

**Presentation of Consolidated Financial Results
for the 3rd Quarter of the FY Ended March 31, 2017
(from Apr. 2016 to Dec. 2016)**

AIDA



Highlights of Consolidated Results Summary of P&L

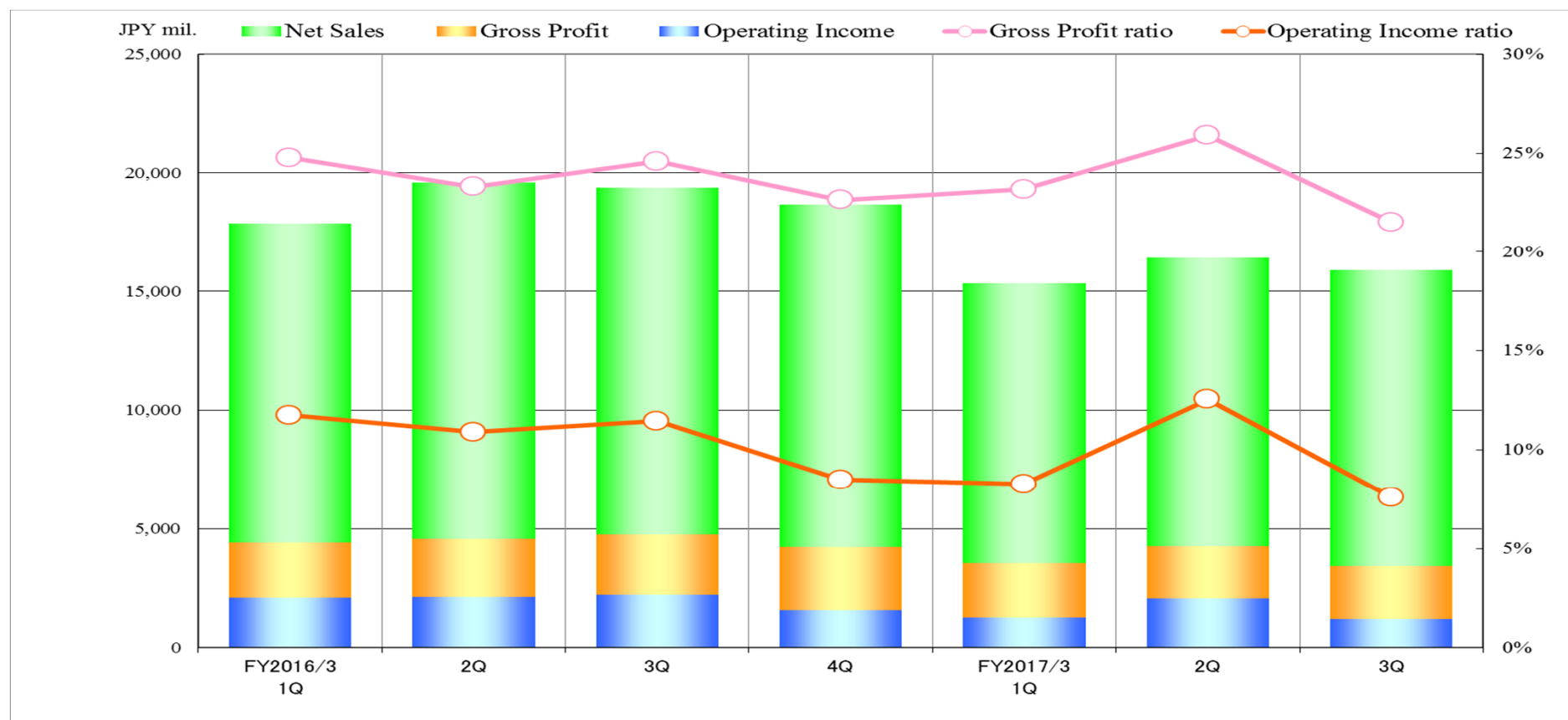


(JPY mil.)		FY2016	FY2017	Fluctuation	
		3Q (9M)	3Q (9M)	Amount	%
Net Sales		56,861	47,650	△ 9,211	△16.2%
Cost of Sales		43,100	36,426	△ 6,673	△15.5%
Gross Profit		13,760	11,223	△ 2,537	△18.4%
<Gross Profit ratio>		24.2%	23.6%		(△0.6P)
Selling, general & administrative expenses		7,306	6,692	△ 613	△8.4%
Operating Income		6,454	4,530	△ 1,923	△29.8%
<Operating Income ratio>		11.4%	9.5%		(△1.9P)
Ordinary Income		6,939	4,794	△ 2,144	△30.9%
Income Before Income Taxes		6,926	4,774	△ 2,152	△31.1%
Net Income		4,706	3,410	△ 1,295	△27.5%
Exchange Rate	1USD=	¥121.68	¥106.71	¥-14.97	-12.3%
	1EUR=	¥134.43	¥118.15	¥-16.28	-12.1%

<Summary>

Net Sales:	Net sales declined by 9.2 billion yen (by 16.2%) from 3Q of previous FY. The decline was due to the stronger yen and decrease of automotive related sales in Japan and Asia. The impact of yen appreciation to the net sales decline is approximately 4.1 billion yen.
Gross Profit:	Gross profit decreased by 2.5 billion yen (by 18.4%) from 3Q of previous FY. The decrease was due to yen appreciation and decrease of net sales. The impact of yen appreciation to the profit decrease is around 0.8 billion yen.
Operating Income:	Operating income decreased by 1.9 billion yen (by 29.8%) from 3Q of previous FY due to decrease of the gross profit. The impacts of yen appreciation to the income decrease is approximately 0.5 billion yen.
Ordinary Income:	Ordinary income decreased by 30.9% from 3Q of the previous FY, due to decline of non-operating income caused by reduction in foreign exchange gain.
Net Income:	Net income decreased by 27.5% from 3Q of previous FY due to the decrease of ordinary income.

Trend of Sales, Gross Profit and Operating Income

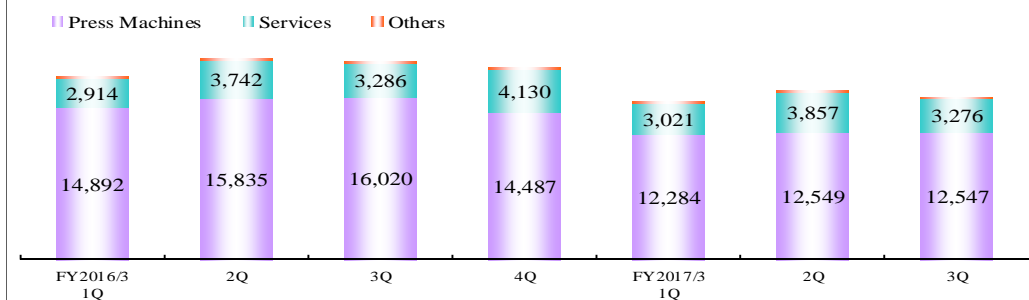


	FY2016				FY2017		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Net Sales	17,857	19,611	19,393	18,668	15,338	16,430	15,882
Gross Profit	4,421	4,572	4,767	4,225	3,553	4,256	3,414
Operating Income	2,097	2,136	2,221	1,583	1,266	2,059	1,205
Gross Profit ratio	24.8%	23.3%	24.6%	22.6%	23.2%	25.9%	21.5%
Operating Income ratio	11.7%	10.9%	11.5%	8.5%	8.3%	12.5%	7.6%

Sales to Third Party (by Business/Customer/Geographic segment)

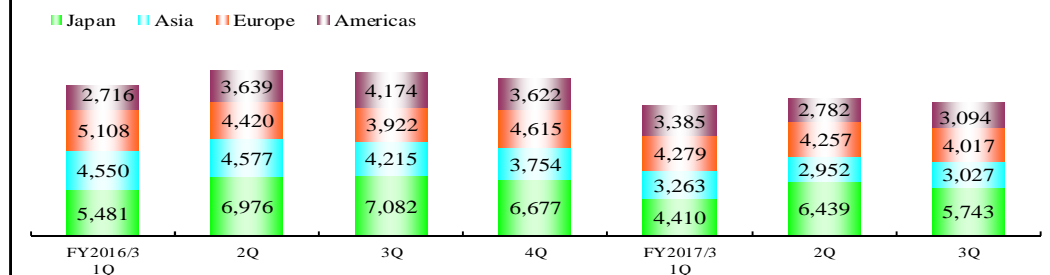
Sales by Business segment

(JPY mil.)	FY2016 3Q (9M)		FY2017 3Q (9M)		Fluctuation	
	Amount	%	Amount	%	Amount	%
Press Machines	46,747	82.2%	37,380	78.4%	Δ 9,367	Δ 20.0%
Services	9,942	17.5%	10,154	21.3%	211	2.1%
Others	172	0.3%	116	0.2%	Δ 56	Δ 32.6%
Total	56,861	100.0%	47,650	100.0%	Δ 9,211	Δ 16.2%



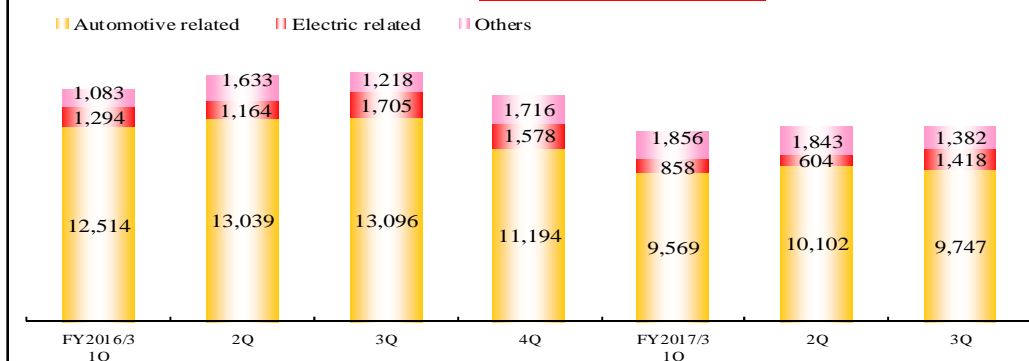
Sales by Geographic segment

(JPY mil.)	FY2016 3Q (9M)		FY2017 3Q (9M)		Fluctuation	
	Amount	%	Amount	%	Amount	%
Japan	19,539	34.4%	16,592	34.8%	Δ 2,946	Δ 15.1%
Asia	13,342	23.5%	9,242	19.4%	Δ 4,100	Δ 30.7%
Americas	13,450	23.7%	12,553	26.3%	Δ 896	Δ 6.7%
Europe	10,529	18.5%	9,261	19.4%	Δ 1,267	Δ 12.0%
Total	56,861	100.0%	47,650	100.0%	Δ 9,211	Δ 16.2%

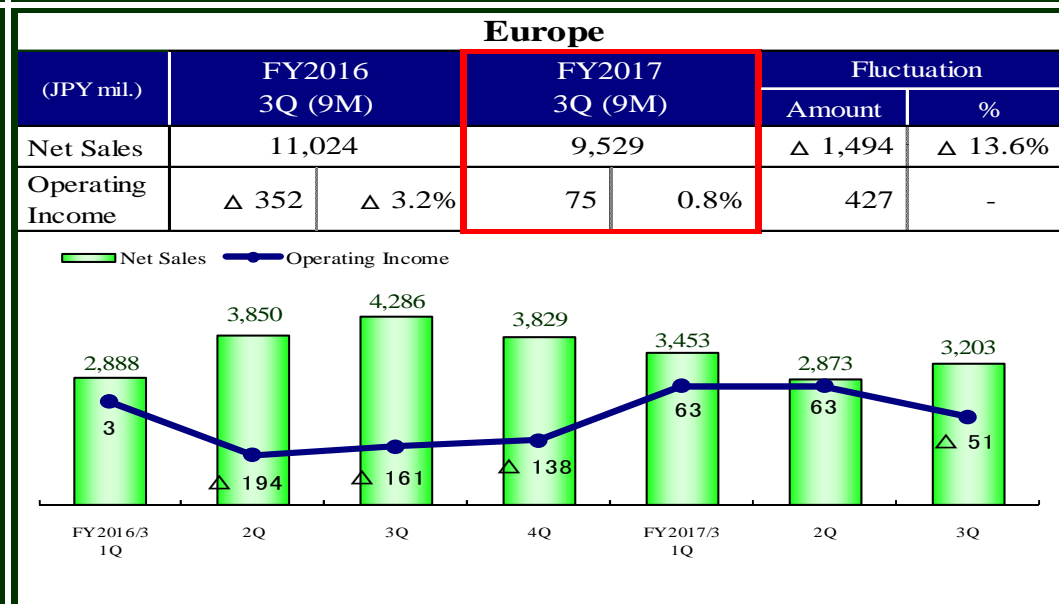
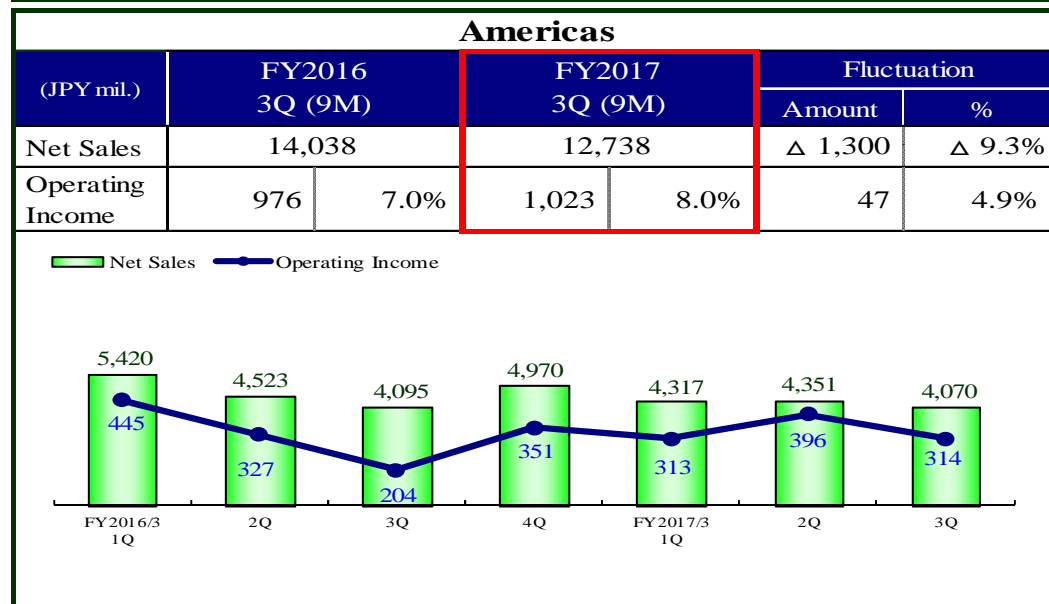
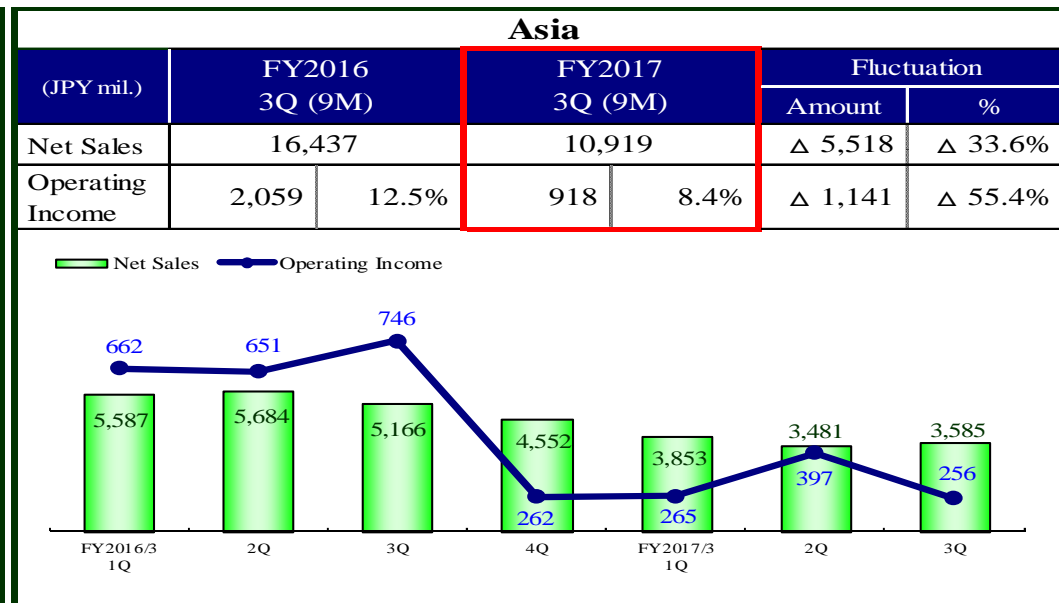
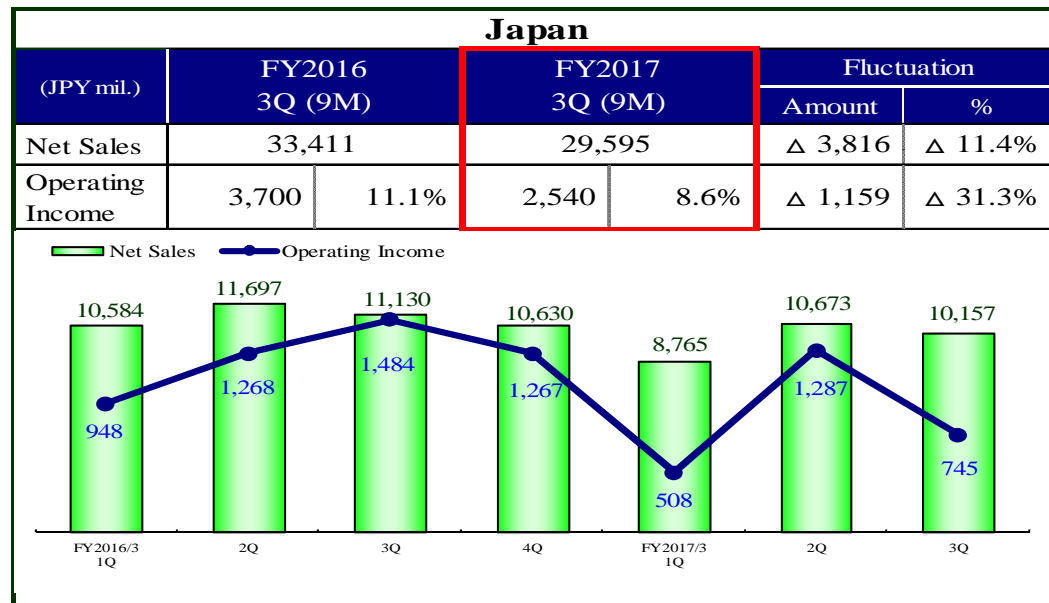


Sales (press machines) by Customer industry

(JPY mil.)	FY2016 3Q (9M)		FY2017 3Q (9M)		Fluctuation	
	Amount	%	Amount	%	Amount	%
Automotive related	38,649	82.7%	29,418	78.7%	Δ 9,230	Δ 23.9%
Electric related	4,163	8.9%	2,880	7.7%	Δ 1,282	Δ 30.8%
Other industries	3,934	8.4%	5,081	13.6%	1,146	29.1%
Total	46,747	100.0%	37,380	100.0%	Δ 9,367	Δ 20.0%



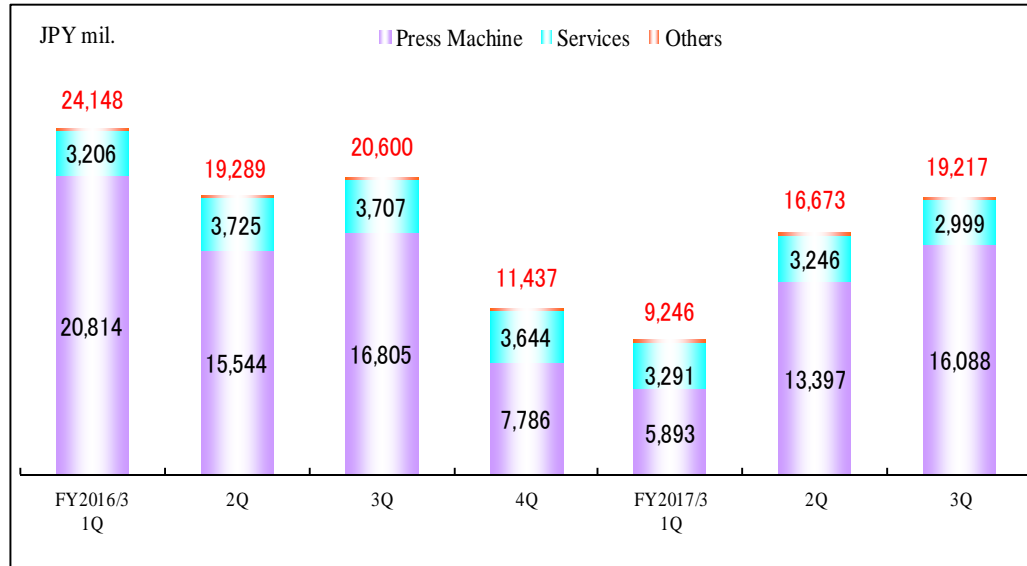
Sales / Operating Income (by Geographic segment)



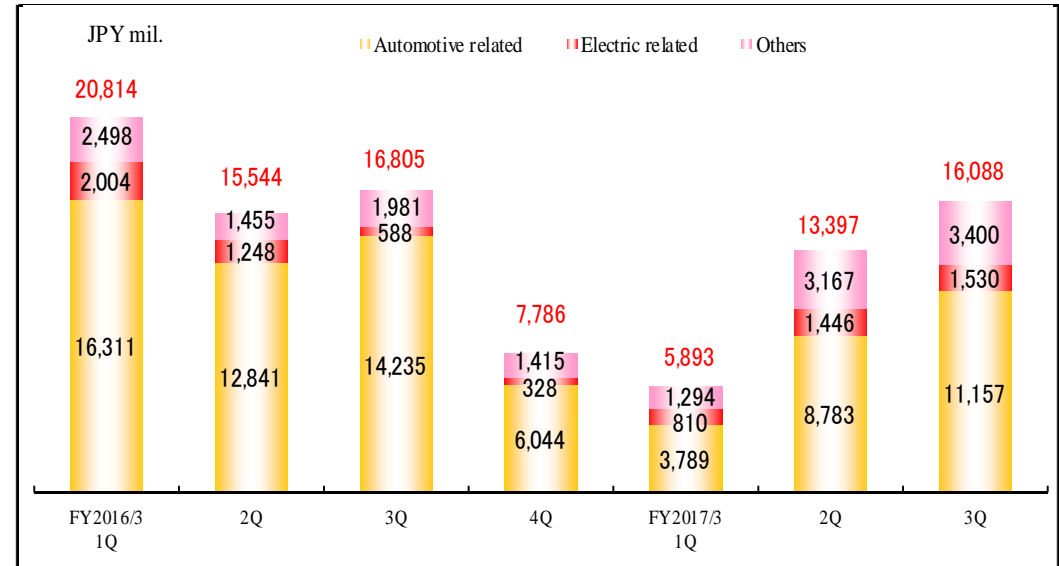
Orders Intake & Backlog (by Business/Customer/Geographic segment)



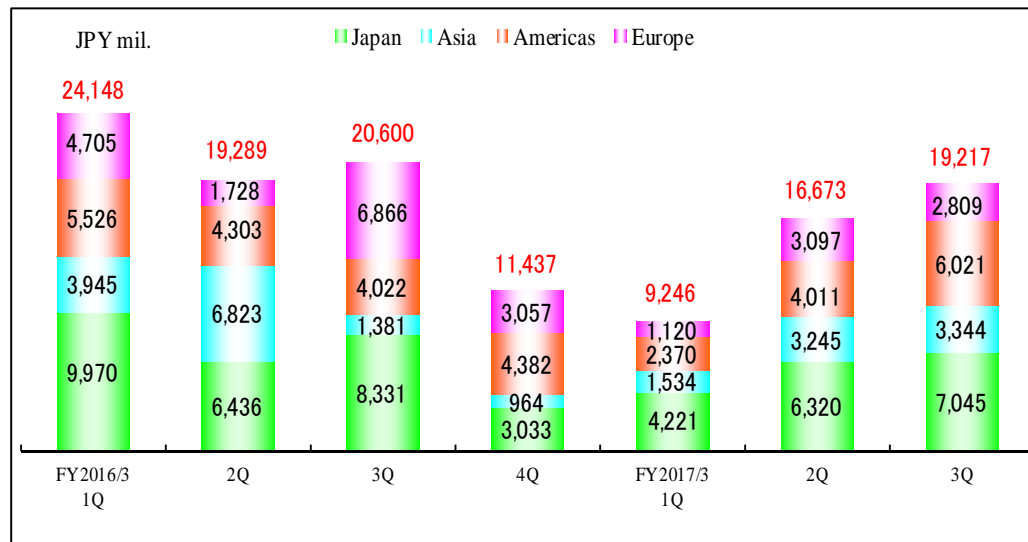
Orders Intake by Business Segment



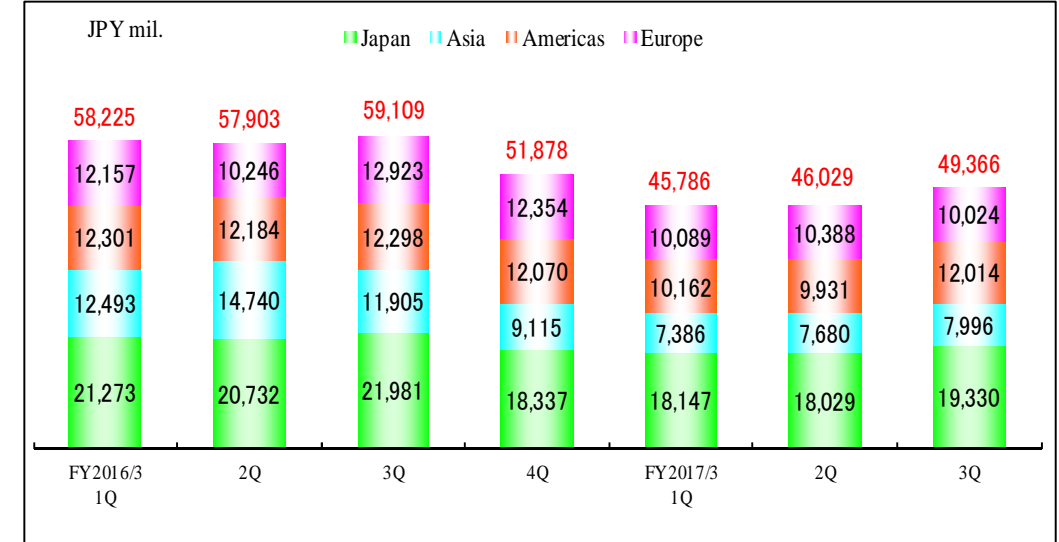
Orders Intake by Customer Industry (Press Machines)



Orders Intake by Geographic Segment



Orders Backlog by Geographic Segment



Trend of Orders Intake & Backlog



(JPY mil.)	FY2015/3				FY2016/3				FY2017/3		vs. FY2016/3	
	3Q (9M)		Full-year		3Q (9M)		Full-year		3Q (9M)		Fluctuation	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	%
Order Intake: total	57,778	100.0%	70,256	100.0%	64,037	100.0%	75,474	100.0%	45,137	100.0%	Δ 18,899	Δ 29.5%
By Business												
Press Machines	47,705	82.6%	56,355	80.2%	53,163	83.0%	60,949	80.8%	35,378	78.4%	Δ 17,784	Δ 33.5%
By Customer												
Automotive related	38,400	80.5%	45,426	80.6%	43,387	81.6%	49,431	81.1%	23,729	67.1%	Δ 19,657	Δ 45.3%
Electric related	4,271	9.0%	4,932	8.8%	3,840	7.2%	4,168	6.8%	3,786	10.7%	Δ 54	Δ 1.4%
Other industries	5,033	10.5%	5,996	10.6%	5,934	11.2%	7,349	12.1%	7,861	22.2%	1,926	32.5%
Services	9,916	17.2%	13,717	19.5%	10,638	16.6%	14,282	18.9%	9,536	21.1%	Δ 1,101	Δ 10.4%
Others	156	0.3%	183	0.3%	236	0.4%	242	0.3%	222	0.5%	Δ 13	Δ 5.6%
By Region												
Japan	16,338	28.3%	21,080	30.0%	24,737	38.6%	27,770	36.8%	17,586	39.0%	Δ 7,151	Δ 28.9%
Asia	17,519	30.3%	19,989	28.5%	12,149	19.0%	13,113	17.4%	8,123	18.0%	Δ 4,026	Δ 33.1%
Americas	16,863	29.2%	18,568	26.4%	13,851	21.6%	18,233	24.2%	12,402	27.5%	Δ 1,449	Δ 10.5%
Europe	7,057	12.2%	10,617	15.1%	13,299	20.8%	16,356	21.7%	7,026	15.6%	Δ 6,272	Δ 47.2%
Order Backlog: total	60,239	100.0%	51,934	100.0%	59,109	100.0%	51,878	100.0%	49,366	100.0%	Δ 9,743	Δ 16.5%
By Region												
Japan	19,101	31.7%	16,783	32.3%	21,981	37.2%	18,337	35.3%	19,330	39.2%	Δ 2,651	Δ 12.1%
Asia	15,474	25.7%	13,098	25.2%	11,905	20.1%	9,115	17.6%	7,996	16.2%	Δ 3,908	Δ 32.8%
Americas	15,774	26.2%	11,879	22.9%	12,298	20.8%	12,070	23.3%	12,014	24.3%	Δ 284	Δ 2.3%
Europe	9,888	16.4%	10,172	19.6%	12,923	21.9%	12,354	23.8%	10,024	20.3%	Δ 2,899	Δ 22.4%

Major Changes on Balance Sheet



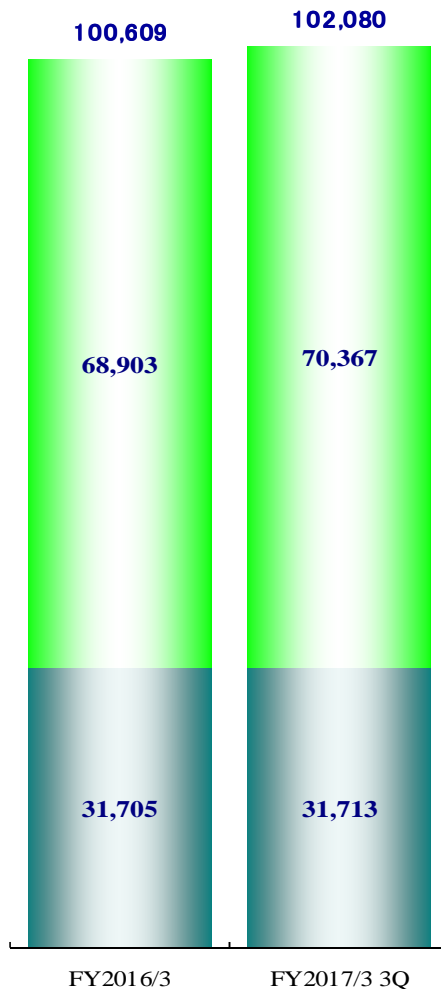
Assets

(JPY mil.)

■ Fixed assets ■ Current assets

VS end of Mar. 2016

Total assets + 1,470



Current assets + 1,463
 Cash on hand and at bank Δ 831
 Notes and accounts receivable, trade and Electronically recorded monetary claims-operating + 781
 Inventories + 1,735

Fixed assets + 7
 Investment securities + 1,030
 Insurance reserve fund Δ 1,223

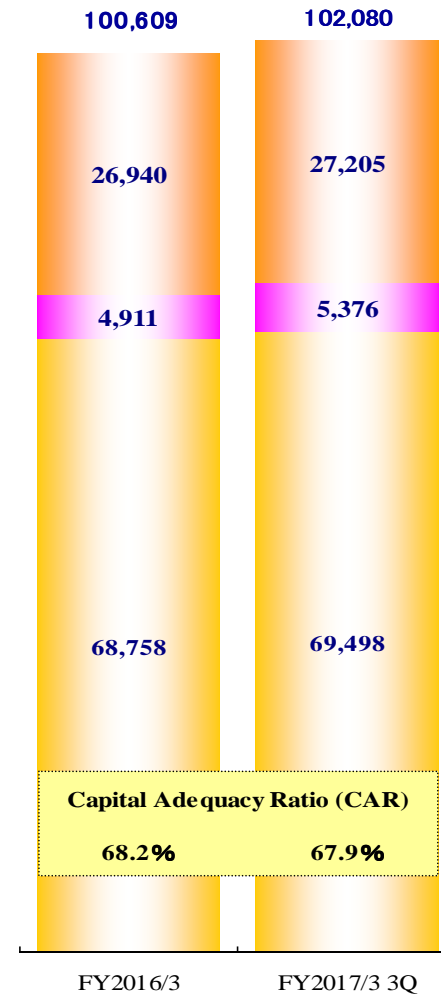
Liabilities and Net Assets

(JPY mil.)

■ Current liabilities
 ■ Long-term liabilities
 ■ Net assets

VS end of Mar. 2016

Total current liabilities + 730



Current liabilities + 264
 Accounts payable, trade + 1,267
 Income taxes payable Δ 763

Net assets + 740
 Retained earnings + 1,459
 Foreign currency translation adjustments Δ 1,085

Capital Adequacy Ratio (CAR)
 68.2% FY2016/3
 67.9% FY2017/3 3Q

Highlights: Forecasts of FY2017 Consolidated Results



(JPY mil.)	FY2016 Full-year	FY2017/3			Fluctuation		
		3Q (9M) Results	4Q Forecast	Full-year forecast	Amount	%	
Net Sales	75,529	47,650	22,350	70,000	Δ 5,529	Δ7.3%	
Cost of Sales	57,544	36,426	17,474	53,900	Δ 3,644	Δ6.3%	
Gross Profit	17,985	11,223	4,877	16,100	Δ 1,885	Δ10.5%	
<Gross Profit ratio>	23.8%	23.6%	21.8%	23.0%		(Δ0.8P)	
Selling, general and administrative expenses	9,947	6,692	2,908	9,600	Δ 347	Δ3.5%	
Operating Income	8,037	4,530	1,970	6,500	Δ 1,537	Δ 19.1%	
<Operating Income ratio>	10.6%	9.5%	8.8%	9.3%		(Δ1.3P)	
Ordinary Income	8,364	4,794	1,806	6,600	Δ 1,764	Δ 21.1%	
Income Before Income Taxes	8,329	4,774	1,826	6,600	Δ 1,729	Δ 20.8%	
Net Income	5,782	3,410	1,190	4,600	Δ 1,182	Δ 20.5%	
Cash Dividends per Share	¥30	—	—	¥40	¥10	33.3%	
Exchange Rate	1USD=	¥120.11	¥106.71	¥111.87	¥108.00	¥-12.11	-10.1%
	1EUR=	¥132.66	¥118.15	¥121.55	¥119.00	¥-13.66	-10.3%

<Summary>

Net Sales:	Achieving the full-year forecast by increasing sales from orders received after 2Q and accelerating progress of construction for large / mid-sized press machine. Meanwhile the full-year forecast shows 5.5 billion yen decrease from the previous FY, the net sales excluding 5.4billion yen of foreign exchange factor is expected to be the same level as the previous FY.
Gross Profit:	Gross profit will decrease by 1.9 billion yen (by 10.5%) from the previous FY due to decline of gross profit ratio and yen appreciation. The impact of yen appreciation is approximately 1.1 billion yen. The decline of gross profit ratio is due to increase of fixed cost related to capital investment and human resource development. We aimed to maintain 23% of gross profit ratio by improving productivity.
Operation Income:	Operating income is expected to decrease by 1.5 billion (by 19.1%) from the previous FY. The impact of yen appreciation is approximately 0.6 billion yen. We aimed operating income ratio more than 9.3% by reducing other SG&A, minimizing impact of gross profit decline.
Cash Dividends per Share:	Cash dividends per share is forecasted to be 40 yen as originally planned, regardless of decline in profit.

Forecasts of Orders Intake/Sales/Operating Income (by segment)



By Business

(JPY mil.)	Orders				Net Sales			
	FY2016	FY2017 forecast	Fluctuation: FY2017 vs FY2016		FY2016	FY2017 forecast	Fluctuation: FY2017 vs FY2016	
			Amount	%			Amount	%
Press Machines	60,949	56,800	Δ 4,149	Δ 6.8%	61,234	54,800	Δ 6,434	Δ 10.5%
Services	14,282	15,000	718	5.0%	14,072	15,000	928	6.6%
Others	242	200	Δ 42	Δ 17.4%	222	200	Δ 22	Δ 9.9%
Consolidated	75,474	72,000	Δ 3,474	Δ 4.6%	75,529	70,000	Δ 5,529	Δ 7.3%

By Region

(JPY mil.)	Orders				Net Sales				Operating Income			
	FY2016	FY2017 forecast	Fluctuation: FY2017 vs FY2016		FY2016	FY2017 forecast	Fluctuation: FY2017 vs FY2016		FY2016	FY2017 forecast	Fluctuation: FY2017 vs FY2016	
			Amount	%			Amount	%			Amount	%
Japan	27,770	26,000	Δ 1,770	Δ 6.4%	44,041	41,000	Δ 3,041	Δ 6.9%	4,967	3,400	Δ 1,567	Δ 31.5%
Asia	13,113	14,000	887	6.8%	20,989	18,000	Δ 2,989	Δ 14.2%	2,321	1,600	Δ 721	Δ 31.1%
Americas	18,233	18,000	Δ 233	Δ 1.3%	19,008	18,500	Δ 508	Δ 2.7%	1,327	1,400	73	5.5%
Europe	16,356	14,000	Δ 2,356	Δ 14.4%	14,853	13,500	Δ 1,353	Δ 9.1%	Δ 490	100	590	-
Reconciliation					Δ 23,363	Δ 21,000	2,363	Δ 10.1%	Δ 88	0	88	-
Consolidated	75,474	72,000	Δ 3,474	Δ 4.6%	75,529	70,000	Δ 5,529	Δ 7.3%	8,037	6,500	Δ 1,537	Δ 19.1%

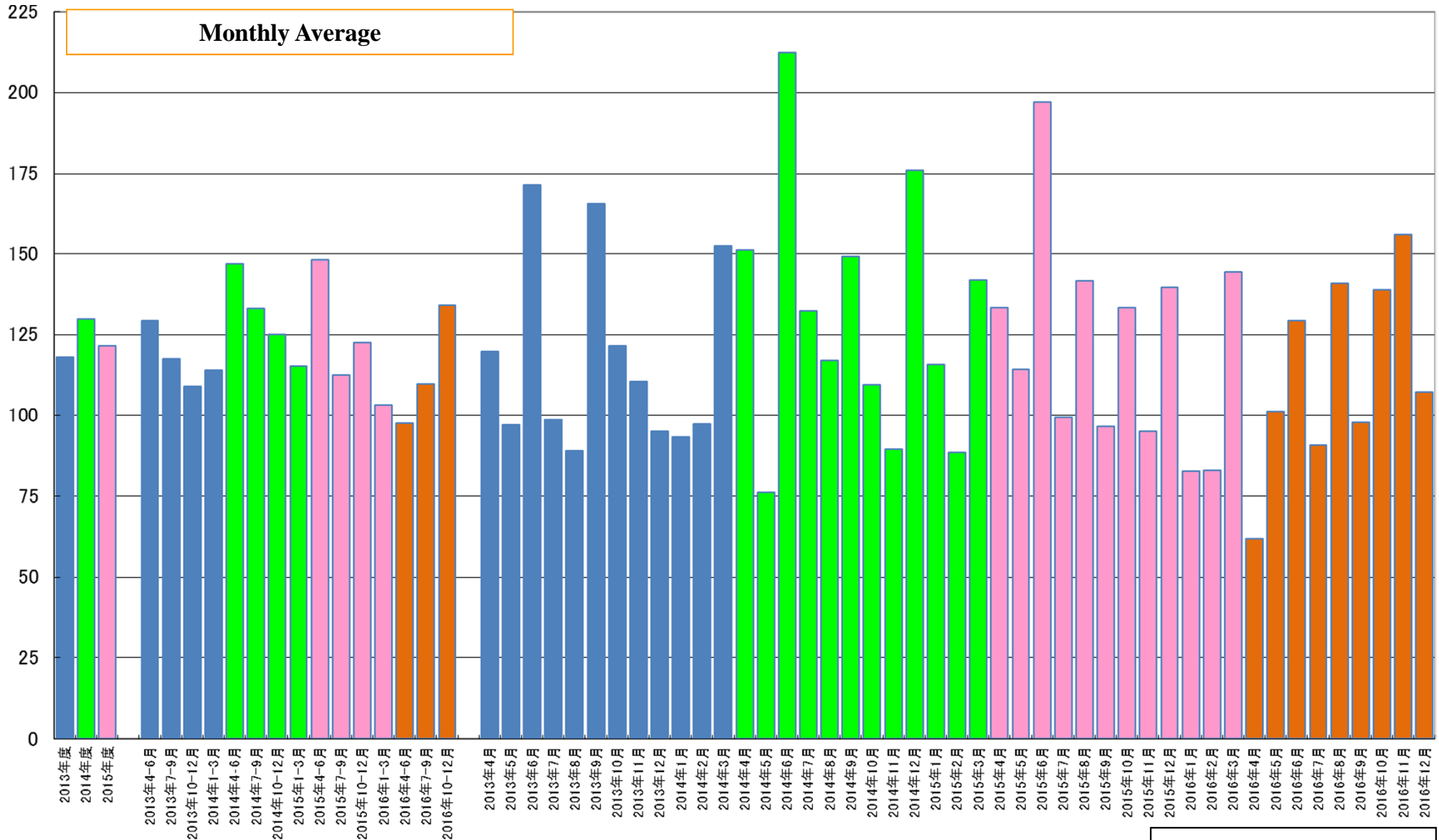
(for Reference) Statistics of Forming Machinery Industry- 1)



Press: Mechanical, Hydraulic, Forging & Automation

JPY100million

Monthly Average

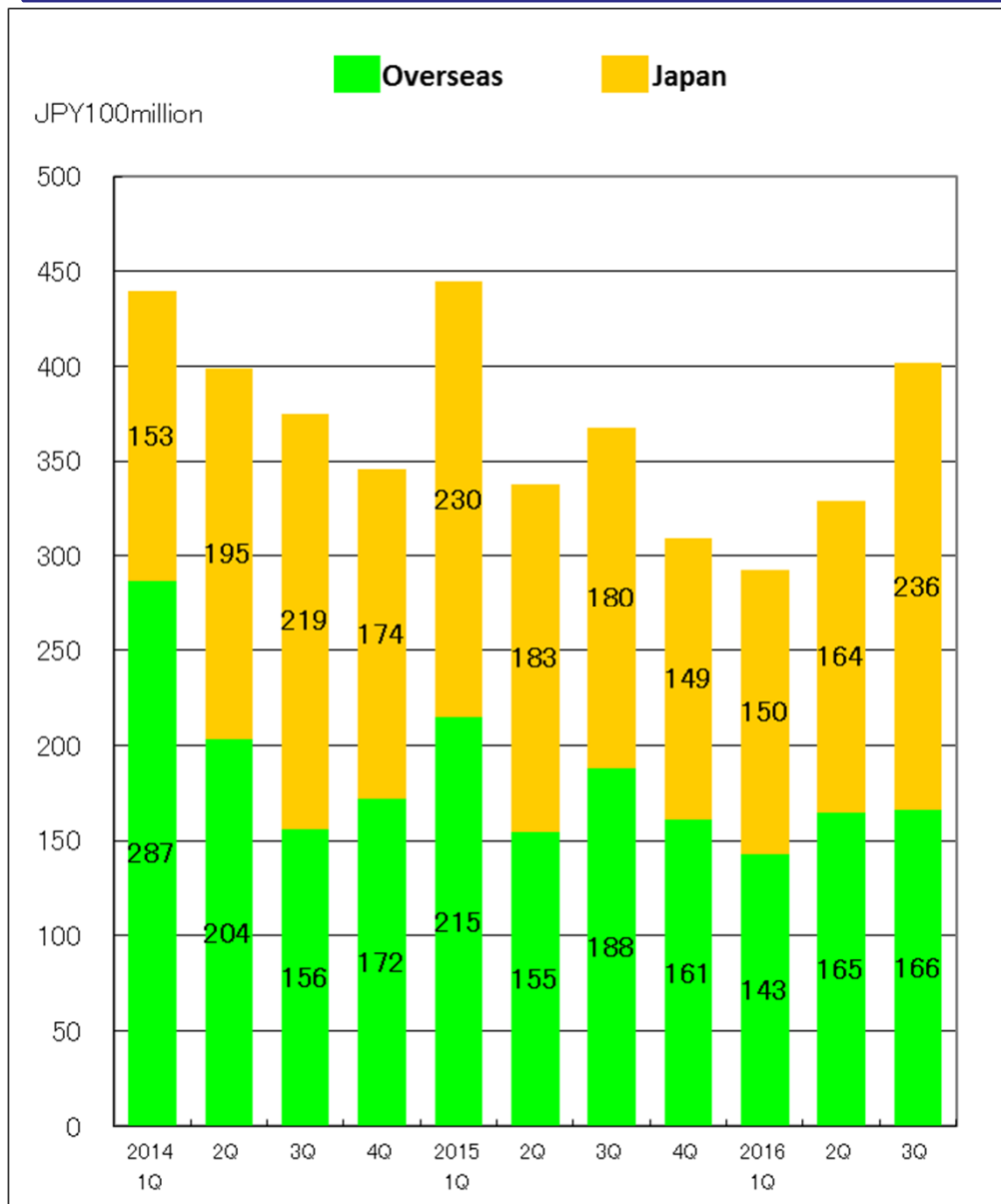


Place of origin: JFMA

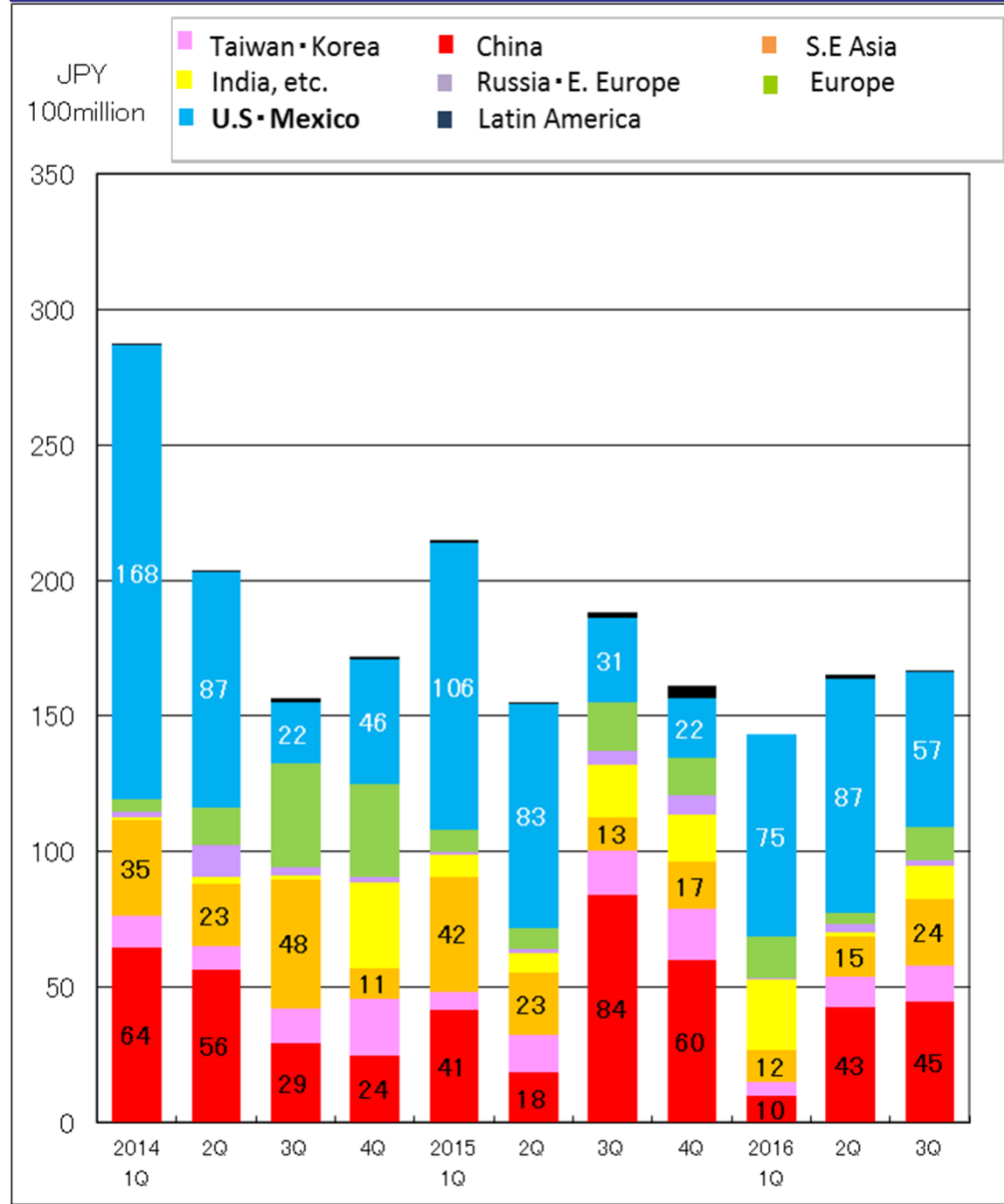
(for Reference) Statistics of Forming Machinery Industry- 2)



Trend of Order Intake



Trend of Order Intake (Overseas) by Geographic Segment



Cautions about forecast statements contained in this package

- **The information in this package contains future forecasts.**
- **Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.**
- **Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.**

February 2017

AIDA ENGINEERING, LTD.