## **Consolidated Balance Sheets**

AIDA ENGINEERING, LTD. and Consolidated Subsidiaries As of March 31, 2021 and 2020

|   | Millions o | Thousands of U.S. dollars (Note 3) |            |  |
|---|------------|------------------------------------|------------|--|
| Assets  | 2021       | 2020                               | 2021       |  |
| Current assets                                      |            |                                    |            |  |
| Cash on hand and at banks (Note 4)                  | ¥ 31,705   | ¥ 28,723                           | \$ 286,359 |  |
| Notes and accounts receivable – trade               | 19,032     | 20,378                             | 171,899    |  |
| Electronically recorded monetary claims - operating | 2,793      | 2,748                              | 25,226     |  |
| Inventories (Note 5)                                | 17,590     | 16,838                             | 158,872    |  |
| Advance payments – trade                            | 885        | 596                                | 8,000      |  |
| Accounts receivable - other                         | 985        | 1,628                              | 8,905      |  |
| Consumption taxes receivable                        | 295        | 386                                | 2,667      |  |
| Other current assets                                | 301        | 490                                | 2,719      |  |
| Allowance for doubtful accounts                     | (933)      | (223)                              | (8,430)    |  |
| Total current assets                                | 72,656     | 71,568                             | 656,220    |  |
| Fixed assets  |            |                                    |            |  |
| Property, plant and equipment                       |            |                                    |            |  |
| Buildings and structures                            | 25,045     | 25,001                             | 226,204    |  |
| Accumulated depreciation                            | (17,653)   | (16,957)                           | (159,438)  |  |
| Buildings and structures, net                       | 7,392      | 8,044                              | 66,765     |  |
| Machinery and vehicles                              | 17,400     | 17,095                             | 157,157    |  |
| Accumulated depreciation                            | (12,421)   | (11,099)                           | (112,188)  |  |
| Machinery and vehicles, net                         | 4,978      | 5,996                              | 44,969     |  |
| Land  | 7,236      | 7,283                              | 65,361     |  |
| Construction in progress                            | 1,258      | 377                                | 11,365     |  |
| Other fixed assets                                  | 3,697      | 3,638                              | 33,396     |  |
| Accumulated depreciation                            | (3,213)    | (3,077)                            | (29,025)   |  |
| Other fixed assets, net                             | 483        | 561                                | 4,370      |  |
| Total property, plant and equipment                 | 21,350     | 22,263                             | 192,832    |  |
| Intangible assets                                   | 779        | 743                                | 7,043      |  |
| Investments and other assets                        |            |                                    |            |  |
| Investment securities (Note 7)                      | 9,843      | 5,944                              | 88,906     |  |
| Insurance reserve fund                              | 1,922      | 2,324                              | 17,359     |  |
| Net defined benefit assets (Note 10)                | 868        | 814                                | 7,842      |  |
| Deferred tax assets (Note 15)                       | 249        | 331                                | 2,255      |  |
| Other assets  | 154        | 156                                | 1,394      |  |
| Allowance for doubtful accounts                     | (38)       | (32)                               | (344)      |  |
| Total investments and other assets                  | 13,000     | 9,539                              | 117,414    |  |
| Total fixed assets                                  | 35,130     | 32,546                             | 317,290    |  |
| Total assets  | ¥107,787   | ¥104,114                           | \$ 973,510 |  |

The accompanying notes are an integral part of these financial statements.

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|  | Millions o | Thousands of U.S. dollars (Note 3) |           |
|--|------------|------------------------------------|-----------|
| Liabilities and net assets   | 2021       | 2020                               | 2021      |
| Liabilities  |            |                                    |           |
| Current liabilities  |            |                                    |           |
| Accounts payable – trade   | ¥ 5,004    | ¥ 4,733                            | \$ 45,197 |
| Electronically recorded monetary obligations – operating                                   | 2,500      | 3,369                              | 22,582    |
| Short-term loans payable (Note 9)  | 1,297      | 2,991                              | 11,719    |
| Current portion of long-term loans payable (Note 9)  | _          | 500                                | _         |
| Accounts payable – other   | 1,114      | 707                                | 10,064    |
| Income taxes payable   | 1,070      | 1,681                              | 9,669     |
| Accrued expenses   | 1,089      | 1,048                              | 9,838     |
| Advances received  | 8,207      | 6,134                              | 74,131    |
| Accrued warranty costs   | 471        | 583                                | 4,254     |
| Accrued bonuses for employees  | 1,090      | 1,129                              | 9,847     |
| Accrued bonuses for directors  | 36         | 49                                 | 332       |
| Provision for loss on orders received (Note 5)   | 113        | 170                                | 1,022     |
| Other current liabilities  | 1,383      | 725                                | 12,491    |
| Total current liabilities  | 23,378     | 23,823                             | 211,150   |
|  |            |                                    |           |
| Long-term liabilities  | 1 500      | 1 000                              | 10 547    |
| Long-term loans payable (Note 9)   | 1,500      | 1,000                              | 13,547    |
| Long-term accounts payable – other   | 904        | 883                                | 8,167     |
| Deferred tax liabilities (Note 15)   | 2,334      | 1,445                              | 21,088    |
| Accrued stock payments   | 480        | 463                                | 4,343     |
| Net defined benefit liabilities (Note 10)  | 1,390      | 1,387                              | 12,557    |
| Asset retirement obligations   | 10         | _                                  | 96        |
| Other long-term liabilities  |            | 271                                | 2,544     |
| Total long-term liabilities  | 6,902      | 5,450                              | 62,345    |
| Total liabilities  | 30,281     | 29,273                             | 273,495   |
| Net assets   |            |                                    |           |
| Shareholders' equity   |            |                                    |           |
| Common stock (Note 11)   | 7,831      | 7,831                              | 70,728    |
| Authorized: 188,149,000 shares in 2021 and 2020 Issued: 69,448,421 shares in 2021 and 2020 |            |                                    |           |
| Additional paid-in capital   | 12,423     | 12,415                             | 112,202   |
| Retained earnings  | 55,963     | 56,536                             | 505,449   |
| Treasury stock (Note 11)   | (4,838)    | (4,917)                            | (43,697)  |
| 9,753,258 shares in 2021 and 9,896,566 shares in 2020                                      | (4,000)    | (4,917)                            | (40,097)  |
| Total shareholders' equity   | 71,379     | 71,864                             | 644,682   |
| . ,  |            | ,                                  | ,         |
| Accumulated other comprehensive income   |            |                                    |           |
| Net unrealized gains on other securities   | 4,869      | 2,638                              | 43,982    |
| Deferred hedge gains (losses)  | (139)      | 47                                 | (1,255)   |
| Foreign currency translation adjustments   | 410        | (773)                              | 3,705     |
| Retirement benefit plan adjustments (Note 10)  | 210        | 253                                | 1,905     |
| Total accumulated other comprehensive income   | 5,351      | 2,166                              | 48,336    |
| Stock options (Notes 11 and 22)  | 91         | 139                                | 825       |
| Non-controlling interests  | 683        | 669                                | 6,169     |
| Total net assets   | 77,505     | 74,840                             | 700,014   |
| Total liabilities and net assets   | ¥107,787   | ¥104,114                           | \$973,510 |

The accompanying notes are an integral part of these financial statements.

## **Consolidated Statements of Income**

AIDA ENGINEERING, LTD. and Consolidated Subsidiaries For the years ended March 31, 2021 and 2020

|  | Millions o                            | Thousands of U.S. dollars (Note 3) |           |
|--|---------------------------------------|------------------------------------|-----------|
| _  | 2021                                  | 2020                               | 2021      |
| Net sales  | ¥58,099                               | ¥69,159                            | \$524,744 |
| Cost of sales (Notes 2 (13), 5 and 13)                         | 45,747                                | 53,966                             | 413,184   |
| Gross profit   | 12,352                                | 15,192                             | 111,560   |
| Selling, general and administrative expenses (Notes 12 and 13) | 8,629                                 | 9,019                              | 77,937    |
| Operating income   | 3,722                                 | 6,173                              | 33,623    |
| Non-operating income   | · · · · · · · · · · · · · · · · · · · |                                    | ·         |
| Interest income  | 43                                    | 102                                | 397       |
| Dividend income  | 227                                   | 196                                | 2,055     |
| Foreign exchange gain  | _                                     | 45                                 | _         |
| Other non-operating income                                     | 129                                   | 145                                | 1,173     |
| Total non-operating income                                     | 401                                   | 490                                | 3,625     |
| Non-operating expenses   |                                       |                                    | ·         |
| Interest expenses  | 33                                    | 31                                 | 301       |
| Commission expenses  | 21                                    | 83                                 | 196       |
| Foreign exchange loss  | 236                                   | _                                  | 2,139     |
| Restructuring charges  | 18                                    | 71                                 | 167       |
| Other non-operating expenses                                   | 65                                    | 55                                 | 588       |
| Total non-operating expenses                                   | 375                                   | 240                                | 3,393     |
| Ordinary income  | 3,748                                 | 6,423                              | 33,855    |
| Extraordinary gain   |                                       |                                    |           |
| Subsidy income related to suspension or decrease of production | 255                                   | _                                  | 2,303     |
| Gain on sales of fixed assets                                  | 27                                    | 3                                  | 246       |
| Gain on sales of investment securities (Note 7)                | 3                                     | 44                                 | 33        |
| Total extraordinary gains                                      | 286                                   | 48                                 | 2,583     |
| Extraordinary loss   |                                       |                                    |           |
| Loss on suspension or decrease of production                   | 420                                   | _                                  | 3,799     |
| Loss on sales of fixed assets                                  | 0                                     | 0                                  | 1         |
| Loss on disposal of fixed assets                               | 29                                    | 25                                 | 270       |
| Loss on impairment (Note 14)                                   | 686                                   | 174                                | 6,204     |
| Loss on valuation of investment securities (Note 7)            | 51                                    | _                                  | 466       |
| Other extraordinary loss                                       | _                                     | 28                                 | _         |
| Total extraordinary losses                                     | 1,189                                 | 228                                | 10,742    |
| Income before income taxes                                     | 2,845                                 | 6,242                              | 25,696    |
| Income taxes   |                                       |                                    |           |
| Current taxes  | 1,282                                 | 2,276                              | 11,587    |
| Deferred taxes   | 209                                   | (132)                              | 1,888     |
| Total income taxes (Note 15)                                   | 1,492                                 | 2,143                              | 13,476    |
| Net income   | 1,353                                 | 4,099                              | 12,220    |
| Net income attributable to non-controlling interests           | 36                                    | 76                                 | 331       |
| Net income attributable to owners of parent                    | ¥ 1,316                               | ¥ 4,022                            | \$ 11,889 |

|                                       |      | U.S. dollars |    |       |         |
|---------------------------------------|------|--------------|----|-------|---------|
|                                       | 2021 |              | 20 | 020   | 2021    |
| Per share                             |      |              |    |       |         |
| Net income – Basic (Note 18)          | ¥    | 22.07        | ¥  | 66.88 | \$ 0.20 |
| <ul><li>– Diluted (Note 18)</li></ul> |      | 22.04        |    | 66.75 | 0.20    |
| Cash dividends (Note 23)              |      | 20.00        |    | 30.00 | 0.18    |

The accompanying notes are an integral part of these financial statements.

# Consolidated Statements of Comprehensive Income AIDA ENGINEERING, LTD. and Consolidated Subsidiaries For the years ended March 31, 2021 and 2020

| _  | Millions of | Thousands of U.S. dollars (Note 3) |          |
|--|-------------|------------------------------------|----------|
|  | 2021        | 2020                               | 2021     |
| Net income   | ¥1,353      | ¥ 4,099                            | \$12,220 |
| Other comprehensive income (Note 19)                           |             |                                    |          |
| Net unrealized gains (losses) on other securities              | 2,231       | (979)                              | 20,156   |
| Deferred hedge gains (losses)                                  | (186)       | 49                                 | (1,687)  |
| Foreign currency translation adjustments                       | 1,183       | (1,418)                            | 10,687   |
| Retirement benefit plan adjustments                            | (43)        | (144)                              | (388)    |
| Total other comprehensive income                               | 3,185       | (2,493)                            | 28,768   |
| Comprehensive income   | ¥4,538      | ¥ 1,605                            | \$40,988 |
| Comprehensive income attributable to owners of parent          | ¥4,501      | ¥ 1,529                            | \$40,654 |
| Comprehensive income attributable to non-controlling interests | 37          | 76                                 | 334      |

The accompanying notes are an integral part of these financial statements.

# Consolidated Statements of Changes in Net Assets AIDA ENGINEERING, LTD. and Consolidated Subsidiaries For the years ended March 31, 2021 and 2020

|  |   |                 |                                  |                      |                   |                                    | M  | illions of y                           | en  |   |  |                  |                                  |                     |
|--|---|-----------------|----------------------------------|----------------------|-------------------|------------------------------------|--|--|---|---|--|------------------|----------------------------------|---------------------|
|  | Number of<br>shares of<br>common<br>stock issued<br>(Thousands) | Common<br>stock | Additional<br>paid-in<br>capital | Retained<br>earnings | Treasury<br>stock | Total<br>sharehold-<br>ers' equity | Net<br>unrealized<br>gains<br>(losses)<br>on other<br>securities | Deferred<br>hedge<br>gains<br>(losses) | Foreign<br>currency<br>translation<br>adjustments | Retirement<br>benefit<br>plans<br>adjustments | Total<br>accumu-<br>lated other<br>comprehen-<br>sive income | Stock<br>options | Non-<br>controlling<br>interests | Total net<br>assets |
| Balance at April 1, 2019   | 71,647  | ¥7,831          | ¥12,415                          | ¥55,777              | ¥(4,230)          | ¥71,793                            | ¥3,617   | ¥ (1)                                  | ¥ 645   | ¥ 398   | ¥ 4,660  | ¥139             | ¥613                             | ¥77,206             |
| Cash dividends   |   |                 |                                  | (1,955)              |                   | (1,955)                            |  |  |   |   |  |                  | (20)                             | (1,975)             |
| Net income attributable to owners of parent                          |   |                 |                                  | 4,022                |                   | 4,022                              |  |  |   |   |  |                  |                                  | 4,022               |
| Purchase of treasury stock   |   |                 |                                  |                      | (2,000)           | (2,000)                            |  |  |   |   |  |                  |                                  | (2,000)             |
| Disposal of treasury stock   |   |                 |                                  |                      | 4                 | 4                                  |  |  |   |   |  |                  |                                  | 4                   |
| Retirement of treasury stock   | (2,198)   |                 |                                  | (1,309)              | 1,309             | _                                  |  |  |   |   |  |                  |                                  | _                   |
| Net changes of items other than shareholders' equity during the year |   |                 |                                  |                      |                   |                                    | (979)  | 49                                     | (1,418)   | (144)   | (2,493)  | _                | 76                               | (2,416)             |
| Balance at March 31 and April 1, 2020                                | 69,448  | 7,831           | 12,415                           | 56,536               | (4,917)           | 71,864                             | 2,638  | 47                                     | (773)   | 253   | 2,166  | 139              | 669                              | 74,840              |
| Cash dividends   |   |                 |                                  | (1,889)              |                   | (1,889)                            |  |  |   |   |  |                  | (23)                             | (1,912)             |
| Net income attributable to owners of parent                          |   |                 |                                  | 1,316                |                   | 1,316                              |  |  |   |   |  |                  |                                  | 1,316               |
| Purchase of treasury stock   |   |                 |                                  |                      | (0)               | (0)                                |  |  |   |   |  |                  |                                  | (0)                 |
| Disposal of treasury stock   |   |                 | 7                                |                      | 80                | 87                                 |  |  |   |   |  |                  |                                  | 87                  |
| Net changes of items other than shareholders' equity during the year |   |                 |                                  |                      |                   |                                    | 2,231  | (186)                                  | 1,183   | (43)  | 3,184  | (48)             | 37                               | 3,173               |
| Balance at March 31, 2021  | 69,448  | ¥7,831          | ¥12,423                          | ¥55,963              | ¥(4,838)          | ¥71,379                            | ¥4,869   | ¥(139)                                 | ¥ 410   | ¥ 210   | ¥ 5,351  | ¥ 91             | ¥683                             | ¥77,505             |

|   |   |                 | Thousands of U.S. dollars (Note 3) |                   |                   |                                    |  |  |   |   |  |               |                                  |                  |
|---|---|-----------------|------------------------------------|-------------------|-------------------|------------------------------------|--|--|---|---|--|---------------|----------------------------------|------------------|
|   | Number of<br>shares of<br>common<br>stock issued<br>(Thousands) | Common<br>stock | Additional<br>paid-in<br>capital   | Retained earnings | Treasury<br>stock | Total<br>sharehold-<br>ers' equity | Net<br>unrealized<br>gains<br>(losses)<br>on other<br>securities | Deferred<br>hedge<br>gains<br>(losses) | Foreign<br>currency<br>translation<br>adjustments | Retirement<br>benefit<br>plans<br>adjustments | Total<br>accumu-<br>lated other<br>comprehen-<br>sive income | Stock options | Non-<br>controlling<br>interests | Total net assets |
| Balance at April 1, 2020  | 69,448  | \$70,728        | \$112,130                          | \$510,622         | \$(44,413)        | \$649,067                          | \$23,829   | \$ 431                                 | \$ (6,982)  | \$2,293                                       | \$19,571   | \$1,261       | \$6,043                          | \$675,944        |
| Cash dividends  |   |                 |                                    | (17,062)          |                   | (17,062)                           |  |  |   |   |  |               | (208)                            | (17,270)         |
| Net income attributable to owners of parent                             |   |                 |                                    | 11,889            |                   | 11,889                             |  |  |   |   |  |               |                                  | 11,889           |
| Purchase of treasury stock  |   |                 |                                    |                   | (6)               | (6)                                |  |  |   |   |  |               |                                  | (6)              |
| Disposal of treasury stock  |   |                 | 71                                 |                   | 722               | 794                                |  |  |   |   |  |               |                                  | 794              |
| Net changes of items other than<br>shareholders' equity during the year |   |                 |                                    |                   |                   |                                    | 20,152   | (1,687)                                | 10,687  | (388)   | 28,764   | (435)         | 334                              | 28,663           |
| Balance at March 31, 2021   | 69,448  | \$70,728        | \$112,202                          | \$505,449         | \$(43,697)        | \$644,682                          | \$43,982   | \$(1,255)                              | \$ 3,705  | \$1,905                                       | \$48,336   | \$ 825        | \$6,169                          | \$700,014        |

The accompanying notes are an integral part of these financial statements.

## **Consolidated Statements of Cash Flows**

AIDA ENGINEERING, LTD. and Consolidated Subsidiaries For the years ended March 31, 2021 and 2020

|  | Millions of | Thousands of U.S. dollars (Note 3) |           |
|--|-------------|------------------------------------|-----------|
| -  | 2021        | 2020                               | 2021      |
| Cash flows from operating activities   |             |                                    |           |
| Income before income taxes   | ¥ 2,845     | ¥ 6,242                            | \$ 25,696 |
| Depreciation and amortization  | 2,048       | 2,146                              | 18,498    |
| Loss on impairment   | 686         | 174                                | 6,204     |
| (Gain) loss on sales of fixed assets   | (27)        | (3)                                | (245)     |
| Loss on disposal of fixed assets   | 29          | 25                                 | 270       |
| (Gain) loss on sales of securities   | (3)         | (44)                               | (33)      |
| (Gain) loss on valuation of investment securities                                  | 51          | _                                  | 466       |
| Increase (decrease) in allowance for doubtful accounts                             | 675         | (2)                                | 6,103     |
| Increase (decrease) in accrued bonuses for employees, net                          | (44)        | 53                                 | (404)     |
| Increase (decrease) in accrued bonuses for directors, net                          | (12)        | 4                                  | (114)     |
| Increase (decrease) in accrued warranty costs, net                                 | (131)       | (1)                                | (1,186)   |
| Increase (decrease) in net defined benefit liabilities                             | (5)         | (5)                                | (53)      |
| (Increase) decrease in net defined benefit assets                                  | (121)       | (15)                               | (1,099)   |
| Increase (decrease) in accrued stock payments, net                                 | 17          | 61                                 | 161       |
| Increase (decrease) in provision for loss on orders received, net                  | (64)        | 116                                | (581)     |
| Interest and dividend income   | (271)       | (298)                              | (2,452)   |
| Interest expenses  | 33          | 31                                 | 301       |
| (Increase) decrease in accounts receivable – trade                                 | 4,319       | (740)                              | 39,010    |
| (Increase) decrease in inventories   | (187)       | (714)                              | (1,694)   |
| Increase (decrease in inventories  Increase (decrease) in accounts payable – trade | (677)       | (2,776)                            | (6,121)   |
| (Increase) decrease in other assets  | 120         | 379                                | 1,089     |
| Increase (decrease in other lassets  | 795         | (500)                              | 7,183     |
| Other, net   | (1,229)     | 607                                | (11,109)  |
| Sub-total  | 8,845       | 4,738                              | 79,893    |
| Interest and dividend income received  | 271         | 299                                | 2,454     |
| Interest and dividend income received  Interest expenses paid                      | (31)        | (31)                               | (287)     |
| Income taxes paid  | (1,822)     | (1,097)                            | (16,456)  |
| Net cash provided by operating activities  | 7,263       | 3,908                              | 65,604    |
|  |             | 0,000                              |           |
| Cash flows from investing activities   | (4.054)     | (4.040)                            | (0.400)   |
| Payments for purchase of property, plant and equipment                             | (1,051)     | (1,219)                            | (9,496)   |
| Proceeds from sales of property, plant and equipment                               | 162         | 5                                  | 1,469     |
| Payments for purchase of intangible assets   | (202)       | (93)                               | (1,830)   |
| Payments for purchase of investment securities                                     | (851)       | (500)                              | (7,690)   |
| Proceeds from sales of investment securities                                       | 9           | 218                                | 87        |
| Proceeds from withdrawal of time deposits  | 7           | 497                                | 69        |
| Other, net   | 3 (4.004)   | (0)                                | 33        |
| Net cash used in investing activities  | (1,921)     | (1,091)                            | (17,357)  |
| Cash flows from financing activities   | (4.055)     | 004                                | (40.757)  |
| Net increase (decrease) in short-term loans payable                                | (1,855)     | 604                                | (16,757)  |
| Proceeds from long-term loans payable  | 500         | 500                                | 4,515     |
| Repayment of long-term loans payable   | (500)       | (500)                              | (4,515)   |
| Payments for finance lease obligations   | (3)         | (3)                                | (34)      |
| Proceeds from sales of treasury stock  | 2           | (0.000)                            | 23        |
| Payments for purchase of treasury stock  | (0)         | (2,000)                            | (6)       |
| Cash dividends paid  | (1,889)     | (1,956)                            | (17,069)  |
| Cash dividends paid to non-controlling interests                                   | (23)        | (20)                               | (208)     |
| Net cash used in financing activities  | (3,770)     | (3,377)                            | (34,053)  |
| Effect of exchange rate changes on cash and cash equivalents                       | 1,418       | (1,363)                            | 12,809    |
| Net increase (decrease) in cash and cash equivalents                               | 2,989       | (1,923)                            | 27,002    |
| Cash and cash equivalents at the beginning of the year                             | 28,710      | 30,633                             | 259,307   |
| Cash and cash equivalents at the end of the year (Note 4)                          | ¥31,700     | ¥28,710                            | \$286,310 |

The accompanying notes are an integral part of these financial statements.

#### **Notes to Consolidated Financial Statements**

AIDA ENGINEERING, LTD. and Consolidated Subsidiaries

## **1** BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of AIDA ENGINEERING, LTD. ("AIDA") and its consolidated subsidiaries (collectively, "the Companies") have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Act of Japan, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects as to application and disclosure requirements

from International Financial Reporting Standards (IFRS).

Certain items presented in the consolidated financial statements filed with the Director of the Kanto Finance Bureau in Japan have been reclassified and rearranged for the convenience of readers outside Japan.

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

## **2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### (1) Principles of consolidation

The accompanying consolidated financial statements include the accounts of AIDA and any significant companies controlled directly or indirectly by AIDA. The number of consolidated subsidiaries was 23 in 2021 and 24 in 2020. Significant consolidated subsidiaries as of March 31, 2021 are as follows:

• Domestic:

REJ Co., LTD.

Overseas:

CHINA

AIDA ENGINEERING CHINA CO., LTD.

AIDA PRESS MACHINERY SYSTEMS CO., LTD.

**ASIA** 

AIDA GREATER ASIA PTE. LTD.

AIDA ENGINEERING (M) SDN. BHD.

AIDA MANUFACTURING (ASIA) SDN. BHD.

**AMERICAS** 

AIDA AMERICA CORP.

EUROPE

AIDA S.r.I.

#### (Remark)

From the fiscal year ended March 31, 2021, ACCESS LTD. was excluded from the scope of consolidation due to an absorption-type merger through which ACCESS LTD., the absorbed company, merged with and into AIDA, the surviving company, effective April 1, 2020.

All significant inter-company transactions, balances, and unrealized inter-company profits are eliminated on consolidation.

For consolidation purposes, the financial statements of those subsidiaries whose fiscal year-end date is December 31 have been included in consolidation on the basis of a full year provisional closing of accounts as of March 31.

#### (2) Cash and cash equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits able to be withdrawn on demand and short-term highly liquid investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

#### (3) Inventories

Finished goods and work in process are principally stated at the lower of cost or net realizable value determined by using the specific identification method. Raw materials are principally stated at the lower of cost or net realizable value determined by using the first-in first-out (FIFO) method.

#### (4) Investment securities

Other securities with fair market value are reported at such fair market value at the balance sheet date, and the related unrealized gains or losses, net of applicable tax effects thereon, are reported in a separate component of net assets. The cost of securities sold is determined by the moving average method.

Other securities without fair market value are stated at cost determined by the moving average method.

#### (5) Derivative financial instruments and hedge accounting

Derivative financial instruments are recognized as either assets or liabilities at fair value, and changes in fair value are recognized as gains or losses unless the derivative financial instruments are used for hedging purposes.

If the derivative financial instruments meet certain hedging criteria, the gains or losses are deferred as deferred hedge gains and losses in net assets until the gains and losses on the underlying hedged transactions are recognized.

The Companies enter into exchange contracts to hedge the foreign exchange fluctuation risks on expected foreign currency transactions in accordance with the internal policies and rules relating to derivative transactions. Hedge effectiveness is not assessed as the substantial terms and conditions of the hedging instruments and the expected foreign currency transactions are the same.

#### (6) Property, plant and equipment

Property, plant and equipment, including significant renewals and improvements, are carried at cost. Maintenance and repairs including minor renewals and improvements are charged to the consolidated statements of income as incurred. Depreciation of property, plant and equipment in the Companies is mainly calculated by applying the straight-line method.

#### (7) Intangible assets

Intangible assets including capitalized software costs are carried at cost less accumulated amortization. Capitalized software costs are amortized under the straight-line method over the estimated useful life of 5 years.

#### (8) Leases

Non-cancellable lease transactions that transfer substantially all risks and rewards associated with the ownership of assets are accounted for as finance leases. The finance leases transactions are capitalized to recognize leased assets for financial accounting purposes. All other lease transactions are accounted for as operating leases and relating payments are charged to the consolidated statements of income as incurred.

Leased assets under finance lease transactions that do not transfer the ownership to the lessee are depreciated using the straight-line method on the assumption that the useful life is equal to the lease term and the residual value is equal to zero. For leases with a residual value guarantee, the contracted residual value is considered to be the residual value.

#### (9) Allowance for doubtful accounts

The allowance for doubtful accounts is provided based on the estimated uncollectible amounts for doubtful receivables in addition to the general provision for normal receivables computed by applying the rate computed based on past credit loss experience.

#### (10) Accrued warranty costs

Accrued warranty costs are provided in the amount of estimated future warranty costs to be incurred in the period covered by the warranty contract.

#### (11) Accrued bonuses for employees

Accrued bonuses for employees are provided based on the estimated amounts expected to be paid to employees after the year-end.

#### (12) Accrued bonuses for directors

Accrued bonuses for directors are provided based on the estimated amounts expected to be paid to directors after the year-end.

#### (13) Provision for loss on orders received

Provision for loss on orders received is provided based on the estimated future losses related to order contracts at the end of the fiscal year.

Provision for loss on orders received included in cost of sales amounted to ¥246 million (U.S. \$2,227 thousand) and ¥340 million for the years ended March 31, 2021 and 2020, respectively.

#### (14) Accrued stock payments

Accrued stock payments are provided in the amount of estimated future payments of treasury stock and money for employees based on the employee stock benefit regulations and for directors based on the officer stock benefit regulations.

#### (15) Accounting method for retirement benefits

- (a) Attribution of expected retirement benefit payments In calculating retirement benefit obligations, the benefit formula method is used to allocate the expected retirement benefit payments up to the fiscal year ended March 31.
- (b) Actuarial gains and losses and prior service cost Actuarial gains and losses are being amortized by the straightline method over certain periods of 10 years, which are within the average remaining years of service of the employees at the time

The amounts are recognized in each fiscal year, starting from the year following the respective fiscal year of occurrence.

Prior service cost is expensed in the period of occurrence.

(c) Certain consolidated subsidiaries use a simplified method for calculating retirement benefit expenses and liabilities based on the assumption that the benefits payable, which are calculated as if all eligible employees voluntarily terminated their employment at fiscal year-end, approximate the retirement benefit obligation at year-end.

#### (16) Research and development costs

Research and development costs are expensed as incurred.

#### (17) Recognition of material sales and cost of sales

The percentage of completion method (cost-comparison method using primarily estimates of construction progress) is applied for the construction contracts of which the percentage of completion can be reliably estimated. The completed-contract method is applied for other construction contracts.

#### (18) Consolidated taxation system

AIDA and certain domestic subsidiaries adopt the consolidated taxation system.

Impact on Tax Effect Accounting Due to Transition from the Consolidated Taxation System to the Group Tax Sharing System With respect to items subject to the review of the Non-Consolidated Taxation System conducted to coincide with the transition from the Consolidated Taxation System to the Group Tax Sharing System, which was established under the Act on Partial Revision of the Income Tax Act, etc. (Act No. 8 of 2020) established on March 27, 2020, AIDA and its domestic consolidated subsidiaries have not applied the provisions of Paragraph 44 of the "Implementation Guidance on Tax Effect Accounting" (ASBJ Guidance No. 28), and the amounts of deferred tax liabilities and deferred tax assets are based on the provisions of tax laws before the revision.

## (19) Significant accounting estimates

The Companies made accounting estimates based on assumptions, including that the impact of the COVID-19 on social and economic activities will continue for a certain period in the next fiscal year.

## **Notes to Consolidated Financial Statements**

#### Percentage of completion method

(1) Amount recognized in the consolidated financial statements as of and for the current fiscal year

- (2) Other information for users to understand the consolidated financial statements
- (a) Calculation method

The Companies manufacture and sell press machines and ancillary equipment. Each product is highly customized and it takes a certain period to complete construction because it is necessary to satisfy the specifications required by each customer especially for mid-size and large-size press machines. When the percentage of completion method is applied, revenue and cost of the construction contract in the current fiscal year are recognized in the consolidated statements of income provided that the Companies can reliably estimate contract revenue, contract cost, and percentage of completion at the end of the fiscal year. The percentage of completion at the end of the fiscal year is calculated based on the portion of actual costs incurred to total estimated contract costs.

(b) Main assumptions

The Companies make assumptions in calculating revenue and percentage of completion about estimated contract costs. Each construction project is highly customized because the products are installed as a part of the customer's production line and the fundamental specifications and manufacturing steps are determined based on the customer's instructions. Therefore, it is difficult to set a standard criterion to estimate contract costs. Assumptions and judgments by responsible persons in the Cost Control Department who have expertise and experience are required in estimating inherently uncertain contract costs. The timely and appropriate review of contract costs is complex due to changes in the content of the contract and fluctuation of material price and man-hours during construction.

(c) Risk of resulting a material adjustment to the consolidated financial statements within next fiscal year Uncertainty in estimating contract costs is high. Profit or loss recognition can significantly affect the consolidated financial statements if conditions and assumptions are changed due to higher-than-expected material prices and man-hours, and so on.

## Impairment of fixed assets of AIDA PRESS MACHINERY SYSTEMS CO., LTD.

(1) Amount recognized in the consolidated financial statements as of and for the current fiscal year

Loss on impairment ¥686 million (U.S. \$6,204 thousand)
Carrying amount of property, plant and equipment,
and intangible assets (Before impairment)

¥1,937 million (U.S. \$17,502 thousand) Details of impairment loss are stated in Note 14.

- (2) Other information for users to understand the consolidated financial statements
- (a) Calculation method

The Companies assess whether or not any asset (group) is impaired whenever any events or circumstances indicate that impairment might exist by comparing the future net undiscounted cash flows expected to be generated from the asset (group) to the carrying amount. The Companies reduce the carrying amount to the recoverable amount and recognize a loss on impairment when the net undiscounted cash flows in the future are less than carrying amount. The recoverable amount is calculated at the higher of value in use or net realizable value.

AIDA PRESS MACHINERY SYSTEMS CO., LTD. is identified as one asset group and the recoverable amount of the asset is based on the value in use in calculating loss on impairment. The value in use is the net discounted cash flows in the future based on the business plan approved by a Board of Directors meeting.

- (b) Main assumptions
  - The Companies make assumptions in calculating the net cash flows in the future about expected order intakes, gross margin rate, and market growth rate of main products in the business plan and discount rate.
- (c) Risk of resulting a material adjustment to the consolidated financial statements within next fiscal year Uncertainty in estimating market growth rate and gross margin rate of main products is high. Loss on impairment of assets could be recognized that could significantly affect the consolidated financial statements if conditions and assumptions are changed due to market deterioration, the decline in profitability, and so on.

#### Allowance for doubtful accounts

(1) Amount recognized in the consolidated financial statements as of and for the current fiscal year

Allowance for doubtful accounts ¥971 million (U.S. \$8,774 thousand) The main items within allowance for doubtful accounts recognized in the current fiscal year are as follows:

For accounts receivable of ¥1,271 million (U.S. \$11,486 thousand) from a specific customer held by AIDA ENGINEERING CHINA CO., LTD. the allowance for doubtful accounts of ¥635 million (U.S. \$5,743 thousand) has been recognized to prepare for losses due to bad debts.

- (2) Other information for users to understand the consolidated financial statements
- (a) Calculation method

The Companies classify accounts receivables into the following three categories based on the financial conditions and business performance of the creditor: ordinary receivables, receivables from debtors at risk of bankruptcy, and receivables from debtors in bankruptcy or under reorganization.

For ordinary receivables, the amount of the allowance is based on the historical rate of loss. For receivables from debtors at risk of bankruptcy and receivables from debtors in bankruptcy or under reorganization, the amount of the allowance is based on individually estimated unrecoverable amounts.

Regarding accounts receivable from a specific customer held by AIDA ENGINEERING CHINA CO., LTD., the estimate of doubtful accounts was calculated by the estimated disposal value of press machines delivered by the Companies from the amount of receivables.

#### (b) Main assumptions

The Companies made assumptions in calculating the allowance for doubtful accounts recognized by AIDA ENGINEERING CHINA CO., LTD. about the amount expected to be collected based on the payment plan of the debtor and estimated disposal value of press machines delivered by the Companies.

(c) Risk of resulting a material adjustment to the consolidated financial statements within next fiscal year There is uncertainty in measuring the amount expected to be collected based on the payment plan of the creditor and the estimated disposal value of press machines. Provision of allowance for doubtful accounts or reversal of allowance for doubtful accounts could be recognized and could significantly affect the consolidated financial statements if conditions and assumptions are changed.

#### Recoverability of deferred tax assets

(1) Amount recognized in the consolidated financial statements as of and for the current fiscal year

Deferred tax assets ¥1,825 million (U.S. \$16,487 thousand) (Amount after deducting deferred tax liabilities

¥249 million (U.S. \$2,255 thousand))

Of the above, the deferred tax assets recorded by AIDA are ¥1,175 million (U.S. \$10,620 thousand) (64% of the total).

- (2) Other information for users to understand the consolidated financial statements
- (a) Calculation method

The Company recognizes deferred tax assets to the extent of deductible temporary differences that are determined to be recoverable in accordance with "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Guidance No.26). The recoverability is based on the earnings forecast and tax planning based on the business plan approved by a Board of Directors meeting.

#### (b) Main assumptions

The Companies make assumptions in calculating the taxable income in the future about expected order intakes and gross margin rate of main products in the business plan.

(c) Risk of resulting a material adjustment to the consolidated financial statements within next fiscal year There is uncertainty in estimating order intakes and the gross margin rate of the main product. Deferred tax assets could be additionally recognized or reserved and could significantly affect the consolidated financial statements if conditions and assumptions are changed due to market deterioration, the decline in profitability, and so on.

#### (20) Accounting standards issued but not yet effective

Accounting Standard and Implementation Guidance on Revenue Recognition

On March 30, 2018, the ASBJ issued "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29) and "Implementation Guidance on Accounting Standard for Revenue Recognition" (ASBJ Guidance No. 30).

#### (1) Overview

This is a comprehensive accounting standard for revenue recognition. Specifically, the accounting standard establishes the following five-step model that will apply to revenue from customers:

- 1. Identify the contract(s) with a customer
- 2. Identify the performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations in the contract
- Recognize revenue when (or as) the entity satisfies a performance obligation
- (2) Scheduled date of adoption

The Companies expect to adopt the accounting standard and implementation guidance from the beginning of the fiscal year ending March 31, 2022.

(3) Impact of the adoption of accounting standard and implementation guidance

AIDA is currently evaluating the effect of the adoption of this accounting standard and implementation guidance on its consolidated financial statements.

#### (21) Change in presentation

The Companies have adopted "Accounting Standard for Disclosure of Accounting Estimates" (ASBJ Statement No.31, March 31, 2020) (hereinafter, the "Accounting Standard for Estimates") from the fiscal year ended March 31, 2021, and disclosed "Significant accounting estimates." Regarding the adoption of the Accounting Standard for Estimates, the Companies follow the transitional treatment provided for in the proviso of Paragraph 11 of the accounting standard and do not include comparative information for the previous fiscal year in the consolidated financial statements.

#### (22) Additional information

#### Employee Stock Ownership Plan (ESOP) Trust

Since December 2010, AIDA and certain domestic subsidiaries have operated an ESOP trust as an employee incentive plan with the aim of improving long-term corporate value.

- (a) Transaction summary
  - In this transaction, employees are granted points as a form of bonus payment, and they will receive AIDA's shares depending on the number of accumulated points when they retire.
- (b) Company's own stock in the trust AIDA's own stock in the trust is recorded in treasury stock under net assets based on the book value in the trust. The book value and the number of shares of treasury stock as of March 31, 2021 are ¥948 million (U.S. \$8,569 thousand) and 3,306,100 shares, respectively.

#### Board Benefit Trust (BBT)

Since October 2017, AIDA has introduced a BBT for the purpose of raising awareness of contributing to the improvement of medium- to long-term business results and increasing corporate value by further clarifying the link between the compensation of directors (excluding outside directors; "Directors") and AIDA's share value, and by Directors sharing with shareholders not only the benefits of share price rises but also the risks of share price declines based on the resolution of the General Shareholders' Meeting held on June 19, 2017.

- (a) Transaction summary
  - In this transaction, Directors are granted points, the amount of which is to be decided by their respective positions and so on, based on the officer stock benefit regulations, and they will receive AIDA's shares and cash depending on the number of accumulated points when they retire.
- (b) Company's own stock in the trust AIDA's own stock in the trust is recorded in treasury stock under net assets based on the book value in the trust. The book value and the number of shares of treasury stock as of March 31, 2021 are ¥144 million (U.S. \$1,307 thousand) and 157,900 shares, respectively.

## **3** U.S. DOLLAR AMOUNTS

The U.S. dollar amounts stated in the consolidated financial statements are included solely for the convenience of readers outside Japan. The rate of ¥110.72 = U.S. \$1, the approximate rate of exchange as of March 31, 2021, has been used for the

purpose of such translation. Those translations should not be construed as representations that the Japanese yen amounts actually represent, or have been, or could be converted into U.S. dollars at that rate.

#### 4 SUPPLEMENTARY CASH FLOW INFORMATION: CASH AND CASH EQUIVALENTS

Cash and cash equivalents are reconciled to cash on hand and at banks reported in the consolidated balance sheets as follows:

|   | Millions of | U.S. dollars |           |
|---|-------------|--------------|-----------|
| As of March 31  | 2021        | 2020         | 2021      |
| Cash on hand and at banks                                     | ¥31,705     | ¥28,723      | \$286,359 |
| Less: Time deposits with maturities of more than three months | (5)         | (12)         | (49)      |
| Cash and cash equivalents                                     | ¥31,700     | ¥28,710      | \$286,310 |

## **5** INVENTORIES

"Inventories" on the consolidated balance sheets were as follows:

|                 | Millions o | Thousands of<br>U.S. dollars |           |
|-----------------|------------|------------------------------|-----------|
| As of March 31  | 2021       | 2020                         | 2021      |
| Finished goods  | ¥ 3,237    | ¥ 2,618                      | \$ 29,239 |
| Work in process | 10,751     | 10,662                       | 97,102    |
| Raw materials   | 3,601      | 3,557                        | 32,529    |
| Inventories     | ¥17,590    | ¥16,838                      | \$158,872 |

Inventories were offset by a corresponding provision for loss on orders received. A breakdown of the offset amounts is as follows:

|                 | Millior | ns of yen | Thousands of U.S. dollars |
|-----------------|---------|-----------|---------------------------|
| As of March 31  | 2021    | 2020      | 2021                      |
| Work in process | ¥1      | ¥28       | \$15                      |
| Total           | ¥1      | ¥28       | \$15                      |

Losses recognized and charged to cost of sales as a result of the devaluation of inventories for the years ended March 31, 2021 and 2020 were ¥212 million (U.S. \$1,915 thousand) and ¥388 million, respectively.

## **6** FINANCIAL INSTRUMENTS

#### (1) Status of Financial Instruments

(a) Policy for financial instruments

Fund management is restricted to short-term deposits at banks; financing activities of the Companies are mainly through loans from financial institutions. Derivatives are not used for speculative transactions but are used in order to hedge the risks described below.

(b) Types of financial instruments and related risks

Operating receivables (notes and accounts receivable – trade, electronically recorded monetary claims – operating and accounts receivable – other) are exposed to the customer credit risks. In addition, operating receivables in foreign currencies through global business activities are exposed to foreign exchange fluctuation risks. The Companies hedge such risks by utilizing forward exchange contracts.

Investment securities are mainly consisted of stocks and exposed to price fluctuation risks.

Operating payables (accounts payable – trade and electronically recorded monetary obligations – operating) are to be settled within 6 months. Some operating payables in foreign currencies through imports such as raw materials are exposed to foreign exchange fluctuation risks. However, these amounts are within the range of operating receivables in the same currency.

The main purpose of loans is to fund capital investment and research and development, and the repayment periods are within 5 years at most.

Derivatives include forward exchange contracts to hedge foreign exchange fluctuation risks arising from expected foreign currency transactions.

- (c) Risk management for financial instruments
  - 1) Monitoring of credit risk (risk of default by counterparties)

For operating receivables, AIDA's sales and service departments monitor account balances and payment schedules periodically by individual customers in accordance with the accounts receivable policies and identify and mitigate the default risk of customers at an early stage. The consolidated subsidiaries monitor credit risks in the same way in accordance with the policies.

Derivative transactions are conducted only with financial institutions with a high credit profile to minimize counterparty risks.

At the balance sheet date, the maximum credit risk is reported at the balance sheet amount of financial instruments exposed to credit risk.

2) Monitoring of market risk (risk of fluctuation in foreign exchange or market price)

The Companies hedge the foreign exchange fluctuation risks on expected foreign currency transactions by utilizing forward exchange contracts in accordance with the internal policies and rules relating to derivative transactions.

For investment securities, the Companies monitor the fair values of such investment securities and financial conditions of issuers regularly.

(d) Supplementary information on the fair value of financial instruments

The fair value of financial instruments is based on quoted market price if available. Fair value is reasonably estimated if there is no quoted market price available. Since various assumptions and factors are reflected in estimating the fair value, different assumptions and factors could result in different fair values. In addition, the notional amounts of derivatives in Note 8, Derivative Financial Instruments, are not necessarily indicative of the actual market risk involved in derivative transactions.

## (2) Information regarding fair value of financial instruments

Carrying value of financial instruments on the consolidated balance sheets and fair value are shown in the following table. The following table does not include financial instruments for which it is extremely difficult to determine the fair value (see Remark 2 below).

|   | Millions of yen |            |            | Thousands of U.S. dollars |            |             |  |
|---|-----------------|------------|------------|---------------------------|------------|-------------|--|
| As of March 31, 2021  | Carrying value  | Fair value | Difference | Carrying value            | Fair value | Difference  |  |
| (1) Cash on hand and at banks   | ¥31,705         | ¥31,705    | ¥—         | \$286,359                 | \$286,359  | \$ —        |  |
| (2) Notes and accounts receivable –<br>trade and electronically recorded<br>monetary claims – operating | 21,825          | 21,825     | _          | 197,125                   | 197,125    | _           |  |
| (3) Accounts receivable – other   | 985             | 985        |            | 8,905                     | 8,905      |             |  |
| ( )   | 900             | 965        | _          | 6,905                     | 6,905      | _           |  |
| (4) Investment securities   |                 |            |            |                           |            |             |  |
| Other securities  | 9,504           | 9,504      |            | 85,841                    | 85,841     |             |  |
| Total assets  | ¥64,021         | ¥64,021    | ¥-         | \$578,231                 | \$578,231  | <b>\$</b> — |  |
| (1) Accounts payable – trade and<br>electronically recorded monetary<br>obligations – operating         | ¥ 7,504         | ¥ 7,504    | ¥          | \$ 67,779                 | \$ 67,779  | \$-         |  |
| (2) Accounts payable – other  | 1,114           | 1,114      | *-         | 10,064                    | 10,064     | Ψ-<br>-     |  |
| (3) Short-term loans payable  | 1,297           | 1,297      | _          | 11,719                    | 11,719     | _           |  |
| (4) Long-term loans payable   | 1,500           | 1,501      | 1          | 13,547                    | 13,559     | 12          |  |
| Total liabilities   | ¥11,416         | ¥11,417    | ¥ 1        | \$103,112                 | \$103,124  | \$12        |  |
| Derivative transactions which are not subject to hedge accounting*                                      | ¥ (208)         | ¥ (208)    | ¥—         | \$ (1,886)                | \$ (1,886) | \$-         |  |
| Derivative transactions which are subject to hedge accounting*  | (257)           | (257)      | _          | (2,325)                   | (2,325)    | _           |  |

<sup>\*</sup>The value of assets and liabilities arising from derivative transactions is shown at net value and with the amount in parentheses representing net liability position.

|   |          |       | Millions | of yen |            |   |
|---|----------|-------|----------|--------|------------|---|
| As of March 31, 2020  | Carrying | value | Fair va  | alue   | Difference |   |
| (1) Cash on hand and at banks   | ¥28      | ,723  | ¥28      | 3,723  | ¥—         | _ |
| (2) Notes and accounts receivable – trade and electronically recorded |          |       |          |        |            |   |
| monetary claims - operating   | 23       | ,127  | 23       | 3,127  | _          | - |
| (3) Accounts receivable - other                                       | 1        | ,628  | 1        | ,628   | _          | - |
| (4) Investment securities   |          |       |          |        |            |   |
| Other securities  | 5        | ,605  | 5        | ,605   | _          | - |
| Total assets  | ¥59      | ,084  | ¥59      | ,084   | ¥—         |   |
| (1) Accounts payable – trade and electronically recorded monetary     |          |       |          |        |            |   |
| obligations - operating   | ¥ 8      | ,103  | ¥ 8      | 3,103  | ¥—         | - |
| (2) Accounts payable – other  |          | 707   | 707      |        | _          | - |
| (3) Short-term loans payable  | 2        | ,991  | 2        | ,991   | _          | - |
| (4) Long-term loans payable   | 1        | ,500  | 1        | ,501   | 1          | 1 |
| Total liabilities   | ¥13      | ,301  | ¥13      | 3,303  | ¥ 1        | 1 |
| Derivative transactions which are not subject to hedge accounting*    | ¥        | (2)   | ¥        | (2)    | ¥—         |   |
| Derivative transactions which are subject to hedge accounting*        |          | 65    |          | 65     | _          |   |

<sup>\*</sup>The value of assets and liabilities arising from derivative transactions is shown at net value and with the amount in parentheses representing net liability position.

Remark 1: Computing method of fair value for financial instruments and information regarding securities and derivative transactions

#### Assets

(1) Cash on hand and at banks, (2) Notes and accounts receivable - trade and electronically recorded monetary claims - operating, (3) Accounts receivable - other As these are settled in the short term and carrying value approximates fair value, the carrying value is used as fair value.

(4) Investment securities

Other securities

The fair value of stocks is based on quoted market prices. The information on securities is shown in Note 7.

(1) Accounts payable - trade and electronically recorded monetary obligations operating, (2) Accounts payable - other

As these are settled in the short term, the fair value and carrying value of these items are almost the same. Therefore, carrying value is used as fair value.

(3) Short-term loans payable, (4) Long-term loans payable and current portion of long-term loans payable

Fair value is computed by discounting the total amount of principal and interest using an interest rate that is assumed to be applied for a new borrowing with the same conditions.

#### Derivative Transactions

Computing method of fair value and information of derivative transactions are shown in Note 8.

Remark 2: Financial instruments for which it is extremely difficult to determine the fair value

| As of March 31, 2021                     | Carrying                       | value                     |
|--|--------------------------------|---------------------------|
| Types of securities                      | Millions of yen                | Thousands of U.S. dollars |
| Unlisted stocks                          | ¥339                           | \$3,064                   |
| Total                                    | ¥339                           | \$3,064                   |
| As of March 31, 2020 Types of securities | Carrying value Millions of yen |                           |
| Unlisted stocks                          | ¥339<br>¥339                   |                           |
| IUlai                                    | ¥339                           |                           |

Items above do not have market value and their fair value is extremely difficult to determine. Therefore, the amounts above are not included in Investment securities as  $% \left\{ 1,2,\ldots ,n\right\}$ Other securities

Remark 3: The redemption schedule for monetary claims or securities with maturities was as follows:

| As of March 31, 2021  |                  | Millions                            | of yen                                |                  |
|---|------------------|-------------------------------------|---------------------------------------|------------------|
|   | Within<br>1 year | Over<br>1 year<br>within<br>5 years | Over<br>5 years<br>within<br>10 years | Over<br>10 years |
| Cash at banks   | ¥31,684          | ¥-                                  | ¥—                                    | ¥—               |
| Notes and accounts receivable  - trade and electronically recorded monetary claims  - operating | 21,825           | _                                   | _                                     | _                |
| Accounts receivable - other   | 985              | _                                   | _                                     | _                |
| Total   | ¥54,495          | ¥-                                  | ¥—                                    | ¥—               |

| As of March 31, 2021  |                  | Thousands of U.S. dollars           |                                       |                  |  |  |  |
|---|------------------|-------------------------------------|---------------------------------------|------------------|--|--|--|
|   | Within<br>1 year | Over<br>1 year<br>within<br>5 years | Over<br>5 years<br>within<br>10 years | Over<br>10 years |  |  |  |
| Cash at banks   | \$286,165        | \$-                                 | \$-                                   | \$-              |  |  |  |
| Notes and accounts receivable  - trade and electronically recorded monetary claims  - operating | 197,125          | _                                   | _                                     | _                |  |  |  |
| Accounts receivable – other   | 8,905            | _                                   | _                                     | _                |  |  |  |
| Total   | \$492,196        | \$-                                 | \$-                                   | \$-              |  |  |  |

| As of March 31, 2020  |                  | Millions of yen                     |                                       |                  |  |  |  |  |
|---|------------------|-------------------------------------|---------------------------------------|------------------|--|--|--|--|
|   | Within<br>1 year | Over<br>1 year<br>within<br>5 years | Over<br>5 years<br>within<br>10 years | Over<br>10 years |  |  |  |  |
| Cash at banks   | ¥28,695          | ¥-                                  | ¥—                                    | ¥—               |  |  |  |  |
| Notes and accounts receivable  - trade and electronically recorded monetary claims  - operating | 23,127           | _                                   | _                                     | =                |  |  |  |  |
| Accounts receivable - other   | 1,628            |                                     |                                       |                  |  |  |  |  |
| Total   | ¥53,450          | ¥—                                  | ¥-                                    | ¥-               |  |  |  |  |

| Remark 4: The redemp     | ption sched      | lule for loan                       | ıs payable v                         | was as follo                         | ws:                                  |                 |  |  |
|--------------------------|------------------|-------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|-----------------|--|--|
| As of March 31, 2021     | Millions of yen  |                                     |                                      |                                      |                                      |                 |  |  |
|                          | Within           | Over<br>1 year<br>within            | Over<br>2 years<br>within            | Over<br>3 years<br>within            | Over<br>4 years<br>within            | Over            |  |  |
|                          | 1 year           | 2 years                             | 3 years                              | 4 years                              | 5 years                              | 5 years         |  |  |
| Short-term loans payable | ¥1,297           | ¥—                                  | ¥ —                                  | ¥ -                                  | ¥ —                                  | ¥-              |  |  |
| Long-term loans payable  | _                | _                                   | 500                                  | 500                                  | 500                                  | _               |  |  |
| Total                    | ¥1,297           | ¥—                                  | ¥500                                 | ¥500                                 | ¥500                                 | ¥—              |  |  |
| As of March 31, 2021     |                  | Th                                  | nousands c                           | of U.S. dolla                        | irs                                  |                 |  |  |
|                          | Within<br>1 year | Over<br>1 year<br>within<br>2 years | Over<br>2 years<br>within<br>3 years | Over<br>3 years<br>within<br>4 years | Over<br>4 years<br>within<br>5 years | Over<br>5 years |  |  |
| Short-term loans payable | \$11,719         | \$-                                 | \$ -                                 | \$ -                                 | \$ -                                 | \$-             |  |  |
| Long-term loans payable  | _                | _                                   | 4,515                                | 4,515                                | 4,515                                | _               |  |  |
| Total                    | \$11,719         | \$-                                 | \$4,515                              | \$4,515                              | \$4,515                              | \$-             |  |  |
| As of March 31, 2020     |                  |                                     | Millions                             | s of yen                             |                                      |                 |  |  |
|                          | Within 1 year    | Over<br>1 year<br>within<br>2 years | Over<br>2 years<br>within<br>3 years | Over<br>3 years<br>within<br>4 years | Over<br>4 years<br>within<br>5 years | Over<br>5 years |  |  |
| Short-term loans payable | ¥2,991           | ¥-                                  | ¥-                                   | ¥ -                                  | ¥ -                                  | ¥-              |  |  |
| Long-term loans payable  | 500              | _                                   | _                                    | 500                                  | 500                                  | _               |  |  |
| Total                    | ¥3,491           |                                     | ¥-                                   | ¥500                                 | ¥500                                 | ¥-              |  |  |
|                          |                  |                                     |                                      |                                      |                                      |                 |  |  |

## 7 INVESTMENT SECURITIES

(1) The carrying value and acquisition cost of other securities with market values were as follows:

| As of March 31, 2021                             |                | Millions of yen  |                           | Th             | llars            |                           |
|--|----------------|------------------|---------------------------|----------------|------------------|---------------------------|
| Types of securities                              | Carrying value | Acquisition cost | Unrealized gains (losses) | Carrying value | Acquisition cost | Unrealized gains (losses) |
| Carrying value exceeds acquisition cost:         |                |                  |                           |                |                  |                           |
| Stocks   | ¥9,504         | ¥2,525           | ¥6,979                    | \$85,841       | \$22,808         | \$63,032                  |
| Sub-total  | 9,504          | 2,525            | 6,979                     | 85,841         | 22,808           | 63,032                    |
| Carrying value does not exceed acquisition cost: |                |                  |                           |                |                  |                           |
| Stocks   | _              | _                | _                         | _              | _                | _                         |
| Sub-total  | _              | _                | _                         | _              | _                | _                         |
| Total  | ¥9,504         | ¥2,525           | ¥6,979                    | \$85,841       | \$22,808         | \$63,032                  |

Remark: AIDA recognized loss on valuation of investment securities of ¥51 million (U.S. \$466 thousand) for other securities for the year ended March 31, 2021.

| As of March 31, 2020                             | Millions of yen |                  |                           |  |  |  |
|--|-----------------|------------------|---------------------------|--|--|--|
| Types of securities                              | Carrying value  | Acquisition cost | Unrealized gains (losses) |  |  |  |
| Carrying value exceeds acquisition cost:         |                 |                  |                           |  |  |  |
| Stocks   | ¥5,012          | ¥ 929            | ¥4,083                    |  |  |  |
| Sub-total  | 5,012           | 929              | 4,083                     |  |  |  |
| Carrying value does not exceed acquisition cost: |                 |                  |                           |  |  |  |
| Stocks   | 592             | 826              | (233)                     |  |  |  |
| Sub-total  | 592             | 826              | (233)                     |  |  |  |
| Total  | ¥5,605          | ¥1,755           | ¥3,849                    |  |  |  |

(2) Sales of other securities were as follows:

|                     | Millions o | Thousands of U.S. dollars |      |  |
|---------------------|------------|---------------------------|------|--|
| Year ended March 31 | 2021       | 2020                      | 2021 |  |
| Total sales amounts | ¥9         | ¥93                       | \$87 |  |
| Gains on sales      | 3          | 44                        | 33   |  |

## 8 DERIVATIVE FINANCIAL INSTRUMENTS

Fair value information on the derivatives outstanding is summarized in the following tables:

#### As of March 31, 2021

(1) Derivative transactions (hedge accounting not applied)

Currency-related transactions (non-market transactions)

|                                | Millions of yen      |             |            |                        |                      | Thousands of | f U.S. dollars |                        |
|--------------------------------|----------------------|-------------|------------|------------------------|----------------------|--------------|----------------|------------------------|
|                                | Contract value       |             |            | Contract value         |                      |              |                |                        |
|                                | Contract value total | Over 1 year | Fair value | Unrealized gain (loss) | Contract value total | Over 1 year  | Fair value     | Unrealized gain (loss) |
| Forward exchange transactions: |                      |             |            |                        |                      |              |                |                        |
| Sell —                         |                      |             |            |                        |                      |              |                |                        |
| USD                            | ¥ 88                 | ¥ —         | ¥ (3)      | ¥ (3)                  | \$ 796               | \$ -         | \$ (30)        | \$ (30)                |
| EUR                            | 3,366                | 116         | (144)      | (144)                  | 30,402               | 1,055        | (1,305)        | (1,305)                |
| CNY                            | 1,535                | _           | (60)       | (60)                   | 13,871               | _            | (550)          | (550)                  |
| Total                          | ¥4,990               | ¥116        | ¥(208)     | ¥(208)                 | \$45,070             | \$1,055      | \$(1,886)      | \$(1,886)              |

Remark: Calculation of fair value is based on information provided by financial institutions.

## (2) Derivative transactions (hedge accounting applied)

Currency-related transactions (Deferred hedge accounting method)

|                                |                     |                      | Millions of yen |            |                      | Thousands of U.S. dollars |            |  |
|--------------------------------|---------------------|----------------------|-----------------|------------|----------------------|---------------------------|------------|--|
|                                |                     | Contra               | ct value        |            | Contra               | _                         |            |  |
|                                | Main hedged item    | Contract value total | Over 1 year     | Fair value | Contract value total | Over 1 year               | Fair value |  |
| Forward exchange transactions: |                     |                      |                 |            |                      |                           |            |  |
| Sell —                         |                     |                      |                 |            |                      |                           |            |  |
| USD                            |                     | ¥2,450               | ¥206            | ¥(125)     | \$22,135             | \$1,863                   | \$(1,133)  |  |
| EUR                            | Expected            | 957                  | _               | (57)       | 8,645                | _                         | (520)      |  |
| JPY                            | foreign<br>currency | 90                   | _               | 3          | 820                  | _                         | 31         |  |
| CNY                            | transactions        | 864                  | 170             | (69)       | 7,804                | 1,537                     | (632)      |  |
| Buy —                          |                     |                      |                 |            |                      |                           |            |  |
| USD                            |                     | 19                   | _               | 0          | 177                  | _                         | 7          |  |
| EUR                            |                     | 490                  | _               | (2)        | 4,429                | _                         | (22)       |  |
| JPY                            |                     | 167                  | _               | (8)        | 1,515                | _                         | (75)       |  |
| CNY                            |                     | 49                   |                 | 2          | 445                  |                           | 18         |  |
| Total                          |                     | ¥5,090               | ¥376            | ¥(257)     | \$45,974             | \$3,401                   | \$(2,325)  |  |

Remark: Calculation of fair value is based on information provided by financial institutions.

#### As of March 31, 2020

(1) Derivative transactions (hedge accounting not applied)

Currency-related transactions (non-market transactions)

|                                | Millions of yen      |             |            |                        |
|--------------------------------|----------------------|-------------|------------|------------------------|
|                                | Contra               | ct value    |            |                        |
|                                | Contract value total | Over 1 year | Fair value | Unrealized gain (loss) |
| Forward exchange transactions: |                      |             |            |                        |
| Sell —                         |                      |             |            |                        |
| USD                            | ¥ 26                 | ¥ —         | ¥ (0)      | ¥ (0)                  |
| EUR                            | 1,783                | 20          | 9          | 9                      |
| CNY                            | 1,622                |             | (11)       | (11)                   |
| Total                          | ¥3,432               | ¥20         | ¥ (2)      | ¥ (2)                  |

Remark: Calculation of fair value is based on information provided by financial institutions.

## (2) Derivative transactions (hedge accounting applied)

Currency-related transactions (Deferred hedge accounting method)

|                                |   |                      | Millions of yen |            |
|--------------------------------|---|----------------------|-----------------|------------|
|                                |   | Contra               | ct value        |            |
|                                | Main hedged item                                | Contract value total | Over 1 year     | Fair value |
| Forward exchange transactions: |   |                      |                 |            |
| Sell —                         |   |                      |                 |            |
| USD                            |   | ¥ 445                | ¥ 22            | ¥ (1)      |
| EUR                            | Expected<br>foreign<br>currency<br>transactions | 1,362                | 473             | 31         |
| JPY                            |   | 294                  | 80              | (1)        |
| CNY                            |   | 1,066                | 495             | 9          |
| GBP                            |   | 157                  | _               | 6          |
| Buy —                          |   |                      |                 |            |
| USD                            |   | 107                  | _               | 2          |
| EUR                            |   | 43                   | _               | (O)        |
| JPY                            |   | 399                  | _               | 18         |
| CNY                            |   | 82                   |                 | 1          |
| Total                          |   | ¥3,959               | ¥1,071          | ¥65        |

Remark: Calculation of fair value is based on information provided by financial institutions.

## 9 LOANS PAYABLE

Short-term loans payable and long-term loans payable are as follows:

| As of March 31, 2021                       | Millions of yen | Weighted average interest rate | Repayment dates                                 | Thousands of U.S. dollars |
|--|-----------------|--------------------------------|---|---------------------------|
| Short-term loans payable                   | ¥1,297          | 0.70%                          | June 23, 2021                                   | \$11,719                  |
| Long-term loans payable                    | 1,500           | 0.62%                          | March 29, 2024, March 19, and December 15, 2025 | 13,547                    |
| Total                                      | ¥2,797          | -%                             |   | \$25,267                  |
| As of March 31, 2020                       | Millions of yen | Weighted average interest rate | Repayment dates                                 |                           |
| Short-term loans payable                   | ¥2,991          | 0.96%                          | June 26, 2020                                   |                           |
| Current portion of long-term loans payable | 500             | 0.64%                          | December 15, 2020                               |                           |
| Long-term loans payable                    | 1,000           | 0.64%                          | March 29, 2024 and<br>March 19, 2025            |                           |
| Total                                      | ¥4,491          | -%                             | _   |                           |

Repayment schedules for long-term loans payable as of March 31, 2021 are as follows:

| As of March 31 | Millions of yen | Thousands of U.S. dollars |
|----------------|-----------------|---------------------------|
| 2023           | ¥ —             | \$ -                      |
| 2024           | 500             | 4,515                     |
| 2025           | 500             | 4,515                     |
| 2026           | 500             | 4,515                     |

## **10 RETIREMENT BENEFITS FOR EMPLOYEES**

AIDA and a certain domestic consolidated subsidiary have a cash balance plan as a defined benefit pension plan and a defined contribution pension plan. Certain consolidated subsidiary has a lump-sum payment plan and uses a simplified method for calculating retirement benefit expenses and liabilities.

Certain overseas consolidated subsidiaries have a defined benefit pension plan and a defined contribution pension plan.

#### (1) Defined benefit pension plan

(a) Changes in retirement benefit obligation

|                                      | Millions of | Thousands of U.S. dollars |          |
|--------------------------------------|-------------|---------------------------|----------|
| Year ended March 31                  | 2021        | 2020                      | 2021     |
| Balance at the beginning of the year | ¥4,697      | ¥4,733                    | \$42,424 |
| Service cost*                        | 240         | 261                       | 2,170    |
| Interest cost                        | 25          | 25                        | 232      |
| Actuarial gain and loss              | 5           | (5)                       | 53       |
| Retirement benefits paid             | (211)       | (309)                     | (1,913)  |
| Others                               | 7           | (9)                       | 68       |
| Balance at the end of the year       | ¥4,765      | ¥4,697                    | \$43,037 |

<sup>\*</sup>Retirement benefit expenses of the certain consolidated subsidiary that uses a simplified method are included in "Service cost."

#### (b) Changes in plan assets

|  | Millions of | Millions of yen |          |  |
|--|-------------|-----------------|----------|--|
| Year ended March 31                      | 2021        | 2020            | 2021     |  |
| Plan assets at the beginning of the year | ¥4,124      | ¥4,205          | \$37,254 |  |
| Expected return on plan assets           | 82          | 84              | 745      |  |
| Actuarial gain and loss                  | 23          | (77)            | 215      |  |
| Contributions by the Company             | 127         | 128             | 1,154    |  |
| Retirement benefits paid                 | (115)       | (215)           | (1,046)  |  |
| Plan assets at the end of the year       | ¥4,243      | ¥4,124          | \$38,322 |  |

(c) Funded status of the plans and the amounts recognized in the consolidated balance sheets for the Companies' defined benefit plans

|   | Millions of | Thousands of U.S. dollars |           |
|---|-------------|---------------------------|-----------|
| As of March 31  | 2021        | 2020                      | 2021      |
| Funded retirement benefit obligation  | ¥ 3,374     | ¥ 3,310                   | \$ 30,479 |
| Plan assets at fair value   | (4,243)     | (4,124)                   | (38,322)  |
|   | (868)       | (814)                     | (7,842)   |
| Unfunded retirement benefit obligation  | 1,390       | 1,387                     | 12,557    |
| Net amount of liabilities and assets for retirement benefits in the consolidated balance sheets | ¥ 521       | ¥ 572                     | \$ 4,714  |
| Net defined benefit liabilities   | ¥ 1,390     | ¥ 1,387                   | \$ 12,557 |
| Net defined benefit assets  | (868)       | (814)                     | (7,842)   |
| Net amount of liabilities and assets for retirement benefits in the consolidated balance sheets | ¥ 521       | ¥ 572                     | \$ 4,714  |

Remark: Above table includes plans accounted for using the simplified method.

## (d) Components of retirement benefit expenses

|   | Millions o | Thousands of U.S. dollars |         |
|---|------------|---------------------------|---------|
| Year ended March 31                     | 2021       | 2020                      | 2021    |
| Service cost*                           | ¥240       | ¥ 261                     | \$2,170 |
| Interest cost                           | 25         | 25                        | 232     |
| Expected return on plan assets          | (82)       | (84)                      | (745)   |
| Amortization of actuarial gain and loss | (79)       | (137)                     | (721)   |
| Retirement benefit expenses             | ¥103       | ¥ 66                      | \$ 937  |

<sup>\*</sup>Retirement benefit expenses of the certain consolidated subsidiary that uses a simplified method are included in "Service cost."

(e) Components of retirement benefit plan adjustments included in other comprehensive income (before tax effect)

|                         | Millions of yen |        | Thousands of U.S. dollars |
|-------------------------|-----------------|--------|---------------------------|
| Year ended March 31     | 2021            | 2020   | 2021                      |
| Actuarial gain and loss | ¥(61)           | ¥(208) | \$(559)                   |
| Total                   | ¥(61)           | ¥(208) | \$(559)                   |

(f) Components of retirement benefit plan adjustments included in accumulated other comprehensive income (before tax effect)

|                             | Millions of yen |        | Thousands of U.S. dollars |
|-----------------------------|-----------------|--------|---------------------------|
| As of March 31              | 2021            | 2020   | 2021                      |
| Unrecognized actuarial loss | ¥(306)          | ¥(368) | \$(2,770)                 |
| Total                       | ¥(306)          | ¥(368) | \$(2,770)                 |

(g) Fair value of plan assets by major category, as a percentage of total plan assets

| As of March 31   | 2021   | 2020   |
|------------------|--------|--------|
| Bonds            | 42.6%  | 46.7%  |
| Stocks           | 17.9   | 7.0    |
| General accounts | 27.6   | 28.1   |
| Others           | 11.9   | 18.2   |
| Total            | 100.0% | 100.0% |

The expected return on assets has been estimated based on the anticipated allocation to each asset class and the expected long-term returns on assets held in each category.

(h) Actuarial assumptions used in the calculation for defined benefit pension plan

| As of March 31                         | 2021        | 2020        |
|--|-------------|-------------|
| Discount rate                          | Mainly 0.7% | Mainly 0.7% |
| Expected rate of return on plan assets | Mainly 2.0% | Mainly 2.0% |
| Expected rate of salary increase       | Mainly 3.0% | Mainly 3.0% |

Remark: Above table is indicated as a weighted average.

#### (2) Defined contribution pension plan

The contributions to the defined contribution plan of the Companies for the years ended March 31, 2021 and 2020 were ¥168 million (U.S. \$1,521 thousand) and ¥172 million, respectively.

## **11 NET ASSETS**

Information regarding changes in net assets was as follows:

(1) Shares issued and outstanding / Treasury stock

During the year ended March 31, 2021

| Types of shares   | Number of shares at April 1, 2020 Increase                       |                                  | Decrease                  | Number of shares at<br>March 31, 2021 |  |  |
|---|--|----------------------------------|---------------------------|---------------------------------------|--|--|
| Shares issued:  |  |                                  |                           |                                       |  |  |
| Common stock  | 69,448,421   | _                                | _                         | 69,448,421                            |  |  |
| Treasury stock:   |  |                                  |                           |                                       |  |  |
| Common stock (Remarks 1, 2 and 3)   | 9,896,566  | 102,392                          | 245,700                   | 9,753,258                             |  |  |
| Remarks: 1. Details of the increase are as follows: Increase due to purchase of shares of less than standard Increase due to purchase of shares by BBT trust 2. Details of the decrease are as follows: Decrease due to the grant of shares from ESOP trust Decrease due to the grant of shares from BBT trust Decrease due to exercising share subscription rights Decrease due to disposition of treasury stock by third-pa 3. The number of shares of treasury stock held by the Trust | 101,500<br>32,600<br>23,600<br>88,000<br>arty allocation 101,500 | on and March 31, 2021 includes ( | 3 418 700 shares and 3 41 | 64.000 shares respectively            |  |  |

<sup>0. 110 1</sup> and 0. 1 and

During the year ended March 31, 2020

| Types of shares  | Number of shares at April 1, 2019 Increase |           | Decrease  | Number of shares at<br>March 31, 2020 |  |  |
|--|--|-----------|-----------|---------------------------------------|--|--|
| Shares issued:   |  |           |           |                                       |  |  |
| Common stock (Remarks 2)   | 71,647,321                                 | _         | 2,198,900 | 69,448,421                            |  |  |
| Treasury stock:  |  |           |           |                                       |  |  |
| Common stock (Remarks 1, 2 and 3)  | 9,912,330                                  | 2,199,336 | 2,215,100 | 9,896,566                             |  |  |
| Remarks: 1. Details of the increase are as follows: Increase due to purchase of treasury stock Increase due to purchase of shares of less than standard 2. Details of the decrease are as follows: | 2,198,900<br>unit 436                      |           |           |                                       |  |  |
| Decrease due to retirement of treasury stock   | 2,198,900                                  |           |           |                                       |  |  |

Decrease due to the grant of shares from ESOP trust
16,200
3. The number of shares of treasury stock held by the Trust Account E as of April 1, 2019 and March 31, 2020 includes 3,434,900 shares and 3,418,700 shares, respectively.

## (2) Share subscription rights

During the year ended March 31, 2021

|                   |  |                       |   |          |          |  | Millions of yen              | Thousands of U.S. dollars    |
|-------------------|--|-----------------------|---|----------|----------|--|------------------------------|------------------------------|
| Company           | Description  | Type of shares issued | Number of<br>shares at<br>April 1, 2020 | Increase | Decrease | Number of<br>shares at<br>March 31, 2021 | Balance at<br>March 31, 2021 | Balance at<br>March 31, 2021 |
| Parent<br>company | Share sub-<br>scription<br>rights as<br>stock<br>options |                       |   |          | _        |  | ¥91                          | \$825                        |
|                   | - <del>-                                  </del>         |                       |   |          |          |  |                              |                              |
|                   | Total  |                       | _                                       | _        | _        | _  | ¥91                          | \$825                        |

During the year ended March 31, 2020

|                   |  |                       |   |          |          |  | Millions of yen              |
|-------------------|--|-----------------------|---|----------|----------|--|------------------------------|
| Company           | Description  | Type of shares issued | Number of<br>shares at<br>April 1, 2019 | Increase | Decrease | Number of<br>shares at<br>March 31, 2020 | Balance at<br>March 31, 2020 |
| Parent<br>company | Share sub-<br>scription<br>rights as<br>stock<br>options | _                     |   | _        | _        |  | ¥139                         |
|                   | <br>Total  |                       |   |          |          |  | ¥139                         |

## 12 SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

The significant components of selling, general and administrative expenses are as follows:

|  | Millions o | Thousands of U.S. dollars |          |
|--|------------|---------------------------|----------|
| Year ended March 31                          | 2021       | 2020                      | 2021     |
| Salaries and wages                           | ¥2,930     | ¥2,789                    | \$26,467 |
| Provision for accrued bonuses for employees  | 332        | 326                       | 3,006    |
| Retirement benefit expenses                  | 69         | 66                        | 628      |
| Provision of allowance for doubtful accounts | 654        | 12                        | 5,909    |

## 13 RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses included in "Cost of sales" and "Selling, general and administrative expenses" are summarized as follows:

|  | Millions | Thousands of U.S. dollars |         |
|--|----------|---------------------------|---------|
| Year ended March 31                          | 2021     | 2020                      | 2021    |
| Selling, general and administrative expenses | ¥571     | ¥ 775                     | \$5,166 |
| Cost of sales                                | 424      | 364                       | 3,832   |
| Total  | ¥996     | ¥1,140                    | \$8,998 |

## 14 LOSS ON IMPAIRMENT OF FIXED ASSETS

#### As of and for the year ended March 31, 2021

(1) Loss on impairment of fixed assets was recognized for the year ended March 31, 2021 as follows:

| Asset group                            | Purpose Types of fixed assets |                                    | Millions of yen | Thousands of U.S. dollars |  |
|--|-------------------------------|------------------------------------|-----------------|---------------------------|--|
| AIDA PRESS MACHINERY SYSTEMS CO., LTD. | Business-use assets           | Buildings and structures ¥345      |                 | \$3,118                   |  |
|  |                               | Machinery and vehicles             | 327             | 2,961                     |  |
|  |                               | Other fixed assets                 | 4               | 45                        |  |
|  |                               | Software                           | 5               | 51                        |  |
|  |                               | Other investments and other assets | 3               | 27                        |  |

#### (2) Grouping method

The Companies group assets based on the lowest level for which there are identifiable cash flows that are independent of cash flows of other groups of assets.

#### (3) Background to recognition of impairment

With regard to the above asset groups, due to changes in a business environment, related assets are no longer expected to generate sufficient cash flow in the future. The Companies reduced the carrying amount of the assets to the recoverable amount based on the applicable Accounting Standard and the difference is recorded as an impairment loss of ¥686 million (U.S. \$6,204 thousand) in an extraordinary loss.

#### (4) Calculation of recoverable amount

The recoverable amount of the assets is calculated based on the value in use. Assets that are difficult to sell or reuse are recognized as zero. The discount rate used was 14%.

#### As of and for the year ended March 31, 2020

(1) Loss on impairment of fixed assets was recognized for the year ended March 31, 2020 as follows:

| Asset group                            | Purpose             | Classification of fixed assets | Millions of yen |
|--|---------------------|--------------------------------|-----------------|
| AIDA PRESS MACHINERY SYSTEMS CO., LTD. | Business-use assets | Buildings and structures       | ¥72             |
|  |                     | Machinery and vehicles         | 73              |
|  |                     | Other fixed assets             | 4               |
| AIDA EUROPE GMBH                       | Business-use assets | Software                       | 24              |

## (2) Grouping method

The Companies group assets based on the lowest level for which there are identifiable cash flows that are independent of cash flows of other groups of assets.

#### (3) Background to recognition of impairment

With regard to the above asset groups, due to changes in a business environment, related assets are no longer expected to generate sufficient cash flow in the future. The Companies reduced the carrying amount of the assets to the recoverable amount based on the applicable accounting standard and the difference is recorded as an impairment loss of ¥174 million in an extraordinary loss.

#### (4) Calculation of recoverable amount

The recoverable amount of the assets is calculated based on the value in use. Assets that are difficult to sell or reuse are recognized as zero. The discount rate used was 14%.

## 15 INCOME TAXES

The applicable statutory tax rate in Japan was approximately 30.6% for the years ended March 31, 2021 and 2020.

(1) Reconciliations of the differences between the effective income tax rates and statutory income tax rates are as follows:

|  | Millions of | yen   |
|--|-------------|-------|
| Year ended March 31  | 2021        | 2020  |
| Statutory income tax rates   | 30.6%       | 30.6% |
| Non-deductible expenses (entertainment expenses and others) for tax purposes | 3.0         | 2.1   |
| Dividend income  | (3.4)       | (0.3) |
| Inhabitant taxes per capita  | 0.7         | 0.3   |
| Difference of tax rates applied to overseas subsidiaries                     | 0.5         | (1.8) |
| Tax credit   | (3.2)       | (1.2) |
| Changes in valuation allowance   | 21.7        | 1.2   |
| Capital gain tax on transfer of shares                                       | _           | 1.3   |
| Others   | 2.5         | 2.1   |
| Effective income tax rates   | 52.4%       | 34.3% |

(2) The major components of deferred tax assets and liabilities are as follows:

|  | Millions of | Thousands of U.S. dollars |            |
|--|-------------|---------------------------|------------|
| As of March 31   | 2021        | 2020                      | 2021       |
| Deferred tax assets:                                       |             |                           |            |
| Loss on write-down of inventories                          | ¥ 809       | ¥ 746                     | \$ 7,315   |
| Accrued warranty costs                                     | 130         | 164                       | 1,177      |
| Accrued bonuses for employees                              | 306         | 315                       | 2,767      |
| Depreciation and amortization                              | 532         | 573                       | 4,807      |
| Accrued stock payments                                     | 121         | 143                       | 1,095      |
| Long-term accounts payable – other                         | 71          | 93                        | 648        |
| Tax losses carried forward                                 | 1,907       | 1,403                     | 17,225     |
| Retirement benefit obligation                              | 393         | 395                       | 3,555      |
| Others   | 1,071       | 694                       | 9,677      |
| Subtotal deferred tax assets                               | 5,344       | 4,529                     | 48,271     |
| Valuation allowance for net operating loss carryforwards*2 | (1,793)     | (1,313)                   | (16,200)   |
| Valuation allowance for deductible temporary differences   | (1,725)     | (1,275)                   | (15,582)   |
| Less: Valuation allowance*1                                | (3,519)     | (2,588)                   | (31,783)   |
| Total deferred tax assets                                  | 1,825       | 1,940                     | 16,487     |
| Deferred tax liabilities:                                  |             |                           |            |
| Undistributed subsidiaries' earnings                       | (323)       | (323)                     | (2,924)    |
| Reserve for reduction entry of replaced property           | (434)       | (441)                     | (3,925)    |
| Net defined benefit assets                                 | (269)       | (257)                     | (2,435)    |
| Fixed assets   | (741)       | (750)                     | (6,697)    |
| Unrealized gains on other securities                       | (2,105)     | (1,231)                   | (19,013)   |
| Others   | (35)        | (49)                      | (323)      |
| Total deferred tax liabilities                             | (3,910)     | (3,054)                   | (35,320)   |
| Net deferred tax assets (liabilities)                      | ¥(2,085)    | ¥(1,113)                  | \$(18,832) |

<sup>\*1</sup> The valuation allowance increased by ¥930 million (U.S. \$8,400 thousand). The increase was mainly due to the recognition of an additional valuation allowance of ¥539 million (U.S. \$4,874 thousand) related to tax loss carryforwards at consolidated subsidiaries.

\*2 A breakdown of net operating loss carryforwards and valuation allowance by expiry date is as follows:

|                                      | Millions of yen |                            |                             |                             |                             |              |             |  |  |  |
|--------------------------------------|-----------------|----------------------------|-----------------------------|-----------------------------|-----------------------------|--------------|-------------|--|--|--|
| As of March 31, 2021                 | Within 1 year   | Over 1 year within 2 years | Over 2 years within 3 years | Over 3 years within 4 years | Over 4 years within 5 years | Over 5 years | Total       |  |  |  |
| Net operating loss carryforwards (a) | ¥39             | ¥59                        | ¥—                          | ¥—                          | ¥ 2                         | ¥ 1,806      | ¥ 1,907     |  |  |  |
| Valuation allowance                  | _               | (7)                        |                             |                             | (2)                         | (1,783)      | (1,793)     |  |  |  |
| Deferred tax assets                  | ¥39             | ¥51                        | ¥-                          | ¥-                          | ¥-                          | ¥ 22         | (b)¥ 113    |  |  |  |
|                                      |                 | Thousands of U.S. dollars  |                             |                             |                             |              |             |  |  |  |
| As of March 31, 2021                 | Within 1 year   | Over 1 year within 2 years | Over 2 years within 3 years | Over 3 years within 4 years | Over 4 years within 5 years | Over 5 years | Total       |  |  |  |
| Net operating loss carryforwards (a) | \$353           | \$535                      | \$-                         | \$-                         | \$ 22                       | \$ 16,314    | \$ 17,225   |  |  |  |
| Valuation allowance                  |                 | (70)                       |                             |                             | (22)                        | (16,108)     | (16,200)    |  |  |  |
| Deferred tax assets                  | \$353           | \$465                      | \$-                         | \$-                         | \$ -                        | \$ 206       | (b)\$ 1,025 |  |  |  |

- (a) Net operating loss carryforwards were the amount multiplied by the effective statutory tax rate.
- (b) For the net operating loss carryforward of ¥1,907 million (U.S. \$17,225 thousand) (amount multiplied by effective statutory tax rate), deferred tax assets of ¥113 million (U.S. \$1,025 thousand) have been recorded.

The deferred tax assets of ¥113 million (U.S. \$1,025 thousand) are for part of the balance of the tax loss carryforward of ¥1,907 million (U.S. \$17,225 thousand) (amount multiplied by effective statutory tax rate), mainly due to AIDA S.r.I. and REJ Co., LTD.

Net operating loss carryforwards arose mainly due to the loss before income taxes of ¥128 million (U.S. \$1,156 thousand) for the fiscal year ended March 31, 2013.

The tax loss carryforward was determined to be recoverable as future taxable income is anticipated, and therefore no corresponding valuation allowance has been recognized.

|                                      | Millions of yen |                            |                             |                             |                             |         |       |      |       |
|--------------------------------------|-----------------|----------------------------|-----------------------------|-----------------------------|-----------------------------|---------|-------|------|-------|
| As of March 31, 2020                 | Within 1 year   | Over 1 year within 2 years | Over 2 years within 3 years | Over 3 years within 4 years | Over 4 years within 5 years | Over 5  | years | Tot  | tal   |
| Net operating loss carryforwards (a) | ¥20             | ¥ 39                       | ¥ 59                        | ¥—                          | ¥—                          | ¥ 1     | ,285  | ¥ 1  | ,403  |
| Valuation allowance                  |                 | (10)                       | (59)                        |                             |                             | - (1,24 |       | (1   | ,313) |
| Deferred tax assets                  | ¥20             | ¥ 28                       | ¥ —                         | ¥—                          | ¥—                          | ¥       | 41    | (b)¥ | 90    |

- (a) Net operating loss carryforwards were the amount multiplied by the effective statutory tax.
- (b) For the net operating loss carryforward of ¥1,403 million (amount multiplied by effective statutory tax rate), deferred tax assets of ¥90 million have been recorded.

The deferred tax assets of ¥90 million are for part of the balance of the tax loss carryforward of ¥1,403 million (amount multiplied by effective statutory tax rate), mainly due to AIDA S.r.l. and REJ Co., LTD.

Net operating loss carryforwards arose mainly due to the loss before income taxes of ¥66 million for the fiscal year ended March 31, 2012.

The tax loss carryforward was determined to be recoverable as future taxable income is anticipated, and therefore no corresponding valuation allowance has been recognized.

## **16 LEASES**

Description of finance leases is omitted due to its insignificance as of March 31, 2021 and 2020.

A summary of future payments under non-cancellable operating leases is as follows:

|                   | Millions | Thousands of U.S. dollars |       |
|-------------------|----------|---------------------------|-------|
| As of March 31    | 2021     | 2020                      | 2021  |
| Operating leases: |          |                           |       |
| Due within 1 year | ¥49      | ¥60                       | \$448 |
| Thereafter        | 46       | 30                        | 416   |
| Total             | ¥95      | ¥91                       | \$865 |

## **17 RELATED PARTY TRANSACTIONS**

There were no transactions between AIDA and its related companies and individuals for the years ended March 31, 2021 and 2020.

## **18 PER SHARE INFORMATION**

Shares held by Custody Bank of Japan, Ltd. (Trust Account E) are treated as treasury stock on the consolidated financial statements. As a result, those shares have been excluded from the number of shares to calculate "Average number of shares outstanding during the years" and "Number of shares used for computing net assets per share" shown below. The number of shares of treasury stock held by the Trust Account E as of April 1, 2020 and March 31, 2021 includes 3,418,700 shares and 3,464,000 shares, respectively.

|                                       | Yer       | Yen       |         |  |
|---------------------------------------|-----------|-----------|---------|--|
| As of and for the year ended March 31 | 2021      | 2020      | 2021    |  |
| Net assets per share*1                | ¥1,285.38 | ¥1,243.15 | \$11.61 |  |
| Net income per share – Basic*2        | 22.07     | 66.88     | 0.20    |  |
| - Diluted*2                           | 22.04     | 66.75     | 0.20    |  |

<sup>\*1</sup> Data used in the calculation of "Net assets per share" are as follows:

| Millions of yen |                         |  |
|-----------------|-------------------------|--|
|                 | 2021                    |  |
| ,840            | \$700,014               |  |
| ,031            | 693,019                 |  |
|                 |                         |  |
| 139             | 825                     |  |
| 669             | 6,169                   |  |
| ,448            | _                       |  |
| ,896            | _                       |  |
|                 |                         |  |
| ,551            |                         |  |
| 9               | 9,448<br>9,896<br>9,551 |  |

<sup>\*2</sup> Data used in the calculation of "Net income per share – Basic and Diluted" are as follows:

|   | Millions o | Thousands of U.S. dollars |          |
|---|------------|---------------------------|----------|
| Year ended March 31   | 2021       | 2020                      | 2021     |
| Net income  | ¥ 1,316    | ¥ 4,022                   | \$11,889 |
| Net income attributable to shares of common stock   | 1,316      | 4,022                     | 11,889   |
| Average number of shares outstanding during the years (thousands of shares)                 | 59,653     | 60,149                    | _        |
| Potential increase in common stock for the diluted income calculation (thousands of shares) | 84         | 114                       |          |

## 19 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Reclassification adjustments and tax effects allocated to each component of other comprehensive income are as follows:

| _  | Millions of | Thousands of U.S. dollars |          |
|--|-------------|---------------------------|----------|
| Year ended March 31  | 2021        | 2020                      | 2021     |
| Net unrealized gains (losses) on securities:                             |             |                           |          |
| Amount arising during the year   | ¥3,057      | ¥(1,246)                  | \$27,611 |
| Reclassification adjustments for gains and losses included in net income | 47          | (65)                      | 433      |
| Amount before tax effect   | 3,105       | (1,312)                   | 28,044   |
| Tax effect   | (873)       | 332                       | (7,886)  |
| Net unrealized gains (losses) on securities                              | 2,231       | (979)                     | 20,157   |
| Deferred hedge gains (losses):   |             |                           |          |
| Amount arising during the year   | (246)       | 176                       | (2,230)  |
| Reclassification adjustments for gains and losses included in net income | (19)        | (107)                     | (177)    |
| Amount before tax effect   | (266)       | 68                        | (2,407)  |
| Tax effect   | 79          | (19)                      | 719      |
| Deferred hedge gains (losses)  | (186)       | 49                        | (1,687)  |
| Foreign currency translation adjustments:                                |             |                           |          |
| Amount arising during the year   | 1,183       | (1,418)                   | 10,687   |
| Reclassification adjustments for gains and losses included in net income |             | _                         | _        |
| Amount before tax effect   | 1,183       | (1,418)                   | 10,687   |
| Tax effect   | _           | _                         | _        |
| Foreign currency translation adjustments:                                | 1,183       | (1,418)                   | 10,687   |
| Retirement benefit plan adjustments:                                     |             |                           |          |
| Amount arising during the year   | 23          | (70)                      | 213      |
| Reclassification adjustments for gains and losses included in net income | (85)        | (137)                     | (773)    |
| Amount before tax effect   | (61)        | (208)                     | (559)    |
| Tax effect   | 18          | 64                        | 171      |
| Retirement benefit plan adjustments                                      | (43)        | (144)                     | (388)    |
| Total other comprehensive income (loss)                                  | ¥3,185      | ¥(2,493)                  | \$28,769 |

## **20 BUSINESS COMBINATION**

AIDA resolved to implement an absorption-type merger with its wholly-owned subsidiary, ACCESS, LTD., and signed the merger agreement at a Board of Directors meeting held on January 14, 2020, effective April 1, 2020, (the "Merger").

#### 1.Outline of Merger

(1) Name and business description of the absorbed company

Name of the company: ACCESS, LTD.,

Business description:

The development, design, manufacture, sale, among others, of metal processing machines, metal machine tools, automated conveyor equipment, measuring machines, inspection equipment and control devices for their accessories, and mechatronics

(2) Date of Merger

April 1, 2020

#### (3) Legal form of Merger

The Merger was an absorption-type merger through which ACCESS, LTD., the absorbed company, merged with and into AIDA, the surviving company, and ACCESS, LTD. was dissolved as a result of the Merger, effective April 1, 2020.

(4) Company name after Merger AIDA ENGINEERING, LTD.

#### (5) Purpose of Merger

Since its establishment in 1992, ACCESS, LTD. has been engaged in the manufacture and sale of material supply equipment and automated conveyor equipment, which are auxiliary equipment for machine presses. Under its medium-term management plan, the implementation of which commenced in fiscal year 2017, the Company regards the field of factory automation (FA) as one of its core businesses, and has been striving to expand and strengthen it. However, in recent years, amid the need for high value-added and diversified press-related factory automation products, the Company is aiming to further strengthen cooperation with its press business and to enhance the competitiveness of its factory automation products through absorbing and merging with ACCESS, LTD.

#### **21 SEGMENT INFORMATION**

#### (1) Overview of reportable segments

The reportable segments of the Companies are components for which discrete financial information is available and whose operating results are regularly reviewed by management to make decisions about resource allocation and to assess performance.

The Companies operate within a single business related to the manufacture and sale of press machines and their ancillary equipment and auxiliary business such as services.

AIDA plays a key role in the domestic business.

As for the overseas business, each local company in China, Asia (mainly Singapore and Malaysia), Americas (mainly U.S.A.), and Europe (mainly Italy) plays an important role.

Each foreign subsidiary is a single business entity, planning comprehensive business strategies for products and conducting business activities in each area. Accordingly, the Companies consist of geographic segments which have the fundamental function of manufacturing, sales, and service.

Reportable segments are categorized into "Japan," "China," "Asia," "Americas" and "Europe."

#### (2) Basis for calculating sales, profit or loss, assets, and other items by reportable segments

Accounting policies of the segments are substantially the same as those described in "Summary of Significant Accounting Policies."

Operating income or loss is used as reportable segment profit or loss. Segment transactions are inter-company transactions and based on market prices.

#### (3) Information on sales, profit or loss, assets, and other items by reportable segments

|  |           |          |          | Millions of yen    |          |               |                |
|--|-----------|----------|----------|--------------------|----------|---------------|----------------|
| As of and for the year ended March 31, 2021                  | Japan     | China    | Asia     | Americas           | Europe   | Adjustments*1 | Consolidated*2 |
| Sales:   |           |          |          |                    |          |               |                |
| Sales to third parties                                       | ¥27,255   | ¥ 6,435  | ¥ 4,768  | ¥10,214            | ¥ 9,426  | ¥ –           | ¥ 58,099       |
| Inter-segment sales  | 12,981    | 987      | 2,444    | 237                | 158      | (16,808)      | _              |
| Total sales  | 40,237    | 7,422    | 7,212    | 10,451             | 9,584    | (16,808)      | 58,099         |
| Segment profit or loss                                       | 3,087     | (284)    | 673      | 515                | (121)    | (148)         | 3,722          |
| Segment assets   | 80,350    | 10,685   | 10,555   | 9,859              | 12,376   | (16,040)      | 107,787        |
| Others:  |           |          |          |                    |          |               |                |
| Depreciation and amortization                                | 987       | 326      | 275      | 195                | 264      | (1)           | 2,048          |
| Increase in property, plant, equipment and intangible assets | 506       | 17       | 27       | 15                 | 41       |               | 607            |
|  |           |          | Tho      | usands of U.S. dol | lars     |               |                |
| As of and for the year ended March 31, 2021                  | Japan     | China    | Asia     | Americas           | Europe   | Adjustments*1 | Consolidated*2 |
| Sales:   |           |          |          |                    |          |               |                |
| Sales to third parties                                       | \$246,167 | \$58,124 | \$43,063 | \$92,253           | \$85,136 | \$ -          | \$524,744      |
| Inter-segment sales  | 117,246   | 8,916    | 22,077   | 2,141              | 1,431    | (151,813)     | _              |
| Total sales  | 363,413   | 67,041   | 65,141   | 94,394             | 86,567   | (151,813)     | 524,744        |
| Segment profit or loss                                       | 27,889    | (2,565)  | 6,086    | 4,651              | (1,099)  | (1,339)       | 33,623         |
| Segment assets   | 725,706   | 96,507   | 95,338   | 89,052             | 111,781  | (144,876)     | 973,510        |
| Others:  |           |          |          |                    |          |               |                |
| Depreciation and amortization                                | 8,917     | 2,951    | 2,492    | 1,765              | 2,389    | (17)          | 18,498         |
| Increase in property, plant, equipment and intangible assets | 4,572     | 158      | 246      | 137                | 375      |               | 5,490          |
|  |           |          |          | Millions of yen    |          |               |                |
| As of and for the year ended March 31, 2020                  | Japan     | China    | Asia     | Americas           | Europe   | Adjustments*1 | Consolidated*2 |
| Sales:   |           |          |          |                    |          |               |                |
| Sales to third parties                                       | ¥35,988   | ¥6,147   | ¥ 5,160  | ¥11,467            | ¥10,395  | ¥ —           | ¥ 69,159       |
| Inter-segment sales  | 12,667    | 583      | 3,067    | 350                | 794      | (17,463)      | _              |
| Total sales  | 48,655    | 6,731    | 8,228    | 11,817             | 11,189   | (17,463)      | 69,159         |
| Segment profit or loss                                       | 4,726     | 240      | 1,062    | 542                | (243)    | (155)         | 6,173          |
| Segment assets   | 78,123    | 9,718    | 10,341   | 8,436              | 11,077   | (13,582)      | 104,114        |
| Others:  |           |          |          |                    |          |               |                |
| Depreciation and amortization                                | 1,067     | 329      | 277      | 208                | 262      | 0             | 2,146          |
| Increase in property, plant, equipment and intangible assets | 371       | 43       | 389      | 45                 | 88       | _             | 939            |
| *4 Adjustments of calculation at limitation of inter-        |           |          |          |                    |          |               | -              |

<sup>\*1</sup> Adjustments of sales represent elimination of inter-segment transactions.

## (Related Information)

1. Products and service information

|                                   | Millions of yen           |            |          |           |  |  |  |
|-----------------------------------|---------------------------|------------|----------|-----------|--|--|--|
| For the year ended March 31, 2021 | Press machines            | Service    | Others   | Total     |  |  |  |
| Sales to third parties            | ¥41,237                   | ¥12,422    | ¥4,439   | ¥58,099   |  |  |  |
|                                   | Thousands of U.S. dollars |            |          |           |  |  |  |
| For the year ended March 31, 2021 | Press machines            | Service    | Others   | Total     |  |  |  |
| Sales to third parties            | \$372,448                 | \$112,196  | \$40,099 | \$524,744 |  |  |  |
|                                   |                           | Millions o | of yen   |           |  |  |  |
| For the year ended March 31, 2020 | Press machines            | Service    | Others   | Total     |  |  |  |
| Sales to third parties            | ¥48,540                   | ¥14,961    | ¥5,657   | ¥69,159   |  |  |  |

Adjustments of segment profit or loss represent elimination of inter-segment transactions.

Adjustments of segment assets represent elimination between inter-segment receivables and payables.

Adjustments of depreciation and increase in property, plant, equipment and intangible assets represent elimination of inter-segment transactions.

\*2 Segment profit or loss is adjusted to operating income of consolidated statements of income.

#### 2. Geographical information

#### (1) Sales

For the year ended March 31, 2021

| Millions of yen |        |        |         | Thous   | sands of U.S. d | ollars   |          |           |           |
|-----------------|--------|--------|---------|---------|-----------------|----------|----------|-----------|-----------|
| Japan           | U.S.A. | China  | Others  | Total   | Japan           | U.S.A.   | China    | Others    | Total     |
| ¥25,377         | ¥7,518 | ¥7,483 | ¥17,720 | ¥58,099 | \$229,200       | \$67,908 | \$67,585 | \$160,050 | \$524,744 |

For the year ended March 31, 2020

| Million | ns of yen |
|---------|-----------|
| IISΔ    | Others    |

| Japan   | Japan U.S.A. |         | Total   |  |  |
|---------|--------------|---------|---------|--|--|
| ¥34,206 | ¥8,920       | ¥26,032 | ¥69,159 |  |  |

Remark: Sales are presented based on customer location, and they are classified by country.

#### (2) Property, plant and equipment

As of March 31, 2021

| Japan                     | China    | Italy    | U.S.A.   | Malaysia | Others   | Total     |  |
|---------------------------|----------|----------|----------|----------|----------|-----------|--|
| ¥13,437                   | ¥1,313   | ¥2,440   | ¥1,698   | ¥1,217   | ¥1,243   | ¥21,350   |  |
|                           |          |          |          |          |          |           |  |
| Thousands of U.S. dollars |          |          |          |          |          |           |  |
| Japan                     | China    | Italy    | U.S.A.   | Malaysia | Others   | Total     |  |
| \$121,360                 | \$11,867 | \$22,037 | \$15,343 | \$10,993 | \$11,231 | \$192,832 |  |

As of March 31, 2020

#### Millions of yen

| Japan   | China  | Italy  | U.S.A. | Malaysia | Others | Total   |
|---------|--------|--------|--------|----------|--------|---------|
| ¥13,906 | ¥2,124 | ¥2,452 | ¥1,853 | ¥1,341   | ¥585   | ¥22,263 |

(Reportable segment information for impairment loss on fixed assets)

For the year ended March 31, 2021

#### Millions of yen Americas

| Japan | China   | Asia | Americas          | Europe | Adjustments | Total   |  |
|-------|---------|------|-------------------|--------|-------------|---------|--|
| ¥—    | ¥686    | ¥—   | ¥- ¥-             |        | ¥—          | ¥686    |  |
|       |         | Thou | ısands of U.S. do | ollars |             |         |  |
| Japan | China   | Asia | Americas          | Europe | Adjustments | Total   |  |
| \$-   | \$6,204 | \$-  | \$-               | \$-    | \$-         | \$6,204 |  |

For the year ended March 31, 2020

## Millions of yen

| Japan | China | Asia | Americas | Europe | Adjustments | Total |
|-------|-------|------|----------|--------|-------------|-------|
| ¥24   | ¥150  | ¥—   | ¥—       | ¥—     | ¥—          | ¥174  |

(Reportable segment information for amortization and balance of goodwill)

There is no amortization and ending balance of goodwill recorded as of and for the years ended March 31, 2021 and 2020.

(Reportable segment information for gain on bargain purchase)

There is no gain on bargain purchase recorded for the years ended March 31, 2021 and 2020.

## **22 STOCK OPTIONS**

The number of common shares to be granted for stock options is as follows:

| Fiscal year | Grantees      | Number of common shares granted (shares) | Grant date         | Exercise<br>price per<br>share (yen) | Exercise periods                              |
|-------------|---------------|--|--------------------|--------------------------------------|---|
| 2007        | Directors (4) | 22,000                                   | September 26, 2007 | 1                                    | From September 27, 2007 to September 26, 2037 |
| 2008        | Directors (6) | 36,000                                   | September 25, 2008 | 1                                    | From September 26, 2008 to September 25, 2038 |
| 2009        | Directors (6) | 85,000                                   | September 25, 2009 | 1                                    | From September 26, 2009 to September 25, 2039 |
| 2010        | Directors (6) | 79,000                                   | September 24, 2010 | 1                                    | From September 25, 2010 to September 24, 2040 |
| 2011        | Directors (7) | 57,000                                   | September 29, 2011 | 1                                    | From September 30, 2011 to September 29, 2041 |
| 2012        | Directors (6) | 62,000                                   | November 29, 2012  | 1                                    | From November 30, 2012 to November 29, 2042   |
| 2013        | Directors (6) | 39,000                                   | September 26, 2013 | 1                                    | From September 27, 2013 to September 26, 2043 |
| 2014        | Directors (6) | 28,000                                   | September 29, 2014 | 1                                    | From September 30, 2014 to September 29, 2044 |
| 2015        | Directors (6) | 22,000                                   | September 28, 2015 | 1                                    | From September 29, 2015 to September 28, 2045 |
| 2016        | Directors (5) | 25,000                                   | September 29, 2016 | 1                                    | From September 30, 2016 to September 29, 2046 |

A summary of stock option activity is as follows:

| Granted fiscal year                                      | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Exercise price per share (yen)                           | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| Average stock price when exercised (yen)                 | 720    | 720    | 720    | 720    | 720    | 720    | 720    | 720    | 720    | 720    |
| Fair value per share when granted (yen)                  |        |        |        |        |        |        |        |        |        |        |
| Share subscription rights which are not yet vested       |        |        |        |        |        |        |        |        |        |        |
| Outstanding as of April 1, 2020 (shares)                 | _      | _      | _      | _      | _      | _      | _      | _      | _      | _      |
| Granted (shares)   | _      | _      | _      | _      | _      | _      | _      | _      | _      | _      |
| Forfeited (shares)                                       | _      | _      | _      | _      | _      | _      | _      | _      | _      | _      |
| Vested (shares)  |        |        |        |        |        |        |        |        |        |        |
| Outstanding as of March 31, 2021 (shares)                |        |        |        |        |        |        |        |        |        |        |
| Share subscription rights which have already been vested |        |        |        |        |        |        |        |        |        |        |
| Outstanding as of April 1, 2020 (shares)                 | 15,000 | 21,000 | 47,000 | 41,000 | 33,000 | 37,000 | 26,000 | 17,000 | 16,000 | 21,000 |
| Vested (shares)  | _      | _      | _      | _      | _      | _      | _      | _      | _      | _      |
| Exercised (shares)                                       | 3,000  | 5,000  | 12,000 | 11,000 | 11,000 | 14,000 | 11,000 | 7,000  | 6,000  | 8,000  |
| Forfeited (shares)                                       |        |        |        |        |        |        |        |        |        |        |
| Outstanding as of March 31, 2021 (shares)                | 12,000 | 16,000 | 35,000 | 30,000 | 22,000 | 23,000 | 15,000 | 10,000 | 10,000 | 13,000 |

Because it is difficult to reasonably estimate the number of forfeited options in the future, the number of vested options is calculated based on historical data for the options that have not yet been vested, and the number.

## **23 SUBSEQUENT EVENTS**

## 1. Appropriation of retained earnings

On June 28, 2021, at the General Meeting of Shareholders, the following appropriation of retained earnings was approved:

| Cook dividende (VOC 00 /LLC (to 10) per ebere)  | Millions of yen | U.S. dollars |
|---|-----------------|--------------|
| Cash dividends (¥20.00 (U.S. \$0.18) per share) | ¥1,263          | \$11,408     |

The amount includes dividends of ¥69 million (U.S. \$625 thousand) on shares (3,464,000 shares as of March 31, 2021) held by the Trust Account E.

## **Independent Auditor's Report**

The Board of Directors AIDA ENGINEERING, LTD.

## **Opinion**

We have audited the accompanying consolidated financial statements of AIDA ENGINEERING, LTD. and its consolidated subsidiaries (the Group), which comprise the consolidated balance sheet as at March 31, 2021, and the consolidated statements of income, comprehensive income, changes in net assets, and cash flows for the year then ended, and notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2021, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters.

Estimation of total cost of construction in applying percentage of completion method

## Description of Key Audit Matter

## Auditor's Response

AIDA ENGINEERING, LTD. (the Company) and its consolidated subsidiaries (the Group) are engaged in the manufacture and sale of press machines and other products. Particularly for medium and large-sized press machines, each product is highly customized and requires a certain period of time to complete because it must meet the specifications of each client.

As stated in "2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (17) Recognition of material sales and cost of sales, and (19) Significant accounting estimates" in the notes to the consolidated financial statements, the Group has adopted the percentage of completion method (estimation of the percentage of completion of construction work is based on the cost ratio method) for construction projects for which the outcome of the construction activity is deemed certain by the end of the current fiscal year. The amount of net sales recognized based on the percentage of completion method for the current fiscal year is \\$23,347 million, which accounted for 40% of consolidated net sales.

In applying the percentage of completion method, it is necessary to reasonably estimate the total amount of construction project revenue, the total amount of construction project cost, and the degree of completion at the end of the fiscal year. The percentage of completion method is based on the ratio of the cost incurred to total cost of construction at the end of the fiscal year.

In the manufacturing of press machines, etc., of the Group, the basic specifications and work processes are based on the instructions of customers, and it is difficult to apply a uniform standard in determining the estimated total cost of construction. Therefore, the estimation of the total cost of construction involves certain assumptions and judgments by persons in charge of the cost control department with expertise and experience in construction work, and therefore is subject to uncertainty.

In order to evaluate the appropriateness of the estimation of the total cost of construction in applying the percentage of completion method, we conducted the following audit procedures.

- (1) Assessment of internal control
  - We assessed the status of the following internal controls of the Group regarding the estimation of total construction costs.
- Control of estimation of total cost of construction and calculation of progress of construction.
- System for timely monitoring changes in profit or loss on construction projects and comparisons of the degree of progress of construction projects with actual budget results, etc. by the person in charge of the cost control division.
- (2) Evaluation of the reasonableness of the estimate of the total cost of construction
  - In light of the details related to the construction contract amount, construction profit or loss, construction specifications, and progress of construction, we identified construction projects with relatively high uncertainty in estimating the total construction cost and performed the following procedures.
- We reviewed the total cost of the construction project against the cost estimate data on which it was based, and examined whether the cost of manufacturing the machine to the specifications agreed with the customer was included in the cost estimate.
- In order to examine whether the total amount of construction costs is reviewed in a timely and appropriate manner, we reviewed the documentation of internal meetings regarding the review of construction costs and made inquiries with the person in charge of the cost control division about the judgment as to whether the total amount of construction costs should be reviewed.

In addition, changes in contract details, unit prices of materials, manufacturing man-hours, etc. may occur during the course of construction, and conducting a timely and appropriate review of the total cost of construction is complicated.

Based on the above, we concluded that the estimation of the total cost of construction is particularly significant in the current fiscal year for the calculation of construction revenue and the percentage of completion, and therefore, it is a key audit matter.

- In the case of construction projects where the degree of progress has fluctuated beyond a certain range set by the auditor based on cost accrual patterns involving similar projects in the past, we made inquiries with the person in charge of the cost control division about the reasons for such fluctuations and examined the reasonableness of the answers in light of the process schedule and cost accrual status.
- We evaluated the process of estimating the total cost of construction by comparing initially estimated amounts with finalized amounts and examining the details of any differences.

Impairment of property, plant and equipment and intangible assets related to AIDA PRESS MACHINERY SYSTEMS CO., LTD.

## Description of Key Audit Matter

## As stated in "2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (19) Significant accounting estimates and 14. LOSS ON IMPAIRMENT OF FIXED ASSETS" in the notes to the consolidated financial statements. the Company recognized impairment loss of ¥686 million during the year ended March 31, 2021 on property, plant and equipment and intangible assets in the amount of ¥1,937 million (book value before impairment loss recognition) related to AIDA **PRESS** MACHINERY SYSTEMS CO., LTD., a consolidated subsidiary that manufactures press machines in China due to a decline in profitability caused by changes in the business environment.

## Auditor's Response

With the involvement of the component auditor of AIDA PRESS MACHINERY SYSTEMS CO., LTD., the audit procedures we performed to assess impairment loss on property, plant and equipment and intangible assets of AIDA PRESS MACHINERY SYSTEMS CO., LTD. include the following, among others:

- We compared the cash flow projection period with the remaining economic useful lives of the major assets.
- We compared the estimated future cash flows with the business plan approved by the Board of Directors to evaluate whether the estimates are based on assumptions and forecasts that reflect the circumstances unique to the entity.

Whenever there are indications of impairment for an asset or an asset group, the Company determines whether or not the recognition of impairment loss is necessary. When the Company determines that an impairment loss should be recognized, the Company reduces the carrying amount to the recoverable amount and recognizes the difference as an impairment loss. The Company classifies AIDA PRESS MACHINERY SYSTEMS CO., LTD. as an asset group, and in assessing the amount of impairment loss on property, plant and equipment and intangible assets of AIDA PRESS MACHINERY SYSTEMS CO., LTD., the Company measures the recoverable amount of the asset group based on its value in use. Value in use is calculated as the present value of estimated future cash flows. The estimated future cash flows generated from the continued use of an asset group are determined based on the business plan approved by the Board of Directors.

As stated in "2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (19) Significant accounting estimates" in the notes to consolidated financial statements, significant assumptions in estimating the present value of estimated future cash flows include expected orders and gross margin for major products, which serve as the basis of the business plan, the market growth rates and the discount rates.

Given that the significant assumptions used to estimate the present value of estimated future cash flows are subject to uncertainty and require management's judgement, we determined impairment of property, plant and equipment to be a key audit matter.

- We compared the Company's business plan for prior years with actual results to evaluate the effectiveness of management's estimation process.
- with the involvement of valuation specialists of our network firm, we assessed the reasonableness of the valuation methodologies used by the Company considering relevant accounting standards and the discount rates and real estate valuation by checking the consistency of the inputs used to calculate the discount rates and real estate valuation with publicly available data.
- The audit procedures we performed to evaluate expected orders, gross margin for the major products and market growth rates, which serve as the basis of the business plan and are important assumptions, include the following, among others:
- (1) We assessed the expected orders by discussing with the sales manager and inspecting the construction contracts, quotations and business records.
- (2) We assessed the gross margin by conducting trend analyses based on past performance by product.
- (3) We assessed the market growth rates by discussing with the management and inspecting the market forecast reports prepared by third parties.
- (4) We conducted a sensitivity analysis, taking into account possible fluctuations due to future uncertainties.

## Responsibilities of Management, the Corporate Auditor and the Board of Corporate Auditors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern and disclosing, as required by accounting principles generally accepted in Japan, matters related to going concern.

The Corporate Auditor and the Board of Corporate Auditors are responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Consider internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances for our risk assessments, while the purpose of the audit of
  the consolidated financial statements is not expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation in accordance with accounting principles generally accepted in Japan.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Corporate Auditor and the Board of Corporate Auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Independent Auditor's Report**

We also provide the Corporate Auditor and the Board of Corporate Auditors with a statement that we have complied with the ethical requirements regarding independence that are relevant to our audit of the financial statements in Japan, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Corporate Auditor and the Board of Corporate Auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2021 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 3 to the consolidated financial statements.

Ernst & Young ShinNihon LLC Tokyo, Japan

June 28, 2021

/s/ Yoshihiro Sugimoto
Designated Engagement Partner
Certified Public Accountant

/s/ Masanobu Saito
Designated Engagement Partner
Certified Public Accountant