

Presentation of Consolidated Financial Results
for the 1st Quarter of the FY Ended March 31, 2018
(from Apr. 2017 to Jun. 2017)

AIDA



Highlights of Consolidated Results Summary of P/L



(JPY mil.)		FY2017	FY2018	Fluctuation	
		1Q (3M)	1Q (3M)	Amount	%
Net Sales		15,338	15,792	454	3.0%
Cost of Sales		11,784	12,147	363	3.1%
Gross Profit		3,553	3,644	90	2.6%
<Gross Profit ratio>		23.2%	23.1%		(Δ0.1P)
Selling, general & administrative expenses		2,287	2,329	41	1.8%
Operating Income		1,266	1,315	49	3.9%
<Operating Income ratio>		8.3%	8.3%		(Δ0.0P)
Ordinary Income		1,378	1,259	Δ 118	Δ8.6%
Income Before Income Taxes		1,377	1,259	Δ 118	Δ8.6%
Net Income		988	977	Δ 11	Δ1.1%
Exchange Rate	1USD=	¥108.33	¥111.17	¥2.84	2.6%
	1EUR=	¥122.33	¥122.12	¥-0.21	-0.2%

<Summary>

Orders expanded sharply from previous FY, but contribution to the net sales would be after 2Q.

Net sales:

Net sales increased by 3.0% from previous FY. This increase was mainly due to increase of automotive related sales in Japan and U.S.A.

Gross Profit:

Gross profit increased by 2.6% from previous FY, mainly due to increase of net sales.

Operating Income:

Operating income increased by 3.9% from previous FY. SG&A cost of 96Myen associated with AIDA 100th anniversary was absorbed by GP increase and other cost-cutting.

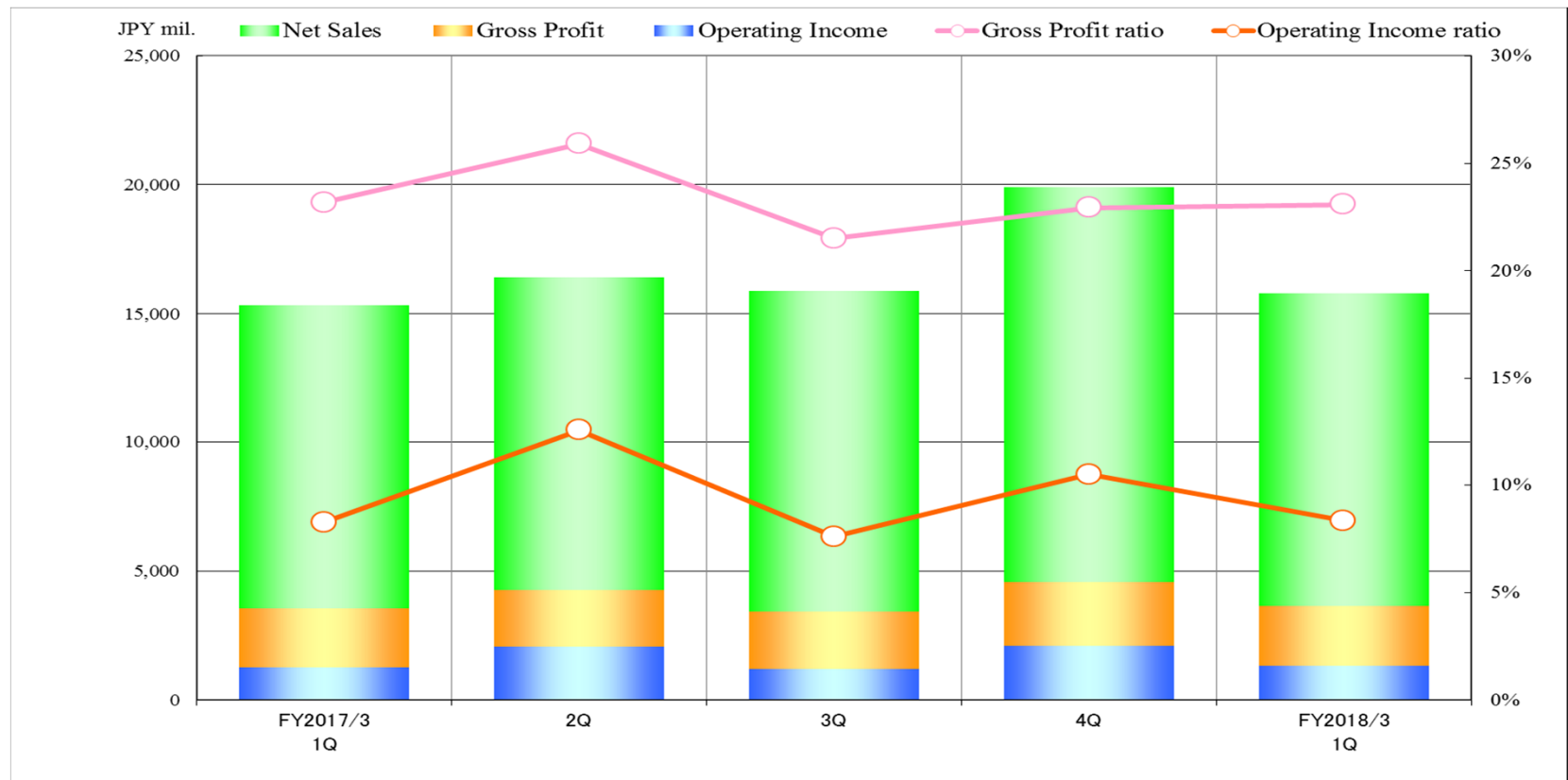
Ordinary Income:

Ordinary income decreased by 8.6% from previous FY, mainly due to depreciation of foreign-currency- denominated assets against local currency of overseas subsidiaries.

Net Income:

Net income decreased by 1.1% from previous FY, mainly due to decrease of ordinary income.

Quarterly Financial Performances



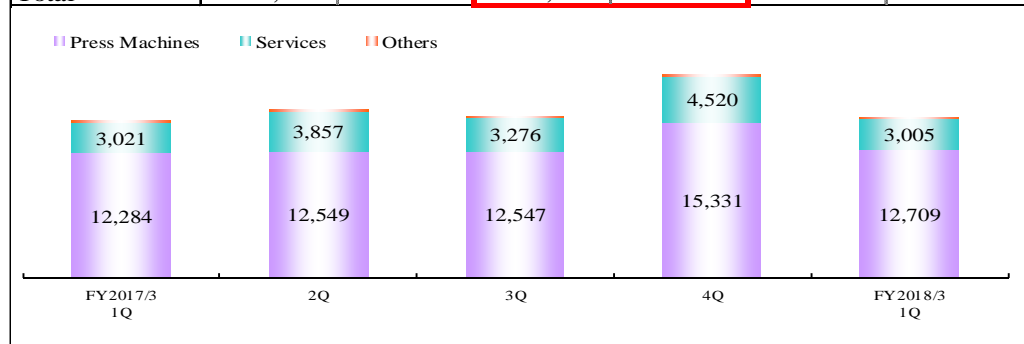
		FY2017				FY2018
		1Q	2Q	3Q	4Q	1Q
	Net Sales	15,338	16,430	15,882	19,897	15,792
	Gross Profit	3,553	4,256	3,414	4,562	3,644
	Operating Income	1,266	2,059	1,205	2,087	1,315
	Gross Profit ratio	23.2%	25.9%	21.5%	22.9%	23.1%
	Operating Income ratio	8.3%	12.5%	7.6%	10.5%	8.3%

Sales (by Business/Customer/Geographic segment)



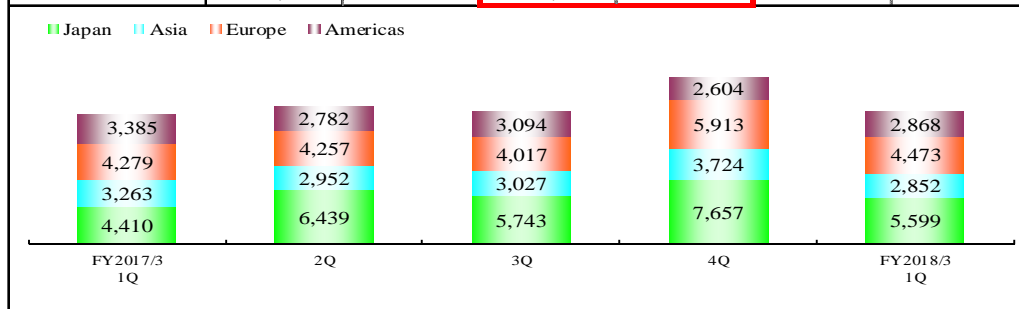
Sales by Business segment

(JPY mil.)	FY2017 1Q		FY2018 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Press Machines	12,284	80.1%	12,709	80.5%	425	3.5%
Services	3,021	19.7%	3,005	19.0%	Δ 15	Δ 0.5%
Others	32	0.2%	77	0.5%	44	136.8%
Total	15,338	100.0%	15,792	100.0%	454	3.0%



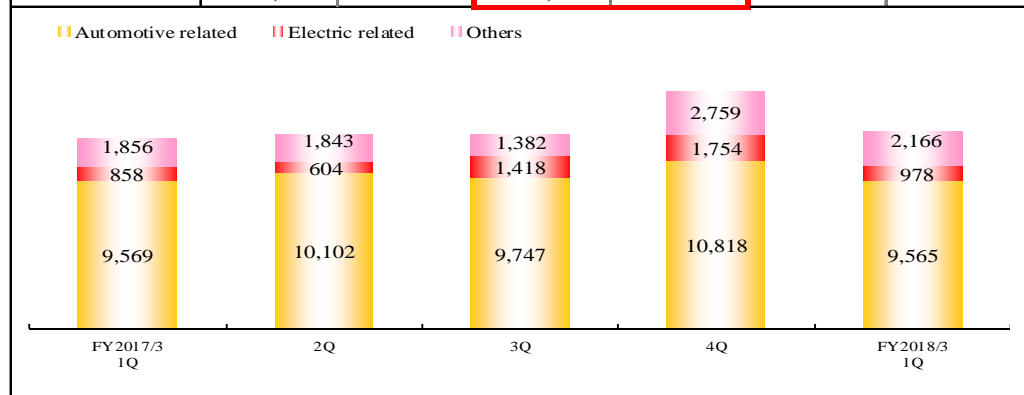
Sales by Geographic segment

(JPY mil.)	FY2017 1Q		FY2018 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Japan	4,410	28.8%	5,599	35.5%	1,188	26.9%
Asia	3,263	21.3%	2,852	18.1%	Δ 411	Δ 12.6%
Americas	4,279	27.9%	4,473	28.3%	193	4.5%
Europe	3,385	22.1%	2,868	18.2%	Δ 516	Δ 15.3%
Total	15,338	100.0%	15,792	100.0%	454	3.0%

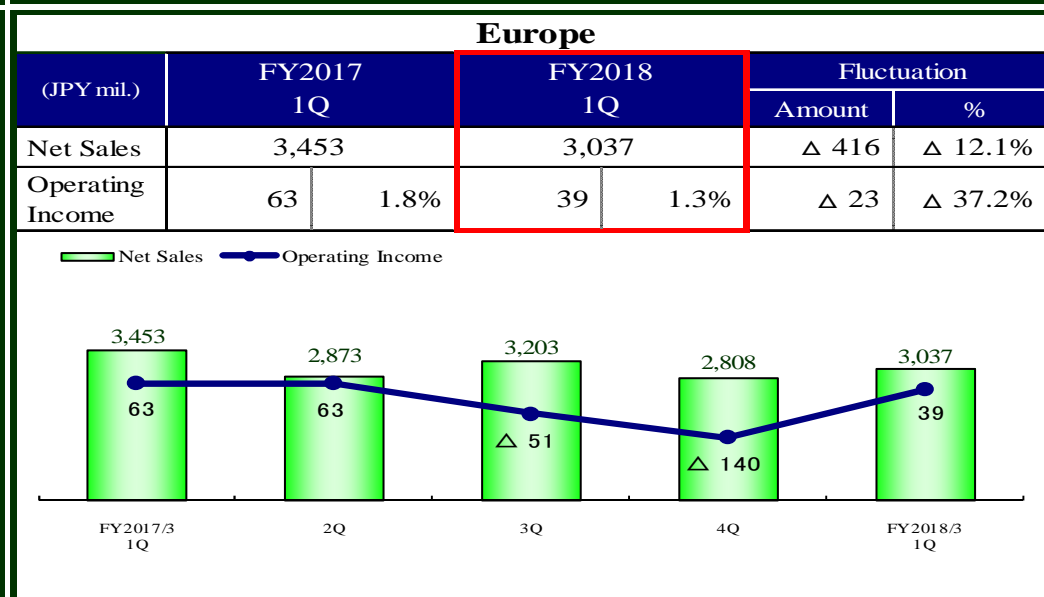
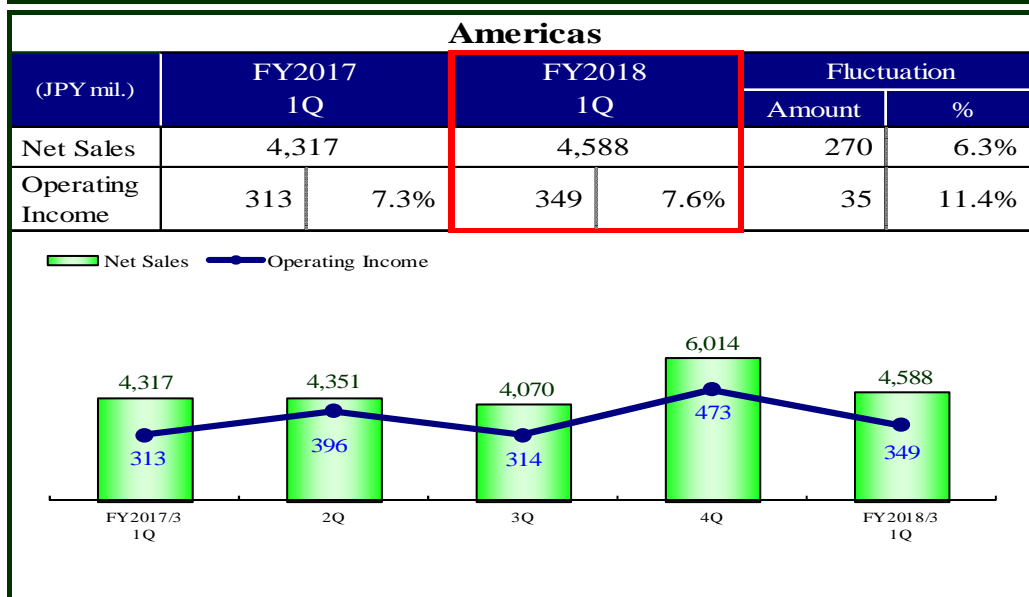
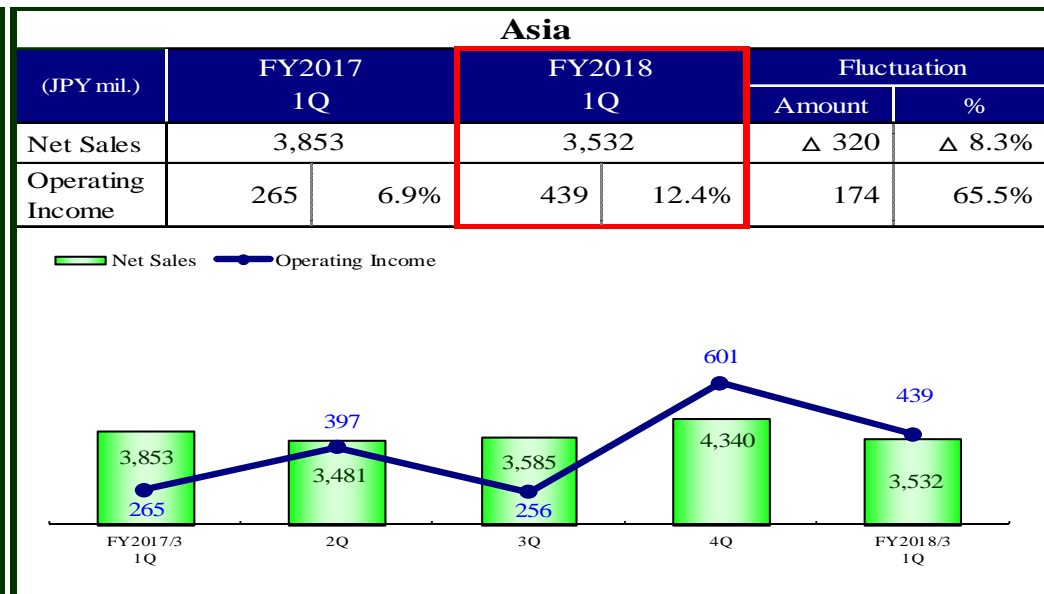
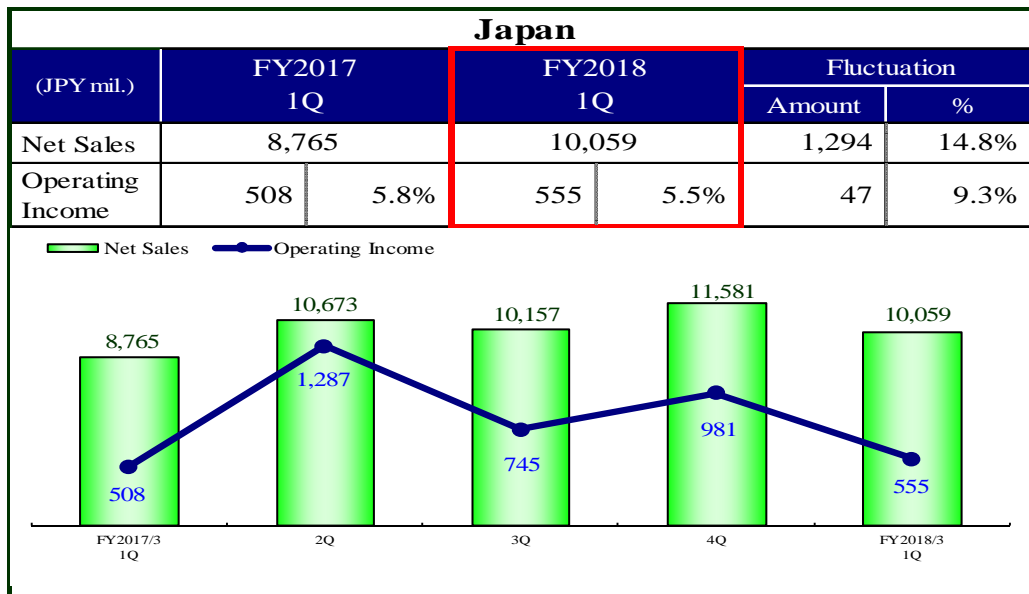


Sales (press machines) by Customer industry

(JPY mil.)	FY2017 1Q		FY2018 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Automotive related	9,569	77.9%	9,565	75.3%	Δ 4	Δ 0.0%
Electric related	858	7.0%	978	7.7%	119	13.9%
Other industries	1,856	15.1%	2,166	17.0%	310	16.7%
Total	12,284	100.0%	12,709	100.0%	425	3.5%



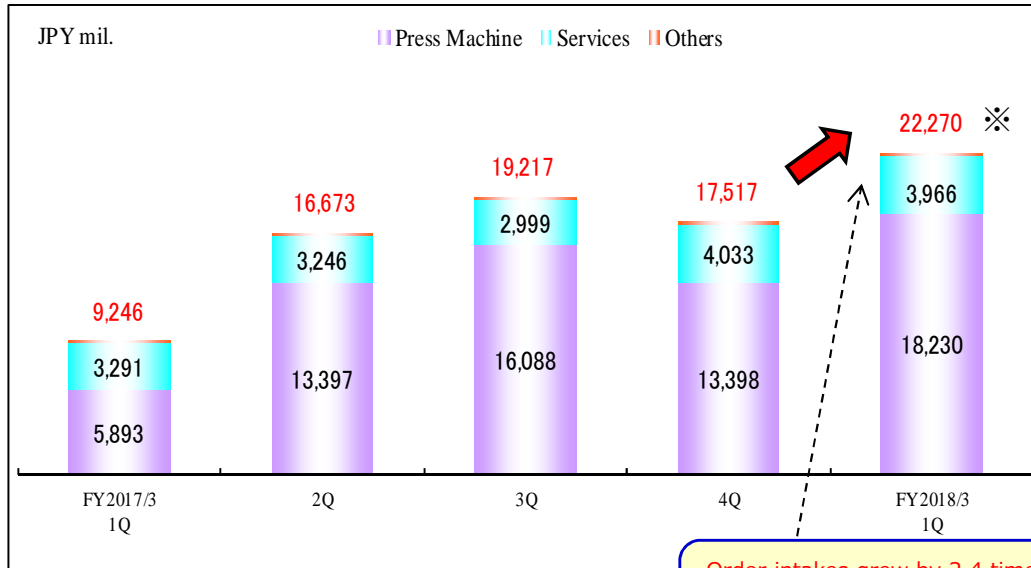
Sales / Operating Income (by Geographic segment)



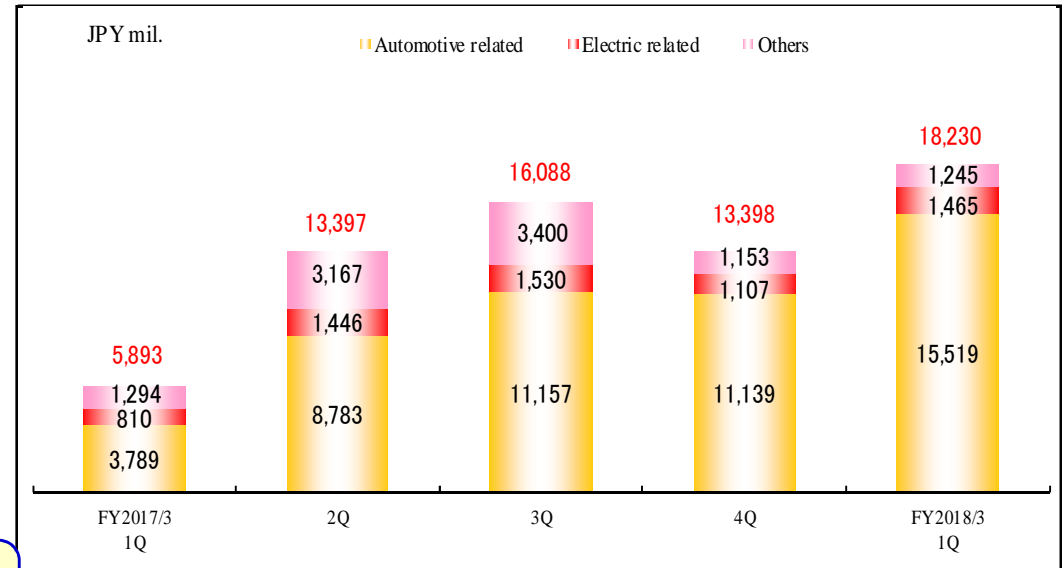
Orders Intake & Backlog (by Business/Customer/Geographic segment)



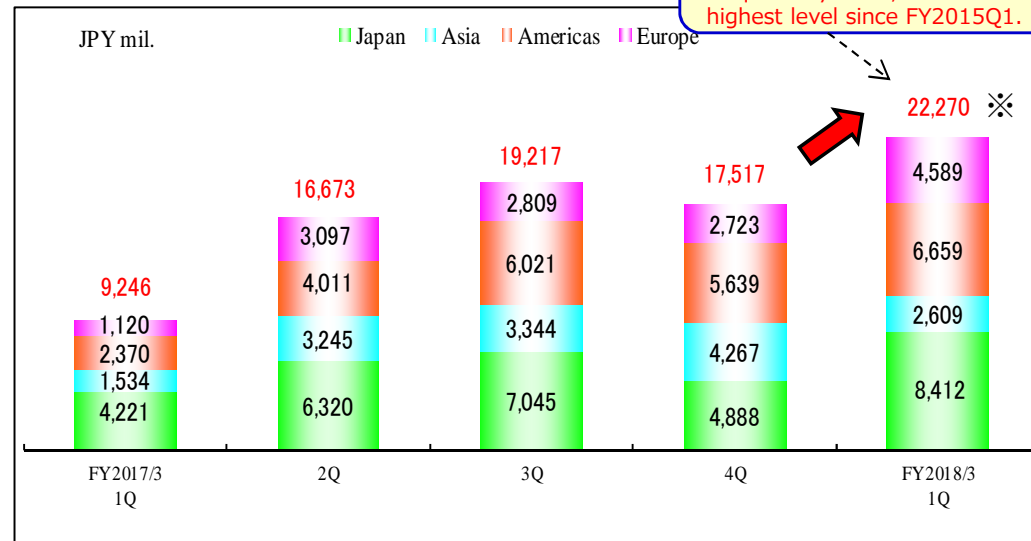
Orders Intake by Business Segment



Orders Intake by Customer Industry (Press Machines)

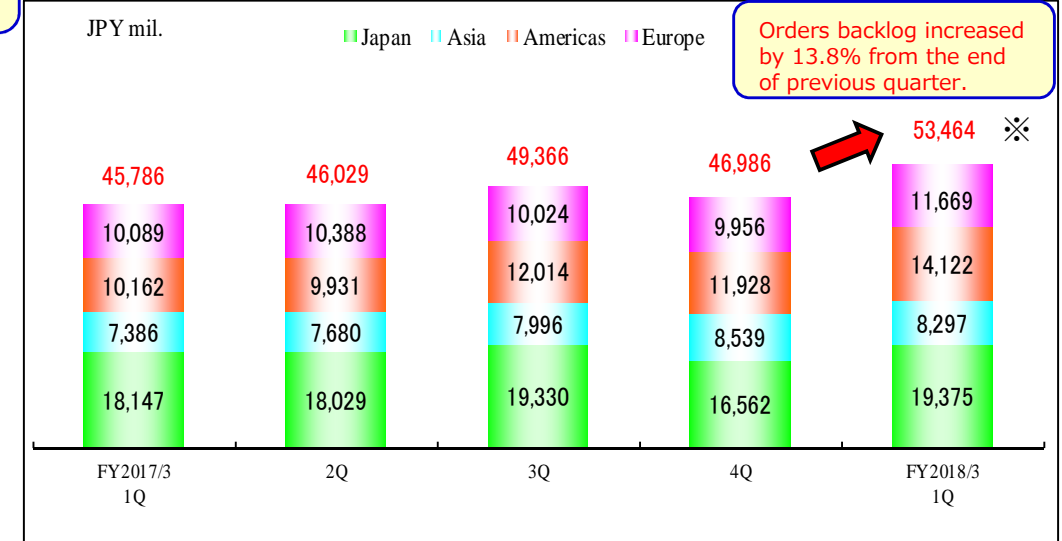


Orders Intake by Geographic Segment



Order intakes grew by 2.4 times from 1Q of previous FY. In quarterly basis, it was the highest level since FY2015Q1.

Orders Backlog by Geographic Segment



Orders backlog increased by 13.8% from the end of previous quarter.

Major Changes on Balance Sheet



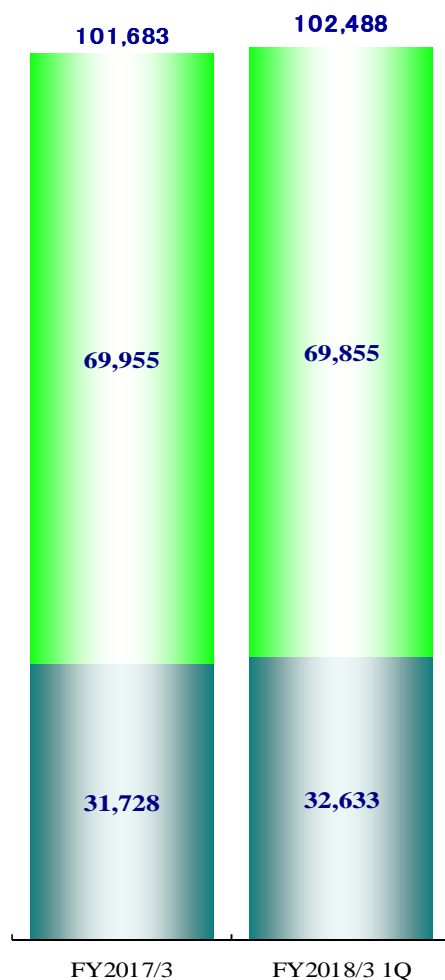
Assets

(JPY mil.)

■ Fixed assets ■ Current assets

VS end of Mar. 2017

Total assets + 805



Current assets Δ 99
 Cash on hand and at bank and Short-term securities Δ 756
 Inventories + 843

Fixed assets + 905
 Property, plant and equipment + 491
 Investment securities + 313

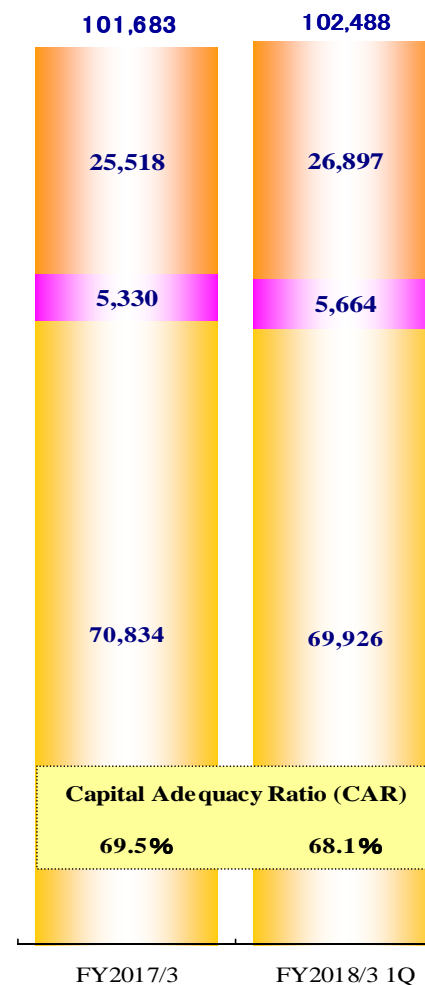
Liabilities and Net Assets

(JPY mil.)

■ Current liabilities
 ■ Long-term liabilities
 ■ Net assets

VS end of Mar. 2017

Total current liabilities + 1,713

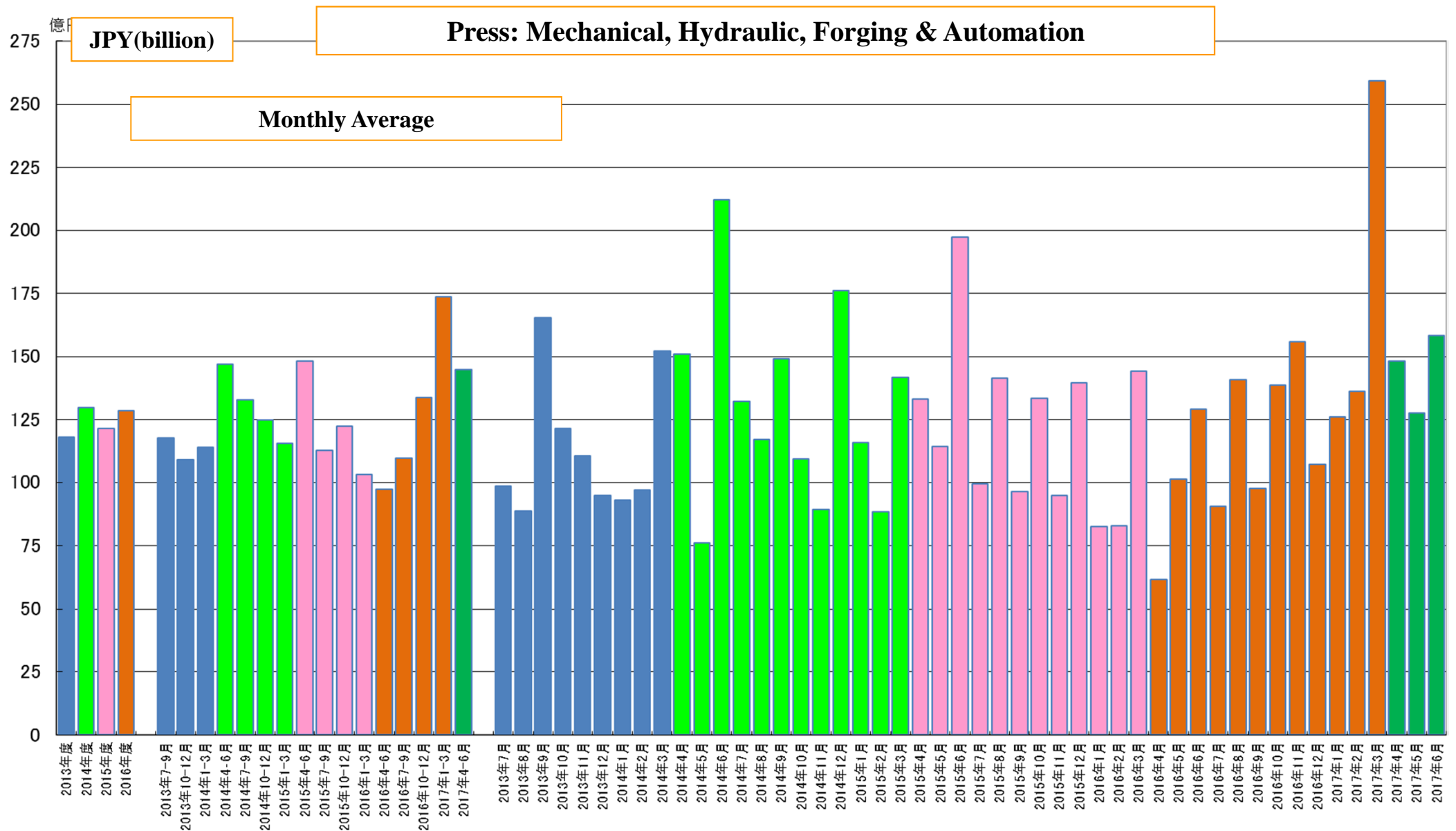


Current liabilities + 1,379
 Advances from customers on contracts + 1,223
 Other current liabilities + 1,007
 Accrued bonuses for employees Δ 513

Net assets Δ 908
 Retained earnings Δ 1,625
 Foreign currency translation adjustments + 604

Capital Adequacy Ratio (CAR)
 69.5% 68.1%

(for Reference) Statistics of Forming Machinery Industry

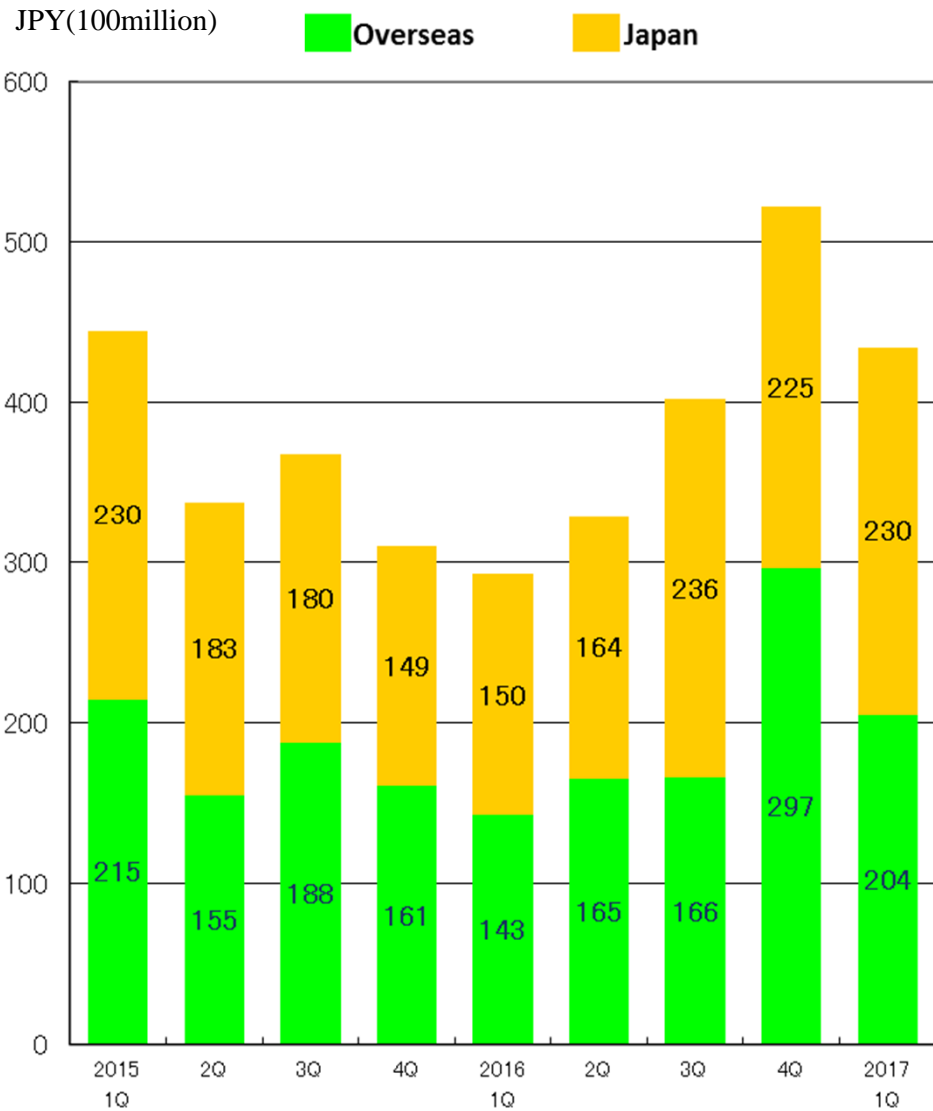


Place of origin: JFMA

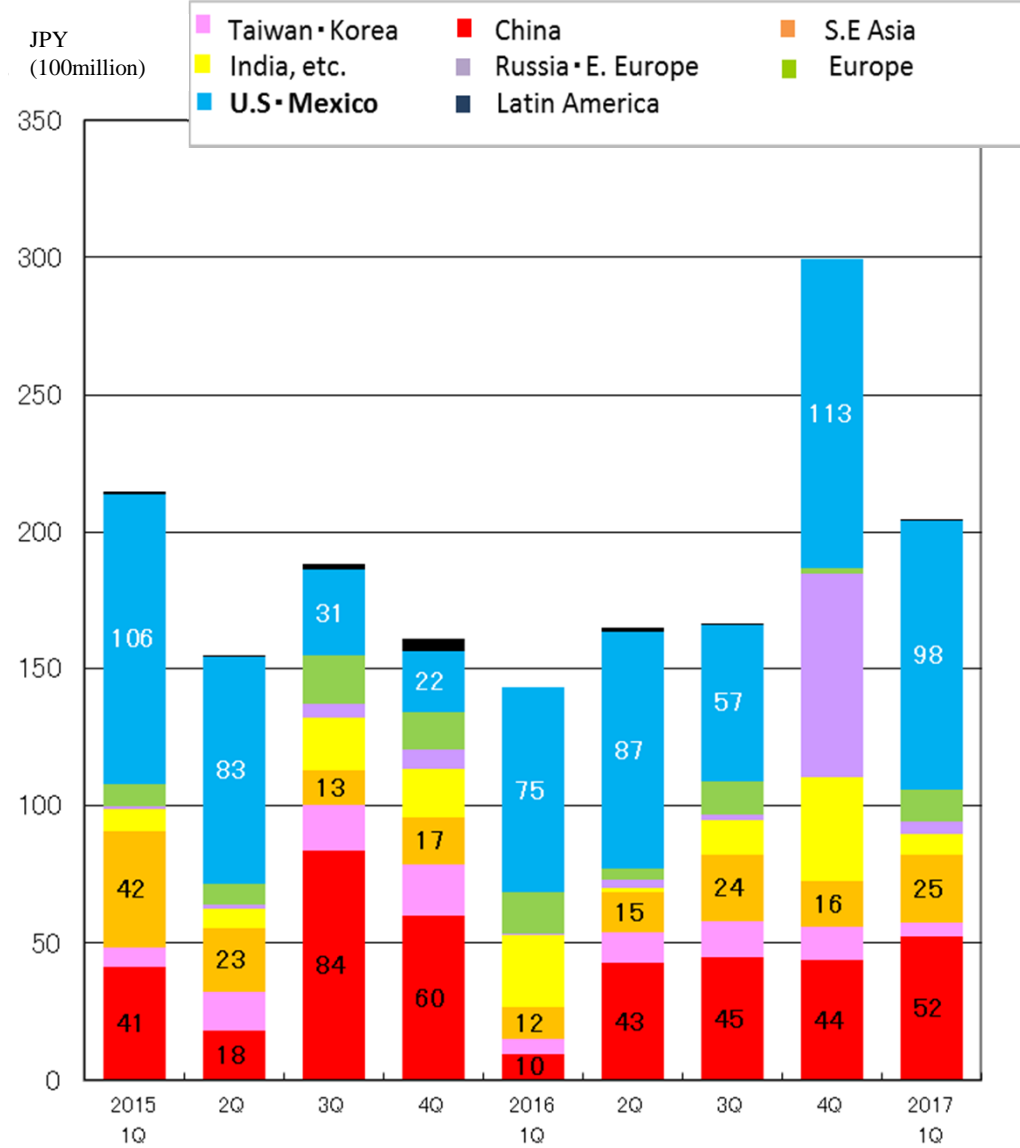
(for Reference) Statistics of Forming Machinery Industry- 2)



Trend of Order Intake



Trend of Order Intake (Overseas) by Geographic Segment



Remarks



Cautions about forecast statements contained in this package

- **The information in this package contains future forecasts.**
- **Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.**
- **Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.**

August 2017

AIDA ENGINEERING, LTD.