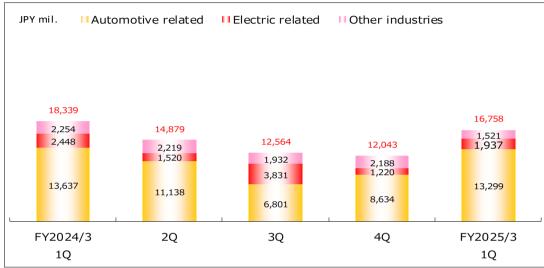
Orders & Backlog (by Business/Customer/Geographic segment)



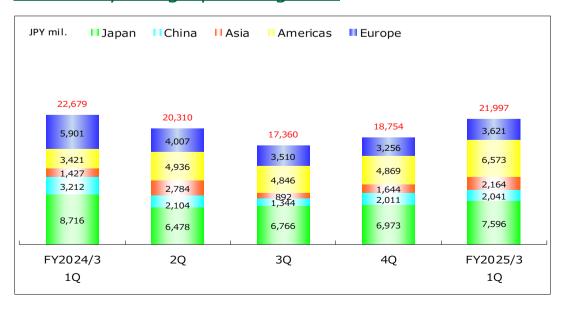
Orders by Business Segment



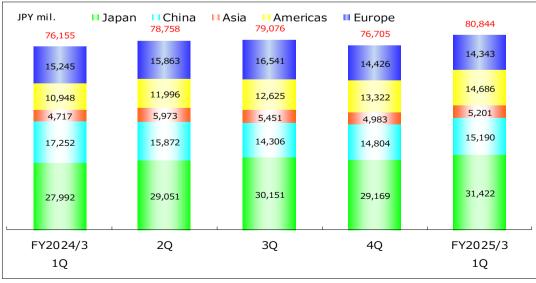
Orders by Customer Industry (Presses)



Orders by Geographic Segment



Order Backlog by Geographic Segment

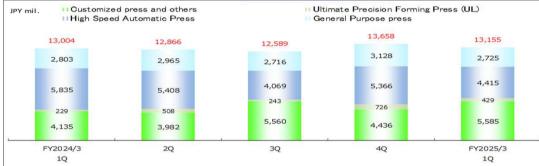


Sales & Orders & Order Backlog (by Press type)



Sales by Press type

FY2024/3 1Q		FY2025/3 1Q		Fluctuation		
				Amount	%	
4,135	31.8%	5,585	42.5%	1,450	35.1%	
229	1.8%	429	3.3%	199	86.6%	
5,835	44.9%	4,415	33.6%	△ 1,420	△ 24.3%	
2,803	21.6%	2,725	20.7%	△ 77	△ 2.8%	
13,004	100.0%	13,155	100.0%	151	1.2%	
	4,135 229 5,835 2,803	1Q 4,135 31.8% 229 1.8% 5,835 44.9% 2,803 21.6%	1Q 1 4,135 31.8% 5,585 229 1.8% 429 5,835 44.9% 4,415 2,803 21.6% 2,725	1Q 1Q 4,135 31.8% 5,585 42.5% 229 1.8% 429 3.3% 5,835 44.9% 4,415 33.6% 2,803 21.6% 2,725 20.7%	1Q 1Q Amount 4,135 31.8% 5,585 42.5% 1,450 229 1.8% 429 3.3% 199 5,835 44.9% 4,415 33.6% △ 1,420 2,803 21.6% 2,725 20.7% △ 77	



Orders by Press type

(JPY mil.)	FY2024/3 1Q		FY20	25/3	Fluctuation	
(321 11111.)			1Q		Amount	%
Customized press and others	6,137	33.5%	7,709	46.0%	1,572	25.6%
Ultimate Precision Forming Press (UL)	209	1.1%	586	3.5%	377	180.5%
High Speed Automatic Press	7,708	42.0%	4,921	29.4%	△ 2,787	△ 36.2%
General Purpose press	4,284	23.4%	3,540	21.1%	△ 743	△ 17.4%
Total	18,339	100.0%	16,758	100.0%	△ 1,581	△ 8.6%



General Purpose press

⇒ Small size basic models



High Speed Automatic Press

⇒ Small and mid-size models, designed for high-speed forming strokes



Order Backlog by Press type

Dider Backlog by Press type									
(JPY mil.)	FY2024/3 1Q		FY20	25/3	Fluctuation				
(321 11111.)			1Q		Amount	%			
Customized press and others	18,364	26.0%	20,169	27.0%	1,804	9.8%			
Ultimate Precision Forming Press (UL)	2,800	4.0%	1,769	2.4%	△ 1,031	△ 36.8%			
High Speed Automatic Press	39,682	56.1%	41,691	55.8%	2,008	5.1%			
General Purpose press	9,860	13.9%	11,053	14.8%	1,192	12.1%			
Total	70,708	100.0%	74,683	100.0%	3,975	5.6%			

Customized press and others Ultimate Precision Forming Press (UL) I High Speed Automatic Press General Purpose press 74,683 70,708 11,053 10,293 10,476 9,860 10,238 41,691 40,231 39,682 42,280 41,185 2.052 1,769 2,800 1,857 1,612 19,936 20,169 18,364 18,044 FY2024/3 2Q 4Q FY2025/3 1Q

Ultimate Precision Forming Press (UL)

Special machines which provide improved precision with high frame-rigidity



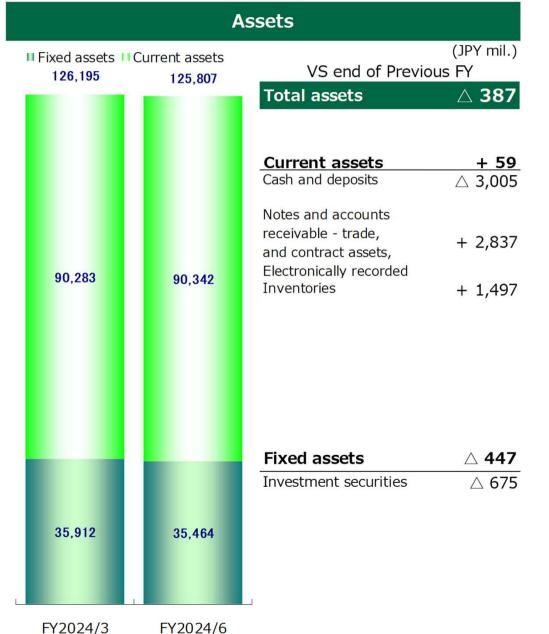
Customized press and others

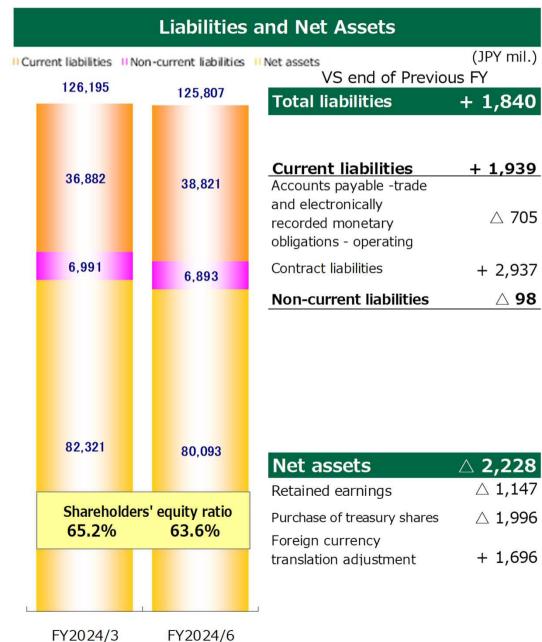
Middle and large size machines, upon requests from customers



Major Changes on Balance Sheet

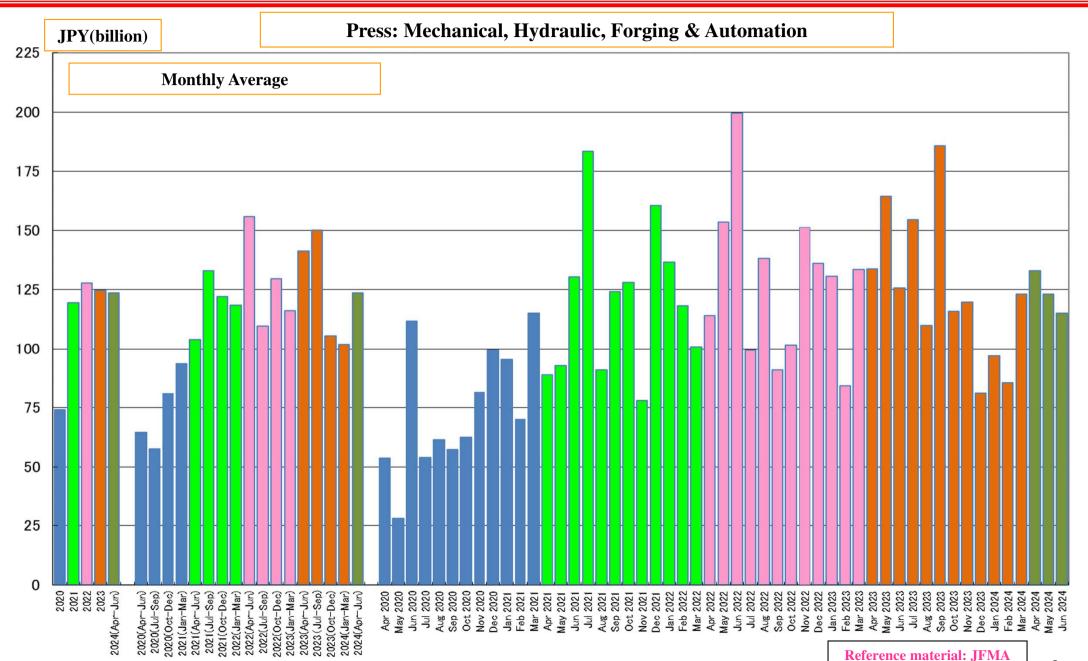






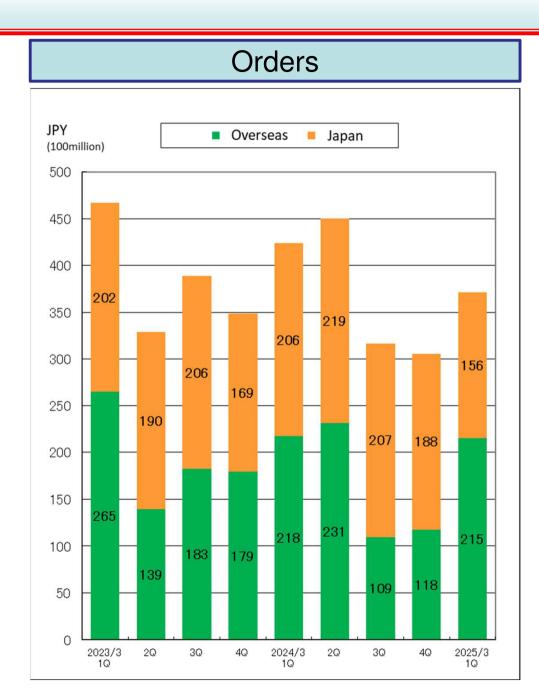
(for Reference) Statistics of Forming Machinery Industry-1



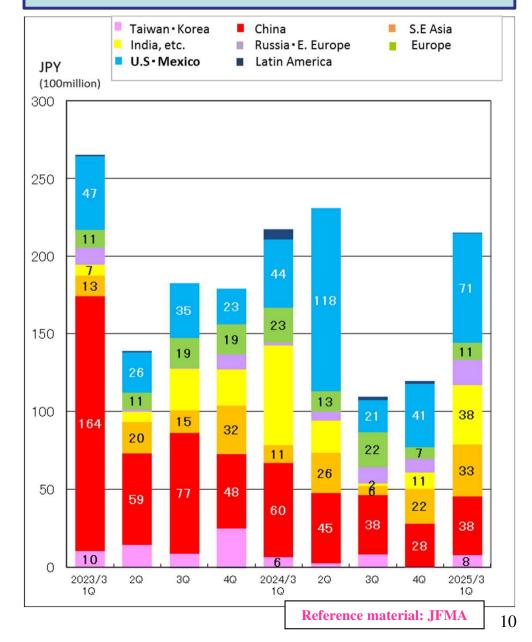


(for Reference) Statistics of Forming Machinery Industry- 2





Trend of Orders (Overseas) by Geographic Segment



Remarks



Cautions about forecast statements contained in this package

- The information in this package contains future forecasts.
- Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.
- Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.

August 2024

AIDA ENGINEERING, LTD.